



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Annual Report 2007-08

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I ABOUT IBA

INTRODUCTION

The IBA is the oldest business school outside North America. It was established in 1955 with technical collaboration of U Penn's Wharton School of Finance and later University of Southern California. IBA set the standards of educational and professional excellence. It seeks to advance and encourage new ideas and to promote enduring values to guide the practice of management. Over the years, IBA has built a reputation for producing graduates of unmatched professionalism and sound ethical and moral values. IBA has an academic environment in which talented and outstanding young men and women are inspired to reach out to the farthest limits of their vision and capacities. IBA is proud of its nearly 7,500 accomplished alumni who are engaged in highly specialized and professional undertaking all over the world. Many of them hold demanding positions of administrative responsibilities in various fields of governance in Pakistan and abroad. We proudly celebrate their association with IBA.

CORE VALUES

• Merit • Truth • Integrity • Humility • Creativity • Discipline • Tolerance • Excellence

MISSION

Our mission is to provide education and training for management leadership in business and public sector in Pakistan. We aspire to be the best business school in Asia and amongst the best in the world. It is our cherished mission to establish links with renowned business schools in the world and with business and public sector organization in Pakistan and to try to introduce the knowledge, current and contemporary business culture and work - ethics for making Pakistan amongst the most competitive countries in the world.

IBA PHILOSOPHY

Our philosophy is rooted in the creative urge to strive continuously to improve upon all components of our system: culture, people and infrastructure; and to turn bright students with leadership potential into outstanding human beings and business professionals - the leaders for tomorrow.

MEETING THE CHALLENGES

A fine blend of our academic environment, research culture and highly qualified and devoted faculty at IBA, moulds bright and intelligent students with leadership potential into high performing entrepreneurs and professional managers.

THE GOAL AHEAD

IBA is set on a path of constant improvement, introducing changes in all critical fields of its undertaking. Its partnership with MICROSOFT has given a new dimension to the Center for Computer Studies, enabling students and faculty to remain abreast with the state of the art software and hardware.

It has entered into agreements with CBR to impart not only quality education to its probationers but also to its senior members in the field of management in order to realize the government's policy to change the culture and the managerial practices of this important department and to bring them to the accomplished level of modern-day needs and expectations.

II EXECUTIVE EDUCATION

The Center for Executive Education is a state-of-the-art learning and training resource center. It focuses on developing managers and providing opportunities for refining the skills needed to succeed in today's business environment.

The Center aims at helping organizations gain competitive advantage by developing their most important resource - their people. It is a nucleus for activities designed to enhance organizational effectiveness through training and developing working professionals in various disciplines and equipping them with the tools and knowledge to improve their managerial skills. The programs offered are designed to strengthen the participants' leadership skills with a focus on personal development, productivity improvement and strategic thinking. The Center specializes in executive education and management development activities through open-enrolment courses, client specific programs, consultancy and applied research.

The programs of the IBA-CEE focus on different levels of management and address strategic and technological issues vital to conducting business. In addition to key operational areas such as marketing, finance, accounting, operations, technology, human resources and strategy, the Center also offers courses and workshops on topics such as corporate law, creativity, innovation and personal career development, enabling the participants to gain and refresh their knowledge to become effective organizational leaders. The Center, in consultation with the faculty, designs course material that is relevant and caters to the organizational needs. Industry and business leaders are also invited as speakers during programs, to give insight on a topic relevant to the program.

These programs are highly dynamic and interactive. Advance training methodologies are used to enhance the learning experience. Emphasis is on interactive learning through a combination of lectures, analysis of case studies, simulations, class discussions, presentations, game/role play and syndicate sessions. The CEE ensures that the program participants learn how to think creatively, plan practically and implement successfully.

Client Specific Programs

The IBA-CEE also designs and runs programs, tailor-made for a particular client. It has developed a distinctive approach and believes that development activities must equip managers to handle change, develop their skills and improve performance.

The top management of the client organization is involved to ensure that the program supports their corporate mission and key business objectives.

Management Consultancy

The Management Consulting Group works on strategic projects that impact the overall performance of the client company, whether a foreign investor looking for a local partner or an indigenous corporation, wanting to restructure its operations and become more competitive. The engagements focus on:

- Evaluating, valuing and assisting in acquisitions, divestitures, strategic
- Alliances and mergers
- Venture capital sourcing
- Strategic business planning and implementation

- Organizational design
- Turnaround and/or Change Management
- Evaluating, improving and optimizing sales and distribution systems
- Assessing markets,
- Competitive position and optimizing
- Marketing mix

The Center provides focused and impartial advice that spans the full project lifecycle. Typically this leads from the strategy study through to the planning and implementation of the new systems or processes. Above all, IBA-CEE works as a partner with clients to achieve better results by stimulating new conversations, challenging assumptions, and developing authentic and generative relationships, which make a real and sustainable difference.

IBA-CEE Faculty

The Centers' executive education programs are developed and taught by the top quality IBA faculty and other specialists who are distinguished academicians, skilled educators, ground-breaking researchers and entrepreneurs in their respective fields. Representing various disciplines, they remain close to practice through relationships with business and industry leaders and personal involvement as consultants for top companies

Business Research

The Center is committed to the creation and dissemination of high quality research in all areas of business management including accounting, finance, human resources, marketing, management information systems, operations management and strategic management.

Physical Infrastructure Development

The Center for Executive Education is a modern, fully-equipped learning center in IBA City Campus. The facilities provide executive learning in an academic setting with the convenience of high technology infrastructure which include:

- Conference Hall and workshop hall
- Ancillary meeting rooms for small group activities
- All workstations linked with IBA Network
- Full range of Audio and Video facilities
- City center location with ample parking
- Library facilities

The training center and audio-visual facilities are also available to companies for in-house programs depending upon availability. The facilities are ideally suited for seminars, management training programs, workshops, symposia and board meetings.

THE WAY WE WORK IN PARTNERSHIP



Courses Offered at IBA-CEE (The following is not an exhaustive list of programs offered.)

For Junior Managers:

- Selling Technique for Success
- Finance for Non-Financial Executives
- Effective supply Chain Management
- Marketing for Profit
- Computing for Office Productivity
- Effective Product Management
- Selling Techniques for Success
- Using Microsoft Word and Excel for Success • Win-Win Negotiations
- Motivational Power
- Goal Setting and Reaching One's Potential
- Encouraging Innovation

For Mid-Level Managers:

- Effective Production Management
- Effective Field Force Management
- Analysis of Financial Statements
- Coaching Techniques
- Effective Negotiations
- Software Project Management Tools and Techniques
- Strategic Human Resource Management
- Delegating for Results
- Accounting for Management Planning and Control
- Client Relationship Management
- Effective Appraisal and Performance Review
- Influencing and impacting Performance
- Training of the Trainers

For Senior Managers:

- Change Management and Business Process Reengineering
- Strategic Planning for Senior Executives
- Leading Strategic Change
- Corporate Governance — The Role of Directors
- Strategic Breakthrough Thinking
- Macroeconomic Analysis for Managerial Decision Making
- Strategic Financial Management

Personal Development Courses:

- Managing Your Time
- Managing Stress at Work
- Building High Performance Teams
- Managing Conflict to Advantage
- Effective Interpersonal Communication
- Creative Thinking and Problem Solving
- Emotional Intelligence at work
- Executive Decision Making
- Effective Office Management
- Increasing Personal Power and Effectiveness
- Assertiveness Skills Training
- Presentation Skills
- Precision Management
- Powerful Peoples' Skills

III FACULTY

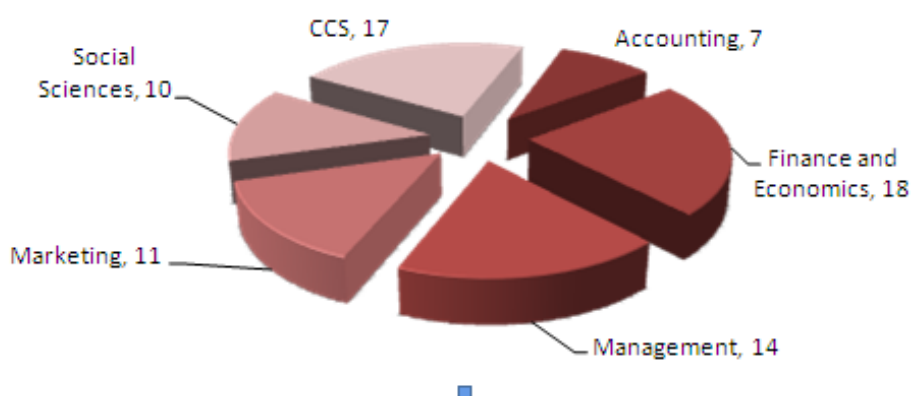
HIGH PROFILE FACULTY

The IBA faculty comprises of teachers with academic achievements as well as successful practical business management experience. The faculty ensures that the system of education at the IBA is a unique blend of the best in classroom instruction, case studies, role-playing, business games, research and practical training in business organizations.

