

## *Mohammed Hanif*

### **Vice President ICMAP**

Currently working as Director Strategic Development with Getz Pharma, a country's leading pharmaceutical company ranking as number 5<sup>th</sup> in the country, with a wide range of product portfolio and having distribution and marketing set-up in more than 25 countries of the world.



He has over 35 years experience of working with world renowned chemical, pharmaceutical, logistics and cargo division of Lufthansa Airline within Pakistan and abroad. During the employment period he has an extensive experience of working in the different capacity to look after Finance, Treasury, ERP, Supply Chain, ERM, Strategic and Project development, business process management on operation and strategic sphere and cadre. In his employment capacity he has been thoroughly trained on Balance Score Card and Performance Management in Copan Hagen Denmark, and Holland. He has an extensive experience of implementing BSC right from the top to down the level reporting line. Expert in developing and designing of initiatives, KPIs, Targets, and critical performance management tools. He has also having a experience of deploying modern tools like Business Objects, and Business Intelligence warehousing in the respective multinational and local companies.

Professionally he is a fellow member of the Institute of Cost and Management Accountant of Pakistan. He is also Vice President of the national council and technical advisor on the board member of SAFA. He did his MPhil in Supply Chain Management,, Fellow member of Institute of Supply Management (USA) and also Chartered member of Charter Institute of logistics and transport. Have a recognized and approved 15 thesis in the field of Business Process Outsourcing, Business Process Engineering, SCOR, and Supply Chain Management dynamics, Leverage Financing, Employees Stock Options, SCM Risk and Enterprise Risk Management. His PhD thesis on Enterprise Management is being Evaluated Have attended many vocational and professional training programs around the world.

He is also educationist and employed as honorary Chairman of Supply Chain Management stream by the country largest private university. Have presented many papers and have conducted various workshop and training program locally and also in Asian Pacific on ERP, BPR, SCM, EVA, Project financing, ProVision, TTM, Corporate Finance, Financial Management. Enterprise Management and ERM, On World Trade Organization, and TRIPS he has worked on South Asia Region within his previous job and has worked out various policies related to logistics and transport with the Indian and Chinese counterpart. He also received the best presentation award on WTO in 2005 by the WTO organization.