Workshop on
Powerful Presentations:
Speaking to Inspire

OVERVIEW
This workshop aids participants in building and delivering a powerful message to both internal and external clients. This workshop will build participant skills in selling, informing and motivating their audience. It is a highly interactive workshop that focuses on presenters’ styles, structuring the message, delivering the contents, using the visual aids and handling audience questions. It has proved to be of great value for those who deliver executive level presentations, sales presentations and technical presentations.

PARTICIPANTS’ PROFILE
This workshop is meant for new presenters in Private organization/ MNCs/ Government /NGOs. Also:

- Trainers who want to enhance their presentation skills
- Marketing people who want to sell a product through means of presentations
- Sales people who want to strengthen their presentation skills
- Individuals who often present to a prominent gathering
- HR professionals who train employees

TOPICS COVERED
- Experiencing a systematic process and approach.
- Building and enhancing confidence.
- Learning the essential of a powerful presentation.
- Mastering the art of applying the techniques.
- Deliver an audience centered presentation
- Build presentation structure for the way audiences learn best
- Simplify technical material to reach executive level audiences
- Present on a topic with limited preparation in advance
- Build voice projection, pitch, pace and pause
- Eliminate ah's and um's
- Control nervousness and deliver with confidence
- Create and use effective gestures for impact
- Utilize PowerPoint and visual aids for maximum effect
- Handle audience questions and defer when appropriate

FACULTY
Arjumand Zain
She is currently affiliated with IBA Business English & Skill Development Department. She has a 39 year of professional teaching experience. She has conducted Specialized English Language Teaching programs and conducted Workshops for Teachers stretching from pre beginners to Advanced level.

She has also Developed, Coordinated and conducted courses for Hostels (Sheraton; PC; Regent Crown Plaza), NED University, AKUH, High Court of Sindh and Balochistan, United Nations Development Program (funded by World Bank Teachers Training Program), Roche Pharma, Pfizer Laboratories, SBP, NIBAF, HBL, IBP.

FOR REGISTRATION:
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Workshop Fees
PKR 25,000/participant

Discount Policy
*10% Discount for 2 or more than 2 participants from the same organization
**15% Discount for 5 or more than 5 participants from the same organization