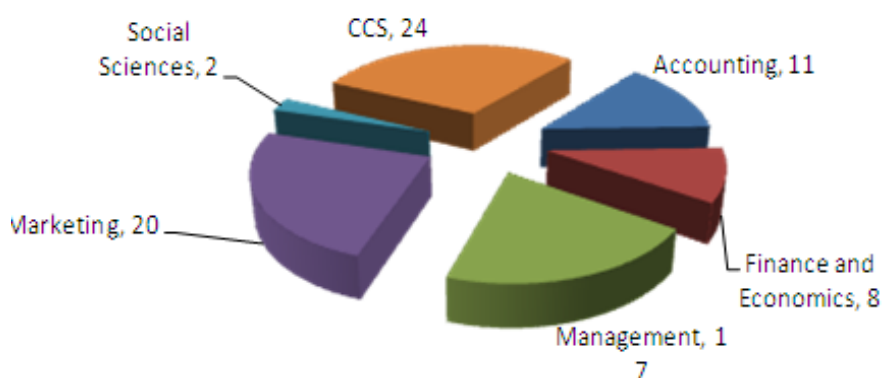
FACULTY AT IBA

Name of Department	Full Time Faculty	Visiting Faculty
Accounting	7	11
Finance and Economics	18	8
Management	14	17
Marketing	11	20
Social Sciences	10	2
Centre for Computer Studies(CCS)	17	24
Total	77	82

Full Time Faculty



Visiting Faculty



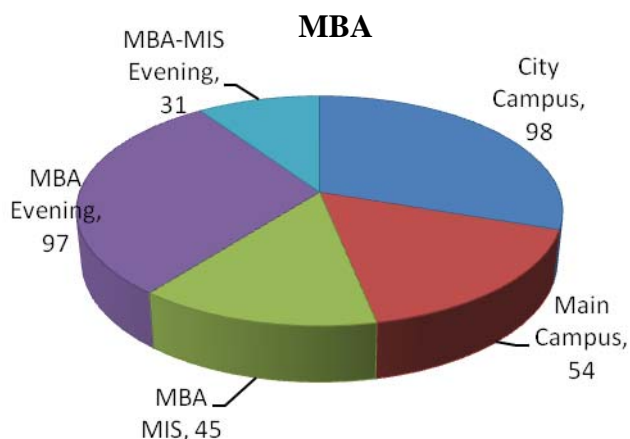
IV STUDENTS AT IBA

Student Profile

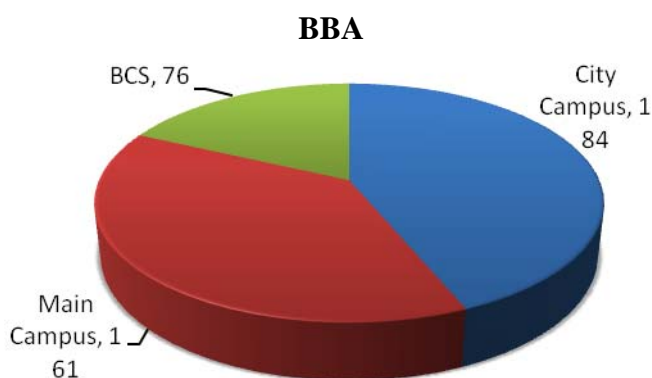
In the year 2007, 2404 students appeared in our entry test for MBA program, after going through rigorous process of group discussion and interview, 325 students made it to the final list.

In our BBA program 2481 students appeared in our entry test, after going through rigorous process of group discussion and interview 421 students made it to the final list. Among the final selected students, 60.6% did their A-Levels, 29.2% did Intermediate; 66.3% did their O-Levels and 23.8% did Matriculation. (See Annexure for details)

MBA Admission Status	2007
Appeared	2404
Final List	
City Campus	98
Main Campus	54
MBA MIS	45
MBA Evening	97
MBA-MIS Evening	31
Total	325



BBA Admission Status	2007
Appeared	2481
Final List	
City Campus	184
Main Campus	161
BCS	76
Total	421



STUDENTS' ACHIEVEMENTS

Our students win distinctions and praises from foreign and local dignitaries for their confident, reasoned discourse, organized team work and knowledge. IBA student groups arrange numerous of seminars and conferences each year. As individual contestants, our students have been successful in national and international competitions

i. International Youth Business Development (YBD) Competition

A group of four students from IBA recently represented their institute at the Youth Business Development (YBD) Competition. The YBD is a competition organized by the Oxford University every year, inviting students from all over the world to participate by proposing business ideas with an element of novelty to them.

This year, teams from over 16 countries participated offering a tough competition for the judges with outstanding business ideas and business plans to choose from. "Team Daneen" as the team from IBA is called, brought proud laurels for the IBA when they were declared the winners of this Business Plan Competition for the year 2008. The participating students were Rafia Iqbal, Sadaf Aslam, Sidrat Asim and Farea Hashmi from the batch of BBA 2009.

ii. PTC's 'Battle Of Minds'

IBA students secured second position out of six teams for all over Pakistan in PTC's 'BATTLE OF MINDS' based on the concept of Corporate Social Responsibility (CSR).

The IBA team consisted of -

- | | | |
|-------------------------|---|------------------------|
| 1. ADIL HAROON | - | MBA 4, Morning Program |
| 2. MIAN TALHA NASRUDDIN | - | MBA 4, Morning Program |
| 3. SUMIKA FAROOQI | - | MBA 4, Morning Program |
| 4. UMAR SHAFAI RAO | - | MBA 4, Morning Program |

They received trophies and prize money worth Rs. 200,000

NATIONAL TALENT HUNT PROGRAMME

The growing income and regional inequalities in Pakistan necessitate that educational opportunities at institutions of excellence such as IBA are made available to talented and meritorious students from poor families and backward districts. To meet this objective the IBA will keep on increasing the number of scholarships and also set up a National Talent Hunt Programme (NTHP) to identify meritorious students from the backward districts of Pakistan, provide them special coaching to prepare for IBA entry tests and provide full financial support to those who are selected for admission.

In 2007, 12 students were trained and two of them qualified the IBA aptitude test as compared to 2004 in which 19 students were trained and one student qualified the aptitude test.

V COMMITTEES AT IBA

Executive Committee

The Objectives of Executive Committee at IBA is to promote interaction between the academic community and the administrative staff and harness the energies of all members of the IBA family for achieving our goals and values.

Terms of Reference:

1. The committee will discuss, deliberate and decide on the issues of academic, administrative and financial nature referred from time to time by the Director.
2. The Committee will be the forum where any staff member, faculty member or the elected representatives of established student bodies can bring in issues, grievances, or suggestions, proposal and ideas for improvement in the management and academic up-gradation of IBA.
3. The Committee will prepare proposals. Recommendations and papers for the consideration by the Board or the Audit and Finance Committee or Academic Board based on the consensus decisions taken.
4. The Committee will screen before submission and monitor, supervise all the development projects being undertaken by IBA.
5. The Committee can appoint Sub-Committees for specific purposes and co-opt any member of the faculty or the staff to work on the issues referred to these sub-committees.
6. The Committee will consider any other matter referred by the Board, Audit and Finance Committee, Academic Board or the Director.

The Executive Committee will be headed by the Director and consist of two representatives from the faculty, the Head of Finance, the Head of HR, the Controller of Examinations and the Registrar who will act as Member-Secretary. The faculty representatives will rotate after a period of one year.

The Committee will meet every Monday morning at 9:30 am.

This Committee is open to all staff and faculty members to make use of this forum and forward their ideas, suggestions, observations to the committee in form of an agenda item brief.

Any member of faculty, staff or representative of the established student bodies can present and defend proposal or suggestion of grievances or complaints on person before the EC after circulating the brief one week ahead of the presentation through email.

The minutes of the EC meetings will be posted on the intranet of IBA.

Academic Committee

The purpose of Academic Committee of IBA is to upgrade the quality, rigour and relevance of academic programs offered at IBA at present and in the future.

The terms of reference, roles and responsibilities and membership of the Committee are described below.

