



# FBC

FAMILY BUSINESS CONFERENCE

*- Navigating the Future -*

November 08, 2018

Mövenpick Hotel Karachi



**IBA** Institute of  
Business Administration  
Karachi

**KPMG**

**alBaraka**  
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# FBC

## Family Business Conference '18 Navigating The Future

The Family Business Conference is the number one conference regarding Family Businesses in Pakistan that you will attend each year. The sessions are collaborative, thought-provoking and one can take home various inspirational experiences.

FBC will enable you to network and expand your industry contacts as it will be interesting to know how other individuals and businesses are overcoming the challenges and the tactics being used to succeed.

The Headline Speaker; Mr. Zaffar A. Khan is truly a transformational leader with over four decades of hands-on corporate experience in the most challenging positions at Engro, PTCL, PIA and is currently, the Chairman of Pakistan Centre for Philanthropy.

In 2017, we built upon the momentum of our collaboration and together this year, FBC '18 will help you navigate your present, build a promising future and beyond.

Join FBC '18 and share your experiences with colleagues as you participate in the thought-provoking discussions and listen to inspirational presentations and panel discussions with Speakers, Presenters, Session Chair and Panelists.

This year, we are excited to provide new and exciting opportunities!

### Conference Focus:

- Values And Passion For The Family Business
- Growth, Succession To The Generation Next
- Leadership And Much More
- Iconic Entrepreneurs
- The Dynamics & Challenges Of CSR Initiatives In Family Business

**Speakers / Session Chair & Panelists** specialize in the areas of:

#### 1. Family Values

- Adherence to shared vision across generations
- Active collaboration across generations
- Faithfulness to values and the transfer of heritage
- Reinforcement of core family and business values
- Loyalty to employees, shareholders and stakeholders
- Family-owned and managed companies for at least three generations.

#### 2. Business Values

- Excellence in performance standards
- Growing and profitable company
- International presence
- Clarity in the communication strategy
- Hands-on involvement of several members of the family

#### 3. Succession

- Excellence in governance – selection, development, independence, consolidation of family relations
- Expertise passed on within the family
- Ability to adapt over time and through the generations
- Preparation, engagement, education of next generation

### Enterprise Giving - How The Giving Habits Of The Super Rich Are Changing

• In the past, the wealthy turned their attention to philanthropic giving only as retirement approached, but that has been changing in recent years, as the ultra-wealthy have been starting their philanthropy at younger and younger ages and paying ever-closer attention to the enterprise of giving

FBC is focused on enriching family businesses, so that they can attain a higher level of success, which then enables them to contribute back to the community and participate in the prosperity of our beloved country – Pakistan.



### Current Leading Generation

- Discuss growth opportunities and share best practices
- Succession planning for the next generation
- Estate planning
- Communicate plans and desires to successors
- Discuss turning control over to the next generation
- How to leave a legacy

### Transitioning Generation

- Preparing to assume leadership role in the family business
- Face obstacles such as gaining the respect of company employees loyal to the senior generation
- Transition from peer to leader
- Need to negotiate with siblings and/or cousins on ownership issues
- Preparing to be impactful leaders
- Discuss role with senior generation while demonstrating capability of leadership and maintain controlling shares of business
- Address both; management succession and ownership succession

### Our Speakers / Session Chair & Panelists: (Alphabetical order)

- Abdullah Ghaffar - Al Baraka Bank
- Abdul Rab - Deloitte Yousuf Adil
- Ameer Riaz - IMROOZ Group of Companies
- Aysha Anas Iftikar - IBA
- Dr. Farhan Essa - EO
- Dr. Farid Khan
- Dr. Huma Baqai - IBA
- Dr. Kamran Iqbal - SINA Healthcare
- Farid Alam - AKD Securities
- Hadi Akbarali - HOBNOB
- Haider Waheed - EO
- Haroon Qassim - PharmEvo
- Kalim Farooqui - Technology Links
- Khursheed Kotwal - Aasman International
- Marium Yaqin - KGS
- Moneeza Butt - KPMG
- Nauman Lakhani - Delta Logic
- Nilofer Saeed - Neco's Natural Foods
- Parvez Ghias - Habib University Foundation
- Parvez Iqbal - BBCL-BDD
- Saad Amanullah - Pakistan Stock Exchange
- Shamim Zafar - Shamim Zafar & Associates
- S.M. Ghayasuddin - SHAHI Enterprises
- Syed Azhar Rizvi - Cambridge Advisors Network
- Syed Shabbar Zaidi - AF Ferguson & Co.
- Tariq Wajid
- Umair Munir - I2T
- Veqar ul Islam - Jaffer Brothers
- Yasir Saeed Kirmani - AF Ferguson & Co.
- Zaffar A. Khan - Pakistan Centre for Philanthropy
- Zain Ali Akbar - PCI Group

### FUTURE PLANS – A History in the Making

#### “Family Business Awards”

Distinguished & prestigious family businesses in a variety of sectors are to be recognized by an independent forum with most prestigious members on the board. As the FBC initiative will progress and attain a level of recognition, we aim to introduce Family Business Awards in the coming years. We will get the feedback on this initiative from the delegates to establish its need.

“This beautiful award concept will therefore not be a start or end point. It will be a token of recognition and another incentive to continue to follow our dream: to hand over the legacies in even better hands than it already is.”

“FBC Organizers are Striving Hard to be considered as the custodians to a heritage and trustees to a tradition, both built on togetherness, trust, mutual respect, ethical values and above all dignity, independence and discipline.”





# FBC

## Family Business Conference '17 Harmony-integration-prosperity

The First Family Business Conference 2017 (FBC '17) was organized in collaboration with KPMG as Knowledge Partners and IBA - Center of Executive Education as a supporter of the initiative with a galaxy of Speakers, Moderators and Panelists who shared their wisdom and experience with equally enlightened and progressive delegates. This initiative by any & all standards was a huge success in meeting the expectations of the participants.

We would like to acknowledge HabibMetro Bank, National Foods, AKD Securities, FujiFilm & EFU Life who made this initiative a reality with their generous and inspirational support without which this would not have been possible.

We are also grateful to the delegates who contributed immensely with their timely registration and interaction with the learned Speakers, Moderators and Panelists which kept the interest alive from start till the end.

**Pictorial Highlights of the FBC '17** very effectively display the energy and vibrancy of the day long event which was held on September 27, 2017 at Marriott Karachi.

