



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Empowering to serve the nation even better through
EXECUTIVE MBA – PUBLIC SECTOR EXECUTIVES PROGRAM

Register for the Aptitude Test **NOW**

-Online Registration is ending on **March 16, 2012**

-Entry Test on **March 18, 2012**



For Information and Queries

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Empowering to serve the nation even better through
Executive MBA- Public Sector Executives program

In 2009, IBA offered the **Executive MBA- Public Sector Executives Program**, a flagship product carrying a value proposition through courses conducted over the weekends.

This unique program aims to equip the participants with the tools and knowledge to develop their leadership skills, enabling them to become public sector leaders ready to face diverse challenges of the public organizations.
The program is specifically designed for mid-career managers, and it emphasizes on their personal development, enhanced productivity and strategic thinking.

Participants' Eligibility	In-service executives having - 16 years education with three years' post qualification experience; or - 14 years education with six years' post qualification experience - Minimum 45% aggregate marks in the last degree. Satisfactory performance in the IBA admission test and interview.
Group size	Thirty (30) in-service executives.
Degree Awarded	Executive MBA degree from IBA Karachi shall be awarded on qualifying: - Course work with minimum 2.2 CGPA - Comprehensive exam - Completion of two research projects
Duration	Minimum 2 years and maximum 5 years
Format	- Learning sessions are scheduled on: Friday 6:00 p.m. to 9:00 p.m.* Sat 6:00 pm to 9:00 pm Sundays 10:00 am to 5:00 pm - 18 core courses of three/four credit hours --- Two Term reports / projects of six-credit hours each, evenly distributed throughout the period. *may be changed to Saturday.
Learn Through	-Interaction with Top level faculty from academia and business world and participants of the program - Interactive Learning sessions - Group Work - Syndication - Case studies - Term papers
Fee Structure	Rs. 240,000/- payable in six equal installments
Schedule for this admission	Last Date of Registration: March 16, 2012 Admission test: March 18, 2012 Learning session begins on: April 13, 2012
GMATS Score	Candidates having minimum GMAT score of 650, secured in last 2 years are exempted from IBA admission test and they have to register accordingly.

Academic Plan

1st Trimester

Managerial Communication
Business Economics & Economics of Public Sector
Quantitative Methods for Decision Making **

4th Trimester

Accounting for Decision Making**
Organizational Behavior
Technology & Operations Management**

2nd Trimester

Marketing Management
Financial Accounting & Information System**
Legal & Regulatory Environment of Business

5th Trimester

Corporate Strategy**
Project Evaluation & Management
Strategic HR Management

3rd Trimester

Strategic Management
Research Methodology
Issues in Pakistan Economy

6th Trimester

Leadership in Organization
Managerial Finance **
Global Economics & Political Environment

Graduation

Note

** The course reflects four credit hours

-A Research Project consist of 6 credit hours

Research Project Assignment

1st Project will be assigned in 2nd trimester and require to be completed with 3rd trimester.
2nd Project will be assigned in 4th trimester and require to be completed with 6th trimester.

Course Plan

Two years, 72 Credit Hours
Number of Courses = 18
Class Duration = 3 hours
Number of classes per week = 3
Total Class Duration per week = 9hours
Number Of sessions per course = 12

Assessment Methodology

Surprise Quizzes
Group Work / Home Assignments
Class participation
Term Examination
Final Examination

Why choose IBA

Our History

57 years ago, Institute of Business Administration (IBA) Karachi, led the concept of business school outside North America, and still innovating across all our programs. We have produced outstanding graduates, who have worked and matched in performance with graduates of most renowned global business schools.

Inspirational Faculty

Top level faculty with rich experience of serving in public, private sector organizations also IBA faculty will steer the program with high quality input and constant quality checks. Prominent and successful leaders of related fields would be invited to share their experiences with the participants. Webinars through modern video conferencing facilities shall be conducted where needed, to facilitate global learning and experience sharing with international speakers.

Our promise to individual potential and career growth

IBA is proud to have developed Pakistan's top business leaders to handle business complexities. IBA brings together diverse and high caliber peer group and creates class room of multitude of perspectives to foster rich learning and experience sharing. The experienced faculty with their expertise to business management further enriches the learning experience through interactive discussion, case applications and sharing their industry experiences. Through our rigorous program we develop and equip you with the ingredients necessary for your success.

Interaction with a large alumni base

We provide a unique opportunity to benefit from the business acumen of the largest alumni base of any business school in the Asia region.

Executive MBA - Public Sector Executives

Five batches are now receiving high quality learning. The participants are senior and midcareer executives from:

1. SUPARCO	10. Pakistan Coast Guards
2. Federal Board of Revenue	11. Pakistan Atomic Energy Commission
3. NADRA	12. National Logistics Cell
4. National Accountability Bureau	13. Government of Sindh
5. Pakistan Army	14. Ministry of Engineering
6. Pakistan Air Force	15. Ministry of Labor
7. Pakistan Navy	16. Karachi Shipyard & Engineering Works
8. National Highways Authority	17. Civil Aviation Authority
9. Air Weapons Complex	18. Enar Petrotech Services Limited.
19. Pakistan Petroleum Limited	20. Pakistan Steel Mills
21. Karachi Electric Supply Corporation	22. NED University of Engineering & Technology, Karachi.
23. National Bank of Pakistan	24. Pakistan Telecommunication
25. National Database & Regulatory Authority	26. House Building Finance Corporation



Executive MBA - Public Sector Executives

How to apply

1. Please visit the IBA website (www.iba.edu.pk)
2. Follow the on-line registration process and obtain System Generated Application Number.
3. Applicants must deposit the Test fee of Rs.3000/- (non-refundable & non-transferable) in Cash at any branch of Faysal Bank.
4. Admit Cards can be obtained electronically by sending the scanned copy of fee deposit receipt and two recent passport size color photographs sent through email address given below.
5. Admit Cards can also be obtained physically from the IBA City Campus Garden / Kiyani Shaheed Road Front Office from 9:00 am to 8:00pm from March 12 – 17, 2012, by providing the following:
 - a. Two recent passport size color photographs.
 - b. Application processing fee deposit slip duly signed by a bank officer.Please click [here](#) for Sample Test Paper.

Dates to be remembered:

Online Registration up to:	March 16, 2012
Admission Test:	March 18, 2012
Learning sessions to begin:	April 13, 2012

For Information and queries

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IMPORTANT NOTE: The information provided in this brochure is intended as general guidelines to IBA programs/ courses, fees and facilities and is not a part of any contract between the participants and IBA. IBA reserves the right to amend/ alter the term of references of individual courses on the basis of availability of faculty /enrolment etc.