A. Terms of Reference

- i. The Academic Committee will be a pro-active and strategic body responsible for the development, implementation and evaluation of the IBA's education strategy and other related strategies towards Quality Assurance.
- ii. The Committee will be a sub-Committee of the Executive Committee of IBA and also linked to the Academic Board of the IBA as its focal point.
- iii. The Committee will have the responsibility for the monitoring and enhancement of the quality and standards of learning, teaching, assessment and curricula of all degrees and courses.
- iv. The Committee will prepare a long term, medium term and short term Academic Plans for improving the quality of existing courses, introducing new courses, revising the curriculum, identifying the gaps in skills in teaching faculty.
- v. The Committee will prepare and recommend specific proposals for implementation of Academic Plan for the consideration by Executive Committee, the Academic Board or the Board of Governors as the case may be.

B. Specific Roles and Responsibilities

The Committee will have the following roles and responsibilities to perform:

- i. Accreditation
- ii. Collaboration/ Partnership
- iii. Linkages — External and Internal
- iv. Memberships of Professional bodies
- v. Course Audit/ External Review
- vi. Curriculum Development
- vii. Exchange Programs
- viii. Participation in surveys and rankings
- ix. Standards for selection of Visiting/ Part- time faculty
- x. HEC Quality Assurance
- xi. Other routine policy and student matters

C. Membership

Dr. Muhammad Nishat, Chairperson	Economics and Finance
Dr. Wasim A.Khan	Center for Computer Studies
Dr. Muhammad Iqbal	Management
Mr. Aman U Saiyed	Accounting and Law
Dr. Heman Das Lohano	Economics and Finance
Ms. Yasmin Zafar	Marketing
Dr. Javed Husain	Social Sciences
Ms. Tahira Mariam Jafri	Economics and Finance

Four members of the Academic Committee will rotate after two years while three members will rotate after one year, this will ensure broader participation by the faculty members in the affairs of the committee.

VI RESEARCH PUBLICATIONS

FACULTY PUBLICATIONS IN REFEREED JOURNALS 2007-08

Muhammad Asif :

1. Asif. M., "Food for Thought for those Who Want Islam in Economy", *Management Accountant*, May-June, 2007.
2. Asif. M., "Examination From More Specific To More Generic Framework Management Accountant July-August 2008 (Professional Journal of ICMAP)

Dr. Ahmed Ali Shah :

1. Shah, A. A., "Extensively Convergent Procedure for the Iterative Solution of Sparse Nonsymmetric Systems", LUMS 2nd International Conference on Mathematics and its applications in Information Technology, LICM 2008, Lahore University of Management Sciences, Lahore Pakistan, March 9-12, 2008. Presented as invited speaker.
2. Shah, A. A., "Using Generalized Iterative Techniques for the Solution of Sparse Non-symmetric Linear Systems", Proceedings of the third International Conference on Mathematical Sciences ICM2008, March 3-6, 2008, United Arab Emirates University, Al-Ain, UAE, Volume I, 193-204.
3. Shah, A. A., "Avant-Garde Matrix splitting for the Solution of Sparse Non-symmetric Linear Systems", Proceedings of World Congress on Engineering 2007 (WCE-2007) London, U. K. 2-4 July, 2007, Volume II, 846-851, 2007..

Dr. Zaheer Uddin Asif

1. Asif, Z. and H. K. Klein "Open and Free Deliberation: A Prerequisite for Positive Design" *Information and Organization*, (Special Issue) 2008.
2. Asif, Z. and H. K. Klein. "The Importance of Deliberative Inquiry for IS Research" 13th Americas Conference on Information Systems, Keystone, CO.

Dr. Sayeed Ghani :

1. R. Faruqui and S. Ghani, "A Simulation Study of Block Acknowledgements and TXOPs under Varying Channel Conditions", Accepted at 12th IEEE International Multitopic Conference (IEEE INMIC 2008), Karachi, Pakistan, to be held on 23-24 December 2008.
2. F. Iradat and Dr. S. Ghani, "Study of Guard-Channel-Based Call Admission Control Schemes for 4G Cellular Networks", Accepted at 5th International Workshop on Frontiers of Information Technology, Islamabad, Pakistan, December 17-18, 2007.

Dr. Sajjad Haider :

1. Haider S., and Levis A.H., Finding Effective Courses of Action using Particle Swarm Optimization, IEEE World Congress on Computational Intelligence, Hong Kong (2008).
2. Haider S., "On Finding Best Combination of Events in a Bayesian Network, IASTED International Conference on Advances in Computer Science and Technology", Langkawi, Malaysia, (2008).

3. Haider S, Zaidi A.K., and Levis A.H, "Identification of Best Set of Actions in Influence Nets, International Journal of Hybrid Intelligent Systems (IJHIS)", 5 (1), pp. 19-29, (2008).
4. Haider S., and Levis A.H, "Modeling Time-varying Uncertain Situations using Dynamic Influence Nets, International Journal of Approximate Reasoning", 49 (2), pp. 488-502.
5. Haider S., and Levis A.H. "Effective Courses of Action Determination to Achieve Desired Effects, IEEE Transactions on Systems, Man, and Cybernetics - Part A,, 36(6)1140-1150.
6. Haider S, Levis A.H, "Courses of Action for Effects Based Operations Using

Faisal Iradat :

1. Iradat F. and Ghani S., "An Integrated Voice and Data Traffic with Call Admission Control Scheme in IEEE 802.11e EDCA Based Wireless LANs".
2. Iradat F. and Ghani S., "Study of Guard-Channel-Based Call Admission Control Schemes for 4G Cellular", 5th International Workshop on Frontiers of Information Technology, Islamabad, Pakistan, pp 151-159, 20-21 December 2007.

Syed Irfan Nabi :

1. Nabi S.I, Nooruddin M., Ain Q.U., Raza J., and D'Souza T., "Consumer Behavior and Cellular Industry in Pakistan", National Conference on Information and Communication Technologies (NCICT-2007), University of Science and Technology Bannu, Main Campus, Bannu, N.W.F.P., Pakistan, 9th June, 2007.

Dr. Nasir Touheed :

1. Touheed N. and Jimack P., "Dynamic Load-Balancing for Adaptive PDE Solvers with Hierarchical Refinement".
2. Touheed N. and Jimack P, "AImproved Parallel Mesh Generation Through Dynamic Load-Balancing"

Rashid Aziz Faruqui :

1. Faruqui R.A., and Mehboob B., "A Steganography Implementation" IEEE-International symposium on Biometrics & Security Technologies, ISBAST '08, 23-24 April, 2008, Islamabad.
2. Faruqui R.A, and Tayab E., "RFID: Importance, Privacy / Security Issues and Implementation" IEEE-International symposium on Biometrics & Security Technologies, ISBAST '08, 23-24 April, 2008, Islamabad.

Dr. Naved Ahmad :

1. Ahmad N, "Corrupt Clubs and the Convergence Hypothesis", Journal of Economic Policy Reform, pp. 21-28 11 (1) 2008.
2. Ahmad N and Brookins O., "The Impact of Corruption on Efficiency in Developing Economies", International Journal of Economic Perspectives, Volume 1, Issue 2, pp. 64-73, July 2007.

Dr. Mohammed Nishat :

1. Nishat M., "Do Emerging Markets Promote Long-Run Economic Growth: A Case Study of Karachi Stock Exchange", *The Asian Economic Review*, Vol. 49 (2), pp. 205-215, August 2007.
2. Nishat M., "Financial Reforms and Common Stochastic Trends in International Stock Prices – A Case Study of Pakistan" *Business Review*, Volume 1, pp. 117-138, Issue 2, 2007.
3. Nishat M., "Macroeconomic Determinants of Tariff Policy in Pakistan", *International Journal of Business, Management and Economics*, Selected Proceedings, Volume 2, pp. 91-98, 2007.
4. Nishat M., "The Entrepreneurship Development in Pakistan: Issues and Perspectives", *Proceedings 9th South Asian Management Forum*, 2007, pp. 27-38.
5. Nishat M., "Financial Reforms and Profitability of Financial Institutions – Are They Correlated? A Case of Pakistan", 2007, pp. 257-263, *Proceedings 9th South Asian Management Forum*.

