

Where you will be in ten years could be defined by how you spend the next two

Preparing Leaders for the Corporate World through
Executive MBA – Corporate Managers Program

Register for the Aptitude Test **NOW**

-Online Registration is ending on **March 16, 2012**

-Entry Test on **March 18, 2012**

[For Information and queries](#)

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Preparing leaders for the Corporate World through

Executive MBA Corporate Managers Program

In 2009, IBA offered the **Executive MBA for Corporate Managers Program**, a flagship product carrying value propositions through courses conducted over the weekends.

This unique program aims to equip the participants with the tools and knowledge to develop their entrepreneurial and leadership skills, enabling them to become corporate leaders ready to face diverse challenges of the corporate world. The program is specifically designed for mid-career managers, and it emphasizes on their personal development, enhanced productivity and strategic thinking.

Participants' Eligibility	<p>In-service professionals having:</p> <ul style="list-style-type: none"> - 16 years education with three years' post qualification work experience; or - 14 years education with six years' post qualification work experience - Minimum 45% aggregate marks in the last degree. <p>Satisfactory performance in the IBA admission test and interview.</p>						
Group size	Ideal Group Size is Thirty (30) in-service professionals/mid-career managers.						
Degree	<p>Executive MBA degree from IBA Karachi shall be awarded on qualifying:</p> <ul style="list-style-type: none"> - Course work with minimum 2.2 CGPA - Comprehensive exam - Completion of two research projects 						
Duration	Minimum 2 years and maximum 5 years						
Format	<p>– Learning sessions are scheduled on:</p> <table style="width: 100%; border: none;"> <tr> <td style="padding-right: 20px;">Saturdays</td> <td>6:00 pm to 9:15 pm</td> </tr> <tr> <td>Sundays</td> <td>10:00 am to 5:15 pm</td> </tr> </table> <p>– 18 core courses of three/four credit hours and two term reports / projects of six-credit hours each, evenly distributed throughout the period.</p>	Saturdays	6:00 pm to 9:15 pm	Sundays	10:00 am to 5:15 pm		
Saturdays	6:00 pm to 9:15 pm						
Sundays	10:00 am to 5:15 pm						
Learn Through	<ul style="list-style-type: none"> – Interaction with top level faculty from academia and business world – Interactive Learning sessions – Syndication, Group work – Case studies – Term papers 						
Fee Structure	Rs. 600,000/- payable in six equal installments.						
Schedule for this admission	<table style="width: 100%; border: none;"> <tr> <td style="padding-right: 20px;">Last Date of Registration:</td> <td>Mar. 16, 2012</td> </tr> <tr> <td>Admission test:</td> <td>Mar. 18, 2012</td> </tr> <tr> <td>Learning session begins on:</td> <td>Apr. 14, 2012</td> </tr> </table>	Last Date of Registration:	Mar. 16, 2012	Admission test:	Mar. 18, 2012	Learning session begins on:	Apr. 14, 2012
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GMAT Score	Candidates having minimum GMAT score of 650, secured in last 2 years are exempted from IBA admission test and they have to register accordingly.						

Academic Plan

1st Trimester

Managerial Communication
Business Economics
Quantitative Methods for Decision Making*

4th Trimester

Strategic HR Management
Corporate Strategy*
Technology & Operations Management*

2nd Trimester

Marketing Management
Financial Accounting & Information System*
Legal & Regulatory Environment of Business

5th Trimester

Leadership in Organization
Managerial Finance*
Global Economics & Political Environment

3rd Trimester

Strategic Management
Organizational Behavior
Accounting for Decision Making*

6th Trimester

Elective – I
Elective-II
Elective – III

*Courses are of 4 Credit Hours each

All remaining Courses are of 3 Credit Hours each

Project Assignments

1st Project will be assigned in 2nd trimester and require to be completed with 3rd trimester.
2nd Project will be assigned in 4th trimester and require to be completed with 6th trimester.

Portfolio of Electives

- Principles of Islamic Finance
- Risk Management
- Advance Corporate Finance
- Entrepreneurial Management
- Accounting Info. System with SAP
- Brand Management
- Supply Chain Management
- Corporate Governance
- Treasury and Financial Derivatives
- Corporate Investment Banking

Graduation

Course Plan

Two years, 72 credit hours
No. of courses 18
Class duration 3 hours
No. of classes per week 3
Total class duration per week 9 hours
No. of sessions per course 12

Assessment Methodology

Surprise Quizzes
Group work/ Home Assignments
Class Participation/ Case Study
Term Report
Term Examination
Final Examination

Why choose IBA

Our History

57 years ago Institute of Business Administration (IBA) Karachi, led the concept of business school outside North America, and still innovating across all our programs. We have produced outstanding graduates, who have worked and matched in performance with graduates of most renowned global business schools.

Inspirational Faculty

Our faculty is drawn from both academia and practicing professionals to steer the program with high quality input and constant quality checks. Prominent and successful leaders of related fields would be invited to share their experiences with the participants. Webinars through modern video conferencing facilities shall be conducted where needed, to facilitate global learning and experience sharing with international speakers.