Dr. Heman Das Lohano :

1. Lohano, Heman D., Fateh M. Mari and Himayatullah Khan. "Status, Growth, and Forecast of Tomato and Onion Production in Pakistan." *The Journal of Humanities and Social Sciences*, Vol. XV, No. 2, pp. 79-86, 2007.
2. Suthar V, Pasha G.R and Lohano, Heman D. "Identification of Factors Associated with Poverty in Tharparkar District of Sindh-Pakistan." *The Journal of Humanities and Social Sciences*, Vol. XV, No. 2, pp. 197-210, 2007.
3. Mari, Fateh M., Memon R.A. and Lohano, Heman D "Measuring Returns to Scale for Onion, Tomato and Chilies Production in Sindh Province of Pakistan." *International Journal of Agriculture & Biology*, Vol. 9, No. 5, pp. 788-790, 2007.
4. Lohano, Heman D. "Economic Analysis of Agroforestry Plantations in Sindh Province of Pakistan." Staff Paper No. 2007-01, Department of Agricultural Economics, Sindh Agriculture University, Tando Jam, Pakistan, 2007.

Amir Jahan Khan :

1. Hall Peter V and Khan Amir J, "Difference in Hi-Tech Immigrant Earnings and Wages across Canadian Cities", *Canadian Geographer* (in press 2008).

Toshio Fujita :

1. Fujita T, "Entrepreneurial Opportunities and Market Analysis of the Information Technology and Software Development Sector of Pakistan", "Business Review" *Research Journal of The Institute of Business Administration*, Karachi, Vol.2 No.2, July - December 2007.

Dr. Zeenat Ismail Noor :

1. Noor Zeenat.I, "Learning Disabilities As a Risk Factor for Interpersonal Skills", *Pakistan Journal of Clinical Psychology*, 2008.

2. Noor Zeenat.I, "The Relationship of Learning Disabilities and Stress Management in School Students", Journal of Social Sciences and Humanities, University of Karachi, 2008.
3. Noor Zeenat.I, "Brand Loyalty, Store Loyalty and Demographic Variable: Relational Study" Business Review (Research Journal, Institute of Business Administration), August - December 2007.
4. Noor Zeenat.I, "Parenting Stress in Mothers of Children with Special Needs", Pakistan Journal of Psychology, 2007.
5. Noor Zeenat.I, "Family Functioning as a Risk Factor in the Development of Juvenile Delinquency", Business Review (Research Journal, Institute of Business Administration), pp. 47 - 66, August - December 2007.

Dr. Syed Awais Ahmad Tipu :

1. Tipu Syed A.A, "Innovation Studies in Different Countries: Future Research Agenda for Pakistan", Business Review, 2 (1), pp. 171 - 180, 2007.
2. Tipu Syed A.A, "Emerging Trends in Management Education in International Business Schools", Educational Research and Review, UK. Vol.2 (12), pp. 325 - 331, 2007.

Humayun Sultan Ansari :

1. Humayun Ansari, "The case for including study of Arts in Business School Curriculum", in the Second issues of IBA Business Review.

Dr. Huma Naz Siddiqi Baqai :

1. Baqai Huma N.S, "Role of Religion and Ideology in the Conflict Spectrum of South Asia in the Freedom Quarterly", Journal of Centre for Peace and Civil Society, Vol. 2, Issue 3, August - October, 2007
2. Baqai Huma N.S, "Power of Youth and Democracy", Freedom gate Seminar, Fredrichh Naumann Foundation and Future Youth Group, 9th December 2007.
3. Baqai Huma N.S, "Present Political Crisis in Pakistan" Aurat Foundation Seminar with Women Parliamentarians, 15th December 2007.

Dr. Qazi Masood,

1. Estimating the Black Economy through Monetary Approach: A Case Study of Pakistan. *Economic Issues*. Vol. 2008.

VII BOOKS, MONOGRAPHS, and PROCEEDINGS

1. W. A. Khan and A. Raouf; Virtual Reality for Discrete and Continuous Manufacturing; 2006, John Wiley (UK) and Industrial Press (USA).
2. Dr. Mahnaz Fatima, Quality Management in Pakistan's export-oriented industries Oxford University Press, 2007.
3. Aman U. Saiyed, Management Accounting for Financial Institutions textbook published by Institute of Bankers Pakistan
4. Proceedings of 2nd International Conference on Information and Communication Technologies 2007 edited by Wasim A. Khan.

VIII CONFERENCES ATTENDED BY FACULTY

Ms. Maheen Ghauri

International

Attended Yale School of Management's Symposium for International Business School Leaders at Yale USA from February 19 - 20, 2008.

Mr. Yaseen A. Meenai

International

Presented research paper in 4th International Conference on Statistical Sciences at Sialkot from May 9 - 11 2008.

Ms. Bushra Akbar

National

Presented research paper in the First National Conference on Organizational Analysis and Qualitative Research: Contemporary Practices & Challenges at Peshawar from June 10 - 11, 2008.

Dr. Muhammad Nishat

International

1. Attended Yale School of Management's Symposium for International Business School Leaders at Yale USA from February 19 - 20, 2008.
2. Presented research paper on "Financial Market Development and Capital Structure Pattern in Pakistan - An Aggregate Level Analysis" in Pan-Pacific Conference XV at Costa Rica, USA from June 2 - 4, 2008.
3. Presented research paper on, "Financial Reforms and Profitability of Financial Institutions – Are They Correlated" at the 9th SAMF Annual Conference on Management for Peace, Prosperity and Posterity, Dhaka, Bangladesh 2007. (Presented by Co-Author)
4. Presented research paper on "Risk Management in Microfinance in Pakistan – An Empirical Assessment of the Risk of Default", at 10th International Conference on Global Business and Economic Development, Kyoto, Japan, August 8-11, 2007.(by coauthor)
5. Presented research paper on, "The Arrival of Public Information and Asset Price Behavior in Emerging Markets Evidence from Stock Market in Pakistan", at 10th International Conference on Global Business and Economic Development, Kyoto, Japan, August 8-11, 2007 (co-authored).
6. Presented research paper on, "In Pursuit of PhD – Learning Experience of Research Students in Pakistan", at Interdisciplinary Social Sciences International Conference 2007, September 4-5, University of Karachi (co-authored).

Dr Javed Husain

National

Attended 10th National Conference on Pak. Archaeology at Summer Camp, University of Peshawar from September 6 - 9, 2007.

Dr Muhammad Iqbal

National

Course conducted at Army School of Logistics Kuldana, Murree on November 7, 2007.

Dr. Naved Ahmed

International

Presented research paper on "The Impact of Corruption on Financial Sector Performance: A Cross Country Analysis" in Asian Forum on Business Education at Jakarta, Indonesia from December 3 - 5, 2007.

Dr. Sajjad Haider

International

Presented research paper in International Congress on Computational Intelligence at Hong Kong from June 1 - 6, 2008.

Mr. Chishty Mujahid

International

Visited Yale University, USA from April 2 - 11, 2008 for study the alumni structure & fund raising plan of Yale and other universities.

IX JOURNAL OF IBA - BUSINESS REVIEW

Following articles, papers and research work were published in IBA-Business Review during 2007-08.

Volume 2 Number 2 (July - December 2007)

Articles:

Building National Digital Infrastructure –A Case Study of Semiconductor Complex Ltd., **Deepak Kapoor**

Analyzing Construction – Related Market Trends in APEC Countries using GIS,
Low Sui Pheng, Benny Raphael, Faisal Manzoor Arain, Susan Soh

Family Functioning as A Risk Factor in The Development of Juvenile Delinquency,
ZeenatIsmail, Zaeema Riaz

The Causal Link between Stock Returns and Trading Volume: Some Evidence from an Emerging Market,
Abdul Rashid

The Drivers and Barriers to Customer Value Creation: Issues and Perspectives in the Marble Sector SMEs of North-West-Frontier-Province, Pakistan, **Muhammad Nouman**

Conflicting Paradigms: Alternative Islamic Approaches to Business Ethics Discourses,
Javed A. Ansari, S. Zeeshan Arshad

Discussions

Entrepreneurial Opportunities and Market Analysis of the Information Technology and Software Development Sector of Pakistan, **Toshio Fujita, Hassan Tajuddin,**

Branding Pakistan For The Future, **Umair Naeem**

Research

PIDE Policy Viewpoint

PIDE Policy Viewpoints are carefully selected by the Vice-Chancellor and Staff of the PIDE to convey important policy messages arising from PIDE research

Book Review

Business Ethics in Pakistan

Reportage

4th International Research Symposium (SCRI) In conjunction with the International Built and Human Environment
Research Week

Volume 3 Number 1, (January – June 2008)

Article

Is Goodwill Impairment Loss Meaningful Information?

Orapin Duangploy, Khursheed Omer, Justo Manrique and Margaret Shelton

Institution of Bureaucracy and The Conflict in South Asia: **Huma Baqai**

Effects of Free Trade Agreements (FTAs) on Construction Firms in Singapore:

Low Sui Pheng and June S.Y. Khoo

Economic Reforms and Total Factor Productivity Growth in Pakistan: An Empirical Analysis:

Muhammad Sabir and Qazi Masood Ahmed

SMEs in Globalized World: A Brief Note on Basic Profiles of Pakistan's Small and Medium Scale

Enterprises and Possible Research Directions: **Sarath W.S.B. Dasanayaka**

On Nonlinearities in KSE 100 Index Stock Return: **Khurshid M. Kiani**

Discussions

Training within Oil and Gas-Based Industries in the State of Qatar: **Hend A. Jolo**

Managing Knowledge Worker: **Shandana Shuaib**

Gradient-Based Edge Detection on a Hexagonal Structure: **Xiangjian, Tom Hintz, Qiang Wu and Wenjing Jia**

The Role of Governance and Its Influence on Quality Enhancing Mechanism in Higher Education:

Syed Naeem Ahmed

Spiritual Basis of Worldly Success: **Dr.iur.Menno Aden**

Case Studies

Pilot Study of 8 SMEs in Pakistan: **Ejaz Ahmed Mian**

X RECENTLY COMPLETED MIS/IT PROJECTS

1. Recently Completed MIS Projects

Fee Management System (FMS)

The FMS allows is an enhancement to the existing Campus Management System (CMS) and provides all student receivables to be generated and tracked. This includes tuition, scholarships, installments, loan modules and degree/transcript payments. The system was developed by the IBA MIS department in 2007.

Online Admissions System (OAS)

The OAS provides an online registration system for all candidates applying to the IBA degree programs. The system was developed and implemented by the IBA MIS department in 2007. Further enhancements are underway in 2008 to include online credit card payment.

2. Recently Completed IT Projects

- a. Enhancement of Internet Services at IBA City Campus from 1Mbps to 2Mbps
- b. Implementation of Centralized Antivirus Suite (McAfee Total Protection Enterprise for Servers, Desktops and E-mail server).
- c. Purchase of 100 PCs, 20 Servers, 35 Printers and other IT accessories for staff, faculty and PC labs at both campuses.
- d. Installation of Cisco ASA5520 (Firewall) and Cisco routers at both campuses for network security.

XI EMPLOYERS OF IBA GRADUATES

S#	Name of Company	S#	Name of Company
1	3M Pakistan Private Limited	43	MCB Bank Ltd
2	A . F. Ferguson & Co.	44	McKinsey & Company
3	Abbott Laboratories (Pakistan) Limited	45	Meezan Bank Ltd.
4	ABN AMRO Bank Ltd.	46	MindShare Pakistan
5	Aga Khan University	47	National Database & Registration Authority
6	Alfaisal University, Kingdom of Saudi Arabia	48	Nestle Pakistan
7	Alghanim Industries, Kuwait	49	Netpace Systems
8	Arif Habib Investment Management Limited	50	Novartis Pharma Pakistan
9	ARY Digital Network	51	Orient Advertising
10	Bank Alfalah Limited	52	Orix Investment Bank Pakistan Limited
11	BASF Pakistan (Pvt.) Ltd	53	Pak MediaCom (Pvt) Ltd.
12	BOC Pakistan Limited	54	Pak-Arab Pipeline Company Limited
13	Chevron Pakistan Limited	55	Pakistan Cables Limited
14	Citiban NA	56	Pakistan National Shipping Corporation
15	CNBC Pakistan	57	Pakistan State Oil Company Limited
16	Colgate Palmolive (Pakistan) Ltd.	58	Pakistan Tobacco Company
17	Dalda Foods (Pvt.) Ltd	59	Pfizer Laboratories
18	Descon Chemicals Pakistan	60	Procter & Gamble Pakistan Pvt. Ltd.
19	Dubai Islamic Bank Pakistan Limited	61	Prolink Consulting (Pvt.) Limited
20	Elixir Securities Pakistan	62	Reckitt Benckiser Pakistan Limited
21	Emaar Pakistan Group	63	Shell Gas LPG Pakistan
22	Emirates Global Islamic Bank Limited	64	Shell Pakistan
23	Engro Chemical Pakistan Limited	65	Sidat Hayder Murshad Associates
24	Engro Vopak Terminal Ltd	66	Siemens Pakistan Engg. Co. Ltd.
25	Faysal Bank Limited	67	Standard Chartered Bank (Pakistan) Limited
26	Geo TV Network	68	State Bank of Pakistan
27	GlaxoSmithKline Pakistan Ltd	69	Sui Sourthern Gas Company Limited
28	Habib Oil Mills (Pvt.) Ltd.	70	Syngenta Pakistan Limited
29	HSBC Bank Middle East Limited	71	Telenor Pakistan Limited
30	ICI Pakistan Limited	72	The Citizens Foundation
31	Indus Motor Company	73	The Habib Bank Group
32	Invisor Securities (Pvt) Ltd	74	The Securities and Exchange Commission of Pakistan
33	Jahangir Siddiqui Group	75	UBL Funds Management
34	JCR-VIS Credit Rating Co. Ltd.	76	UBL Insurers Limited
35	JS Bank Limited	77	UBL Investment Banking Group
36	JS Investments Limited	78	Unilever Pakistan Ltd
37	JWT Asiatic	79	United Bank Limited
38	Karachi Stock Exchange	80	White Horizon Lights Trading LLC, Dubai - UAE
39	KASB Bank Limited	81	Zulfeqar Industries Ltd
40	KASB Securities Limited		
41	Lakson Tobacco Company Ltd		
42	Maersk Pakistan (Pvt) Ltd		

XII STUDENT PROJECTS IN INDUSTRY

To further strengthen MBA program and to stream line the market requirements, we provided hands-on experience through 5- Month project to those students who don't have business undergrad degree and market exposure.

S.No	Organization	Title of Projects
1	A.F Ferguson	BASEL - II Implementation Support Project
2	BOC Pakistan Limited	Market Study of Welding Electrodes and Remodeling of PG&P Operating model
3	Dawn News	Financial Analysis of KSE -100 Index Companies
4	Engro Chemicals	Development of Brand Strategy and Brand Plan of ZARKHEZ
5	GSK	Business Process Reengineering of New Non-Inventory Purchaser
6	IFFCO Pakistan	Sales and Distribution Management of IFFCO Pakistan
7	JCR-VIS	Industry and Company Analysis for JCR-VIS
8	Kolsan Group of Companies	Marketing Project for CIG Management Consultancy
9	Liaquat National Hospital	Consumer Preference Survey and Marketing Plan for Liaquat National Hospital
10	SC Securities (Pvt.) Ltd	Stock Analysis of KSE Company
11	Standard Chartered Price Solution	Reconciliation and Final Settlements of Employees of Standard Chartered Price Solution
12	Synergy Advertising	Launch of Brand Synario.ae
13	The Next Icon	New Account and Business Development for The Next Icon
14	Unilever Pakistan	Implementation of EDGE Project for Unilever Pakistan

XIII VISITS OF SCHOLARS, DIPLOMATS AND DIGNITARIES

1. Mr. John Caveness, U.S. Consular Officer Visit on January 25, 2008.
2. Prof. Dr. Jur. Menno Aden, A senior expert from Germany visited on September 29, 2007.
3. Mr. Walter Russell Mead, Henry A. Kissinger, Senior Fellow of U.S Foreign Policy visited on August 31, 2007.
4. Mr. Kaiser Naseem, Country Manager, International Finance Corporation visited on April 26, 2007.
5. Visit of Malaysian & Brunei Media Delegation on April 9, 2007.
6. Visit of Counsel General of Iran on April 23, 2007.
7. Visit of Dr. Grace Clark, Chief of US Education Foundation in Pakistan on April 4, 2007.
8. Visit of German Media Delegation on February 26, 2007.
9. Visit of Dr. Shailesh Thaker, HRD Expert/ Outstanding HRD Trainer of India on March 22, 2007.
10. Visit of Students of the Kennedy School of Government Harvard University, USA on January 27, 2007.