Our promise to individual potential and career growth

IBA is proud to have developed Pakistan's top business leaders to handle business complexities. IBA brings together diverse and high caliber peer groups to create a class room rich with diverse perspectives; fostering a competitive learning experience. The experienced faculty with their expertise in business management further enriches the learning experience through interactive discussion, case applications and sharing their industry experiences. Through our rigorous program we develop and equip you with the unique blend of ingredients essential for success.

Interaction with a large alumni base

We provide a unique opportunity to benefit from the business acumen of the largest alumni base of any business school in the Asia region.

Executive MBA for Corporate Managers

Eight batches are now receiving high quality learning. The participants are senior and midcareer professionals from:

1. Unilever Pakistan Ltd.	20. World Wide Chemtech Pvt. Ltd.
2. Glaxo Smithkline Pakistan	21. Al-Karam Textile Mills Pvt. Ltd.
3. Procter & Gamble Pakistan	22. Novartis Pharma Pakistan Ltd.
4. IBM	23. ICI Azkonobel Pakistan Ltd.
5. Siemens Pakistan Engineering Ltd.	24. IGI Funds
6. American Express Travel Services Pvt. Ltd.	25. Mobilink
7. Shell Pakistan Ltd.	26. Telenor Pakistan Ltd.
8. Ernst & Young	27. Pfizer Pakistan
9. British Oxygen Company Pakistan	28. Bayer Pakistan Pvt. Ltd.
10. Transasia Refinery Ltd.	29. Sheraton Karachi Hotel
11. Engro Corporation	30. BP Pakistan Exploration and Production Inc.
12. Roche Pharmaceuticals	31. Johnson & Johnson Pakistan Pvt. Ltd.
13. Attock Petroleum Ltd.	32. Wi-Tribe Pakistan
14. Exide Pakistan	33. Lakson Tobacco Company Ltd.
15. Orient Advertising Pvt. Ltd.	34. Lotte-Pakistan PTA Ltd.
16. PARCO	35. KSB Pumps Company Ltd.
17. Media Max Pvt. Ltd.	36. Inbox Technologies Pvt. Ltd.
18. Philip Morris Pakistan	37. Wateen Telecom
19. Warid Telecom	38. Geo Television

IBA Corporate Leaders Advisory Board (ICLAB)

At IBA we believe in creating meaningful collaboration between the industry and academia. We would like to develop our Programme in accordance with the emerging needs of the industry. To achieve this objective a high level Advisory Board has been formed constituting of:

S.No.	Name	Designation	Organization
1	Dr. Ishrat Hussain	Dean & Director	IBA
2	Mr. Humayun Bashir	Country GM	IBM
3	Mr. Salman Burney	MD	GlaxoSmithKline
4	Mr. Tariq Wajid	MD & GM	Sanofi Aventis
5	Mr. Jamal Mustafa Siddiqui	MD	Makro Habib Pak.
6	Mr. Hasan Ali Khan	MD	Continental Biscuits
7	Mr. Asad S. Jafar	Chairman & CEO	Philips
8	Mr. Farouq Rahimtoola	Chairman	Rahimtoola Group of Companies
9	Mr. Saquib H. Shirazi	CEO	Atlas Honda
10	Mr. Sirajuddin Aziz	CEO	Habib Metropolitan Bank
11	Ms. Ayesha Aziz	MD	Pak Brunei Invest. Co.
12	Mr. Nadeem Hussain	President	Tameer Micro
13	Mr. Najam Ali	CEO	Next Capital
14	Mr. Tahir Ahmed	CEO	New Jubilee Insu.
15	Mr. Hasan A. Bilgrami	CEO	BankIslami
16	Mr. Khalid Rahman	DMD	Pakistan Petroleum

Admissions

Executive MBA for Corporate Managers

How to apply

1. Please visit the IBA website (www.iba.edu.pk)
2. Follow the on-line registration process and obtain System Generated Application Number.
3. Applicants must deposit the Test fee of Rs.3000/- (non-refundable & non-transferable) in cash at any branch of Faysal Bank.
4. Admit Cards can be obtained electronically by sending the scanned copy of fee deposit receipt and two recent passport size color photographs sent through email address given here under.
5. Admit Cards can also be obtained physically from the IBA City Campus Garden / Kiyani Shaheed Road Front Office from 9:00am to 8:00pm from March 12 to 17, 2012, by providing the following:
 - a. Two recent passport size color photographs.
 - b. Application processing fee deposit slip duly signed by a bank officer.

Please click [here](#) for Sample Test Paper.

Dates to be remembered:

Online Registration up to:	March 16, 2012
Admission Test:	March 18, 2012
Learning sessions to begin:	April 14, 2012

For Information and queries contact:

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IMPORTANT NOTE: The information provided in this brochure is intended as general guidelines to IBA programs/ courses, fees and facilities and form no part of any contract between the student and IBA. IBA reserves the right to amend/ alter the term of references of individual courses on the basis of availability of faculty enrolment etc.