List of Scholarships

The IBA offers financial assistance to deserving students in the form of scholarships and loans. No applicant who qualifies the admission test and fulfils other requirements is refused admission because of inability to afford the cost of the programs at the Institute. A financial aid committee scrutinizes applications of students seeking financial aid and sanctions assistance for those who demonstrate need. The following contribute to the IBA scholarship program:

S.No	Scholarships
1.	Higher Education Commission – Japanese Need Based Scholarship
2.	Government of Sindh Endowment Fund
3.	Al-Ameen Denim Mills (Pvt) Ltd with two colleagues Mr. Mohsin Nathani and Mr. Ruhail Mohammad.
4.	Sumitomo Corporation
5.	Oxford & Cambridge Society
6.	Bhaimia Foundation
7.	ICI Pakistan Limited
8.	Pakistan State Oil
9.	Habib Bank Limited
10.	Karachi Port Trust
11.	Abdul Waheed Khan & Asghari Khanum Memorial Fund
12.	Aftab Associates
13.	University of Karachi Alumni Association of Baltimore and Washington Metropolitan Area, USA
14.	Frontier Education Foundation
15.	Siemens
16.	Khushhali Bank
17.	Mobilink Scholarship
18.	Mr. Khaliq & Sons /Miscellaneous Scholarship by individuals
19.	British Council (OSI / FCO Chevening / Cambridge Commonwealth Trusts)
20.	Dr. Ishrat Hussain Scholarship, Financed by Habib Bank Limited.

IBA Faculty Members

Department of Accounting and Law

Zaheeruddin	Chairperson, Assistant Professor
Aman U. Saiyed	Lecturer
Ateeq Bandukda	Faculty Member (On Leave)
Kanza Sohail	Faculty Member
Mahreen Nazar	Lecturer
Muhammad Asif	Faculty Member
Sara Ashfaq	Faculty Member
Mushtaq Ali Shahani	Visiting Faculty
Naila Imran Sidat	Visiting Faculty
Rahat Aziz	Visiting Faculty
Qaiser Mian	Visiting Faculty
Ahmed Saeed Kirmani	Visiting Faculty
Shahid Jamal	Visiting Faculty
Shahab Usto	Visiting Faculty
Javed Mahmood	Visiting Faculty
Haneef A. Bhatti	Visiting Faculty
Tausif Ilyas	Visiting Faculty
Abdul Rahim Suriya	Visiting Faculty

Department of Center for Computer Studies

Dr. Sayeed Ghani	Chairperson CS & MIS, Professor
Abdul Wajed Khan	Lecturer
Ahmad Raza	Faculty Member
Ameer H. Rizvi	Faculty Member
Dr. Ahmed Ali Shah	Associate Professor
Dr. Nasir Touheed	Professor, Member of IBA BOG
Dr. Sajjad Haider	Faculty Member
Dr. Wasim A. Khan	HEC Professor
Dr. Zaheeruddin Asif	Assistant Professor
Imran Khan	Faculty Member

Maheen Ghauri	Lecturer
Muhammad Waseem Arain	Faculty Member
Quratulain Nizamuddin Rajput	Lecturer
Rashid Aziz Faruqi	Faculty Member
S.M Faisal Iradat	Lecturer, Asst Students Counselor
Syed Irfan Nabi	Lecturer
Yaseen Ahmed Meenai	Faculty Member
Dr. Mussarat Ali Khan	Visiting Faculty
Dr. Shahid Qureshi	Visiting Faculty
Agha Shehryar	Visiting Faculty
Farhan A. Siddiqui	Visiting Faculty
Imran Usman	Visiting Faculty
Jalees Farooqui	Visiting Faculty
Mazher Poonawala	Visiting Faculty
Muhammad Imtiaz	Visiting Faculty
Nadeem Akhtar	Visiting Faculty
Naveed Ghauri	Visiting Faculty
Rizwan Akram	Visiting Faculty
S. Akhtar Raza	Visiting Faculty
S. Asim Ali	Visiting Faculty
S. Khursheed Alam	Visiting Faculty
Shabbir Mukhi	Visiting Faculty
Sheeraz A. Rasheed	Visiting Faculty
Syed Inayatullah	Visiting Faculty
Javed Ahmed Baloch	Visiting Faculty
Kamran Suhrwardy	Visiting Faculty
Khusro Uzair	Visiting Faculty
M. Ajaz Rasheed	Visiting Faculty
Sajjad Mahesri	Visiting Faculty
Shahid Qamar	Visiting Faculty
Shuja M. Qureshi	Visiting Faculty

Department of Economics & Finance

Dr. Naved Ahmad	Chairperson, Associate Professor
Amber Imtiaz	Lecturer
Amir Jahan Khan	Faculty Member
Dr. Heman Das Lohano	Associate Professor
Dr. Khadija Malik Bari	Assistant Professor
Dr. Mohammad Nishat	Professor
Dr. Qazi Masood Ahmed	Associate Professor & Chairperson C.E.E.
Fareed Ahmed	Faculty Member
Lalarukh Ejaz	Assistant Professor
Naeem-uz-Zafar	Lecturer (On Leave)
Saadia Kazi	Assistant Professor (On Leave)
Sana Fatima Asghar	Faculty Member
Saneeah Farid	Faculty Member
Shabih Haider	Assistant Professor
Shama Ahmed	Lecturer (On Leave)
Sumaira Dada	Faculty Member
Tahira Maryam Jafferi	Lecturer
Zia-ul-Haque	Assistant Professor & Hostel Superintendent
Sadiqul Huda	Visiting Faculty
M. Akhtar Lodhi	Visiting Faculty
Sameen Ghani	Visiting Faculty
Khalid Mustafa	Visiting Faculty
Danish Ahmed Siddiqui	Visiting Faculty
Saima Irfan	Visiting Faculty
Sobia Muhammad Din	Visiting Faculty
Arif Irfanullah	Visiting Faculty

Department of Management

Mirza Sardar Hussain	Chairperson, Assistant Professor
A. R. Daroowala	Faculty Member
Dr. Mahnaz Fatima	Professor
Dr. Mohammad Iqbal	Associate Professor
Dr. Sara Khan	Assistant Professor
Dr. Shahid Mir	Assistant Professor, Coordinator Testing Service / Students Counsellor
Mohammad Kamran Mumtaz	Faculty Member
Sarah Mazhar Inam	Faculty Member
Syed Imran Saqib	Faculty Member
Syed Sultan Raza	Lecturer
Tahira Anwar Ansari	Faculty Member
Tania Danish	Faculty Member
Toshio Fujita	Associate Professor
Zehra Saleem	Faculty Member
Dr. Mirza Abrar Baig	Visiting Faculty
Dr. Arshad Siddiqui	Visiting Faculty
Imran Javed Hassan	Visiting Faculty
Arshad Abdullah	Visiting Faculty
Mazher Poonawalla	Visiting Faculty
M. Khurshid Khan	Visiting Faculty
Zafar A. Siddiqui	Visiting Faculty
Muhammad Ali Shaikh	Visiting Faculty
Khurshid Marwat	Visiting Faculty
Abdul Waheed Qureshy	Visiting Faculty
Mir Mustafa Salman Ali	Visiting Faculty
Asrar Siddiqui	Visiting Faculty
Ashraf Jaliawala	Visiting Faculty
Jalal Ahmad Khan	Visiting Faculty
Jami Moiz	Visiting Faculty
Asna Khan	Visiting Faculty
Rizwana Siddiqui	Visiting Faculty

Department of Marketing

Humayun Sultan Ansari	Chairperson, Assistant Professor
Ambarin Asad Khan	Faculty Member
Ejaz Ahmed Mian	Assistant Professor
Farah Naz Baig	Faculty Member
Huma Samir Amir	Assistant Professor
Jami Moiz	Faculty Member
Nida Aslam Khan	Faculty Member
S.M. Saeed	Faculty Member
Salma Mirza	Lecturer
Yasmin Zafar	Assistant Professor
Zahid Muhammad	Faculty Member
Zafar A. Siddiqui	Visiting Faculty
Shah M. Saad Hussain	Visiting Faculty
Najeeb Agrawalla	Visiting Faculty
Akhter Mahmud	Visiting Faculty
Javed Mahmood	Visiting Faculty
Abdul Jawad Chaudhry	Visiting Faculty
Muhammad Ali Sheikh	Visiting Faculty
Siraj Ansary	Visiting Faculty
Jami Moiz	Visiting Faculty
Yonus Ali Siddiqui	Visiting Faculty
Noaman Ashraf	Visiting Faculty
Danish Ansari	Visiting Faculty
Izzah Taimur Butt	Visiting Faculty
Imran ul Haq	Visiting Faculty
M. Azhar Sajjad	Visiting Faculty
Tasneem Ahmad Siddiqui	Visiting Faculty
Faryal Salman	Visiting Faculty
Saad Jamal Farooqui	Visiting Faculty
Agha Shaheryar	Visiting Faculty
Naved Ahmed Khan Ghauri	Visiting Faculty

Department of Social Sciences

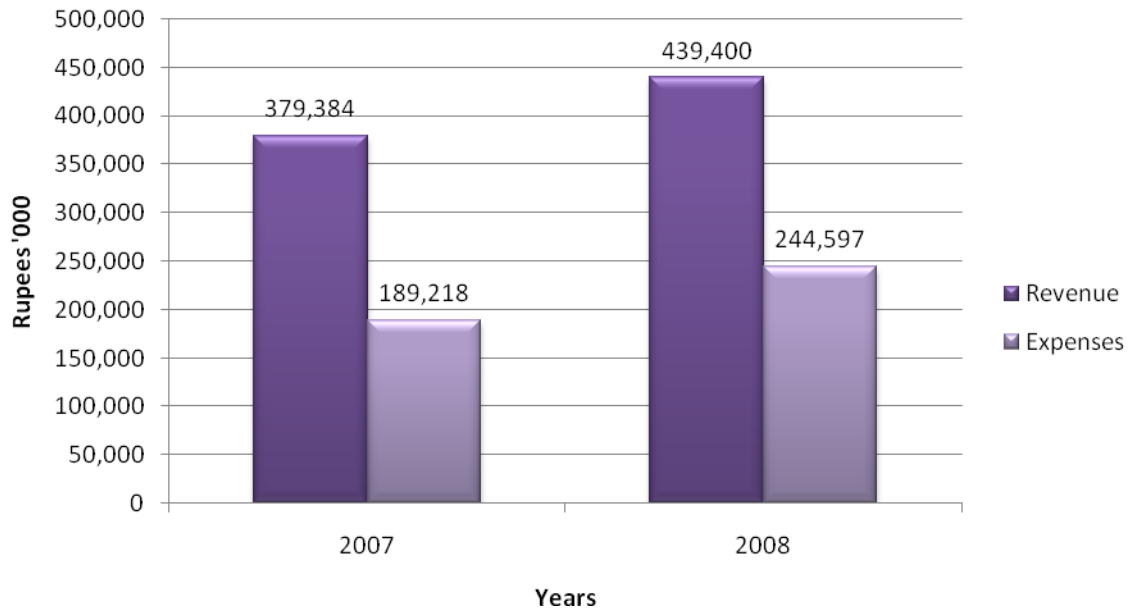
Dr. Zeenat Ismail	Chairperson, Professor
A.W.Qureshy	Professor
Dr. Bettina Robotka	HEC Level 1 Professor
Dr. Huma Naz Siddiqui Baqai	Associate Professor
Dr. Talat A. Wizarat	Professor
Dr. Tufail A. Qureshi	Faculty Member
Maria Hassan	Faculty Member
Rabail Qayyum	Faculty Member
Javeria Rebaz	Faculty Member
Saima Hussain	Faculty Member
Nadia Sayeed	Visiting Faculty
Moiz Khan	Visiting Faculty

FINANCIAL STATEMENTS (Profit & Loss)

Revenue Source	2007	2008
In Thousands Rupees		
Revenue – net off refunds	186,041	225,577
Government Grants	81,199	98,672
Other Income	112,143	115,151
TOTAL	379,384	439,400

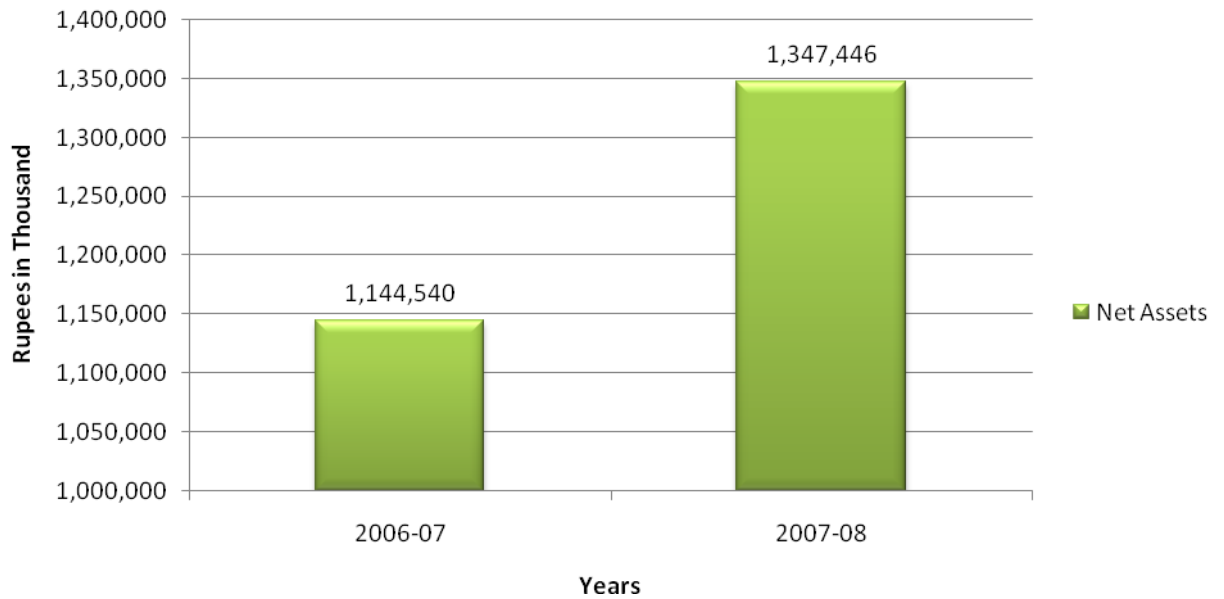
Expenses	2007	2008
Operational Costs		
Admission, course/program and examination	157,469	20,375
Direct costs of testing services	35,72	7,790
Advertisement	43,66	5,898
Scholarships and Other awards	-	-
Hostel Charges	-	601
Research and Surveys	-	-
TOTAL (Operation)	23,685	34,664
Administrative Expenses		
Salaries, wages and benefits	114,720	148,677
Utilities	6,269	7,267
Transportation	2,319	6,939
Printing and Stationary	3,141	5,886
Repairs and Maintenance	7,437	5,986
Legal and Professional Charges	943	1,287
Communications	2,791	3,082
Insurance	870	972
Entertainment	433	1,234
Depreciation	17,364	20,743
Amortization of Intangible Assets	1,255	553
Provisions against Accrued Interest	1,782	-
Rents, rates and Taxes	35	45
Auditor's remuneration	385	385
Others	1,052	1,899
TOTAL (Admin)	160,796	204,955
OTHER EXPENSES		
Fairs, Exhibitions, Seminars and Conferences	3,739	2,011
Newspapers and Periodicals	126	112
Contributions and Subscriptions to societies	366	20
Bank Charges	266	252
Miscellaneous Cost	241	2,584
TOTAL (OTHER EXPENSES)	4,737	4,979
Total Expenditure	189,218	244,597
Net Profit	190,166	194,803

Trend of Revenue and Expenses

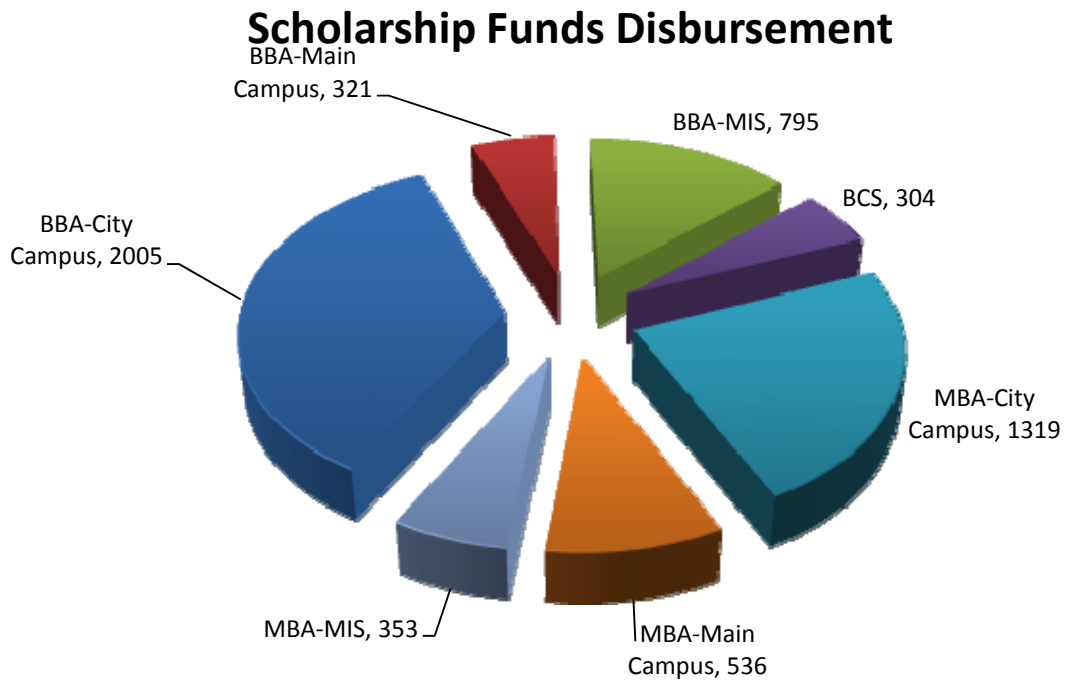


NET ASSETS		
Rupees in Thousand		
	30 June 2007	30 June 2008
Net Assets	1,144,540	1,347,446

Net Assets



Scholarships Disbursed to Fresh Intake in 2007-08			
		Scholarship Slots	Amount ('000s)
1	BBA-City Campus	25	2005
2	BBA-Main Campus	5	321
3	BBA-MIS	7	795
4	BCS	3	304
5	MBA-City Campus	15	1319
6	MBA-Main Campus	7	536
7	MBA-MIS	5	353
Total		67	5637



STUDENT PROFILE

MBA/MBA-MIS

Appeared: 2404

Enrolled: 325

Success Rate: 13.52%

Program of Study

	Frequency	Percentage
City Campus	98	30.2
Main Campus	54	16.6
MBA MIS	45	13.8
MBA Evening	97	29.8
MBA-MIS Evening	31	9.5
Total	325	100.0

Annual Household Income

Income Group in Rs	Students	Percentage
Less than 25000	5	1.5
25000 - 50000	10	3.1
50001 - 100000	12	3.7
100001 - 200000	17	5.2
200001 - 300000	32	9.8
300001 - 400000	32	9.8
400001 - 500000	23	7.1
500001 - 600000	13	4.0
600001 - 700000	5	1.5
700001 - 800000	7	2.2
800001 - 900000	2	0.6
900001 - 1000000	12	3.7
1000001 - 2000000	14	4.3
2000001 - 3000000	6	1.8
3000001 - 4000000	5	1.5
4000001 - 5000000	3	0.9
5000001 - 6000000	1	0.3
6000001 - 7000000	1	0.3
7000001 or more	1	0.3
Data not available	124	38.2
Total	325	100.0

Gender Wise Composition of Students

Gender		
	Students	Percentage
Male	273	84.0
Female	52	16.0
Total	325	100.0

Educational Background:

Matriculation/O-Level

	Students	Percentage
Matric	151	46.5
O-Level	58	17.8
Data not available	116	35.7
Total	325	100.0

Intermediate/A-Level

	Students	Percentage
Intermediate	158	48.6
A-Level	49	15.1
Data not available	118	36.3
Total	325	100.0

Educational Background:
Schooling of MBA Students

	Students	Percentage
Aitchison College	13	4.0
B.V.S Parsi High School	12	3.7
Bahria College	17	5.2
Beaconhouse School	3	0.9
DA Model High School	5	1.5
F.G Public School	5	1.5
Govt Dehli School Karachi	6	1.8
Govt. High School	7	2.2
Habib Public School	5	1.5
Hamdard Public School	6	1.8
Progressive Children's Academy	4	1.2
Shaheen Public School	4	1.2
St. Joseph High School	6	1.8
St. Michael's Convent School	4	1.2
St. Paul's High School	3	0.9
The City School	4	1.2
Data not available	221	68.0
Total	325	100.0

College

	Students	Percentage
Adamjee Govt. Science College	25	7.7
Aitchison College	3	0.9
Avicenna School	3	0.9
Bahria College	6	1.8
Beacon House School	4	1.2
CIBES	3	0.9
DA Degree College for men	7	2.2
DHA College	8	2.5
DJ Science College	8	2.5
Foundation Public School	5	1.5
Govt. College For Men	8	2.5
Govt. Degree College	9	2.8
Govt. Dehli College	11	3.4
Govt Science College	3	0.9
Hamdard College	3	0.9
Khatoon-e- Pakistan Govt. College	3	0.9
OASYS High School	3	0.9
PAF Degree College	9	2.8
Private	4	1.2
St. Joseph's College	3	0.9
St. Patrick High School	7	2.2
The City School	8	2.5
The Lyceum School	3	0.9
Data not available	179	55.1
Total	325	100.0

BBA/BBA-MIS

Appeared: 2581

Enrolled: 421

Success Rate: 16.3%

Program of Study

	Students	Percentage
City Campus	184	43.7
Main Campus	161	38.2
BCS	76	18.1
Total	421	100.0

Gender-wise Breakup

	Students	Percentage
Male	278	66.0
Female	143	34.0
Total	421	100.0

Annual Household Income		
Income Group in Rs	Students	Percentage
Less than 25000	11	2.6
25000 - 50000	18	4.3
50001 - 100000	21	5.0
100001 - 200000	29	6.9
200001 - 300000	26	6.2
300001 - 400000	23	5.5
400001- 500000	36	8.6
500001 - 600000	28	6.7
600001 - 700000	20	4.8
700001 - 800000	16	3.8
800001 - 900000	5	1.2
900001 - 1000000	34	8.1
1000001 - 2000000	55	13.1
2000001 - 3000000	20	4.8
3000001 - 4000000	5	1.2
4000001 - 5000000	8	1.9
5000001 - 6000000	7	1.7
6000001 - 7000000	4	1.0
7000001 or more	14	3.3
Data not available	41	9.7
Total	421	100.0

Educational Background

School	
Al-Murtaza School	3
Army Public School	10
B.V.S Parsi High School	4
Bahria College Karachi	5
Bay View School	3
Beacon Light Academy	5
Beaconhouse School System	49
C.A.S School	8
D.A Public School	10
Dawood Public School	3
DHA Public School	9
Foundation Public School	10
Generations School	8
Habib Public School	5
Hamdard Public School	5
Happy Home School	3
Jaffar Public School	9
Karachi Grammar School	20
Karachi Public School	6
Lahore Grammar School	3
Mama Parsi School	14
Private	6
Progressive Public School	4
Springfield School	8
St. Joseph's High School	7
St. Jude's High School	3
St. Michael's High School	13
St. Paul's High School	6
St. Patrick's High School	9
The City School	60
White House Grammar School	3
Data not available	110
Total	421

College	
Adamjee Science College	8
Agha Khan Higher Secondary School	21
Army Public School	4
Avicenna School	8
Bahria College	6
Bay View High School	3
Beacon House School System	24
Beacon Light Academy	3
CIBES	5
COMMECS	5
DA Public School	9
DA College	17
DHA Degree College	6
DJ Sindh Govt. Science College	9
Foundation Public School	24
Govt Dehli College	6
Govt. Degree College	4
Jinnah University	3
Karachi Grammar School	27
Lecole	3
PECHS College	4
Private	8
St. Joseph's College	5
St. Patrick's High School	26
Southshore	10
The City School	31
The Lyceum	55
The Oasys School	3
Data not available	84
Total	421

Educational Background

Intermediate/A-Level/Cambridge

	Students	Percentage
A Level	255	60.6
Intermediate	123	29.2
Data not available	43	10.2
Total	421	100.0

Matric/O-Level/Cambridge

	Students	Percentage
O Level	279	66.3
Matric	100	23.8
Data not available	42	10.0
Total	421	100.0

XV MEMBERS BOARD OF GOVERNORS - IBA

THE IBA PATRON

Dr. Ishratul Ebad Khan, (Governor of Sindh)

MEMBERS

Mr. Justice Khalid Ali Z. Qazi	Chairman
Prof. Dr Pirzada Qasim Raza Siddiqui	Member
Dr. Ishrat Husain (Director IBA)	Member
Mr. Mazharul Haq Siddiqui	Member
Prof. Dr. Sohail H. Naqvi	Member
Mr. Shamim Ahmed Shamsi	Member
Mr. Tanvir Ahmed Sheikh	Member
Mr. Shaukat Tarin	Member
Dr. Manzoor Ahmad	Member
Mr. S. Ali Raza	Member
Mr. Qasim Rabbani	Member
Mr. Sohail Wajahat H. Siddiqui	Member
Mr. Zahid Bashir	Member
Dr. Nasir Tauheed	Member
Dr. Qazi Masood Ahmed	Member
Mr. Shahid Shafiq	Member