Annual Report 2009-10

IBA

Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Message from Dean and Director

This is the second consecutive year of the implementation of IBA Strategic Plan. The Annual Report 2009-10 is being used to provide a bird's eye view of the achievements and slippages recorded during the course of the year. The transformation process of any institution particularly that of a higher educational institute is highly complex, intricate and time consuming. Support and ownership for the change process by different stakeholders involved are slow to build in the initial stages as path dependence and past entrenched practices are not easy to dispense with. Trust and confidence building require that there is no gap between rhetoric and action, between promises and delivery and between words and deeds. Once this trust begins to set in, consolidation is quick and the results are easy to come by. Unforeseen events and unanticipated circumstances do make it imperative to make course adjustments. Some problems are simply intractable and therefore make our challenges even more daunting.

IBA is faced with the consequences of an unfavorable image of the country which is retarding the process of attracting faculty from outside Pakistan or exposing our own students for international exchange programs. Faculty recruitment has also not met the pace we had envisaged but community outreach, faculty development, physical infrastructure, quality assurance and ICT up gradation made considerable headway this year. The progress achieved would not have been possible without the support of the Board of Governors, Alumni, corporate leaders, philanthropists, faculty, staff and students. As the head of the institution, I am fortunate to have such outstanding people working with me in achieving the vision which we had set for IBA. I wish to thank all of them for their kind gesture. We have a long way to go and I would count on their continued support.

Ishrat Husain
Dean and Director

Contents

Stakeholders at IBA

Members of the Board of Governors

The IBA Patron
Dr. Ishratul Ebad Khan (Governor of Sindh)

Members

Mr. Justice Munib Akhtar	Chairman
Prof. Dr Pirzada Qasim Raza Siddiqui	Member
Dr. Ishrat Husain (Director IBA)	Member
Dr. Manzoor Ahmad	Member
Dr. Nasir Touheed	Member
Dr. Qazi Masood Ahmed	Member
Dr. Nazir A. Mughal	Member
Mr. Qasim Rabbani	Member
Mr. S. Ali Raza	Member
Mr. Iftikhar A. Allawala	Member
Mr. Abdul Majid Haji Mohammad	Member
Mr. Waqar Hasan Siddique	Member
Mr. Sohail Wajahat H. Siddiqui	Member
Mr. Sultan Ahmed Chawla	Member
Mr. Zahid Bashir	Member
Prof. Dr. Sohail H. Naqvi	Member
Mr. Rizwan Memon	Member

Members of the Selection Board

Dr. Ishrat Husain	Chairman
Dr. Manzoor Ahmed	Member
Mr. Tariq Kirmani	Member
Mr. Asad Umar	Member
Mr. Fayyaz Ali Khan	Member
Mr. Jalees Ahmed Siddiqui	Member

Members of the Academic Board

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Dr. I.A. Mukhtar	Member
Dr. Mahnaz Fatima	Member
Dr. Matin A. Khan	Member
Dr. Muhammad Nishat	Member
Dr. Nasir Touheed	Member
Dr. Qazi Masood Ahmed	Member
Dr. Wasim A. Khan	Member
Dr. Zeenat Ismail	Member
Dr. Zubair A. Shaikh	Member
Dr. Ahmad Ali Shah	Member
Dr. Heman Das Lohano	Member
Dr. Zaheeruddin Asif	Member
Mr. Etrat H. Rizvi	Member

Members of the Audit & Finance Committee

Mr. Zahid Bashir	Chairman
Dr. Ishrat Husain	Member
Mr. Sohail Wajahat H. Siddiqui	Member
Mr. Qasim Rabbani	Member
Mr. Iftikhar A. Allawala	Member

The above lists are as of June 30, 2010

Highlights 2009-10

The year 2009 - 10 was a year of change and the second year of the implementation of the IBA six year strategic plan. The strategic plan which was developed in 2008 covering the period 2008-09 to 2013-14 saw many of its key decisions being started to get implemented. The plan, when completed, will combine IBA's 55 year expertise in business education together with state-of-the-art facilities, infrastructure and more importantly the requisite organizational changes to compete with the best business and computer science universities in the world.

- The year began with IBA being united as one institute with two campuses; the degrees awarded to students would continue to be the same and students would now be offered a chance to choose which campus they want to take classes in. Not only that, but with the introduction of the ERP based CMS (Campus Management System), course registration went fully online as did grading and availability of results to students.

- The IBA student council was restructured into the ISC (IBA Student Council) and the introduction of several Co-Curricular societies along with elections for all managing positions in the ISC and student societies were initiated. Mir Yahya, a student from the National Talent Hunt Program was elected as the IBA Student Council President.

- Construction work on several new buildings began with the objective of modernizing IBA's infrastructure. These included: IBA Boys Hostel, Main Campus Academic Block and City Campus Academic Block, among others.

- The induction of several new faculty members also heralded the change that IBA is undergoing; with its main priority being to hire PhDs in order to strengthen IBA's position as a provider of quality education.

- The MBA program was revamped and restructured with a new 2-year work experience requirement which would be implemented from Fall 2010 to ensure that future MBAs bring their own knowledge and experience to the classroom. MS Computer Science and MS Economics programs were also initiated with the new intake expected in Fall 2010.

- The first ever Career Fair and HR Forum were held at IBA to allow open lines of communication between employers and prospective employees from IBA. The success of these events was showcased by the high employment figures for the year.

- Program Directors were appointed for all degree programs from within the respective faculty, which ensured better development and coordination of each of the degree programs.

The year 2009-10 can be classified as the year of the catalyst at IBA which would provide the necessary burst of action in order to transform IBA into a truly world class business school with its eye on the future while being proud of its past.

Faculty of Business Administration

The Faculty of Business Administration consists of the following departments:

- The Department of Accounting and Law
- The Department of Management
- The Department of Economics and Finance
- The Department of Marketing
- The Department of Social Sciences

Highlights

2009-10 was the second year of the implementation of changes as part of the 6-year strategic plan of IBA. As such, the Faculty of Business Administration went through a number of changes in its academic programs, some of which are summarized below. It is expected that these changes will mark a new era for IBA in which its premier programs can help it obtain a position as a globally acknowledged business school.

- The MBA program restructuring plan was completed in the light of recommendations from the Focus Groups and the External Review Panel and was subsequently approved by the Board of Governors.

- On the faculty front, the Faculty of Business Administration had the pleasure of welcoming within its ranks several new faculty members, of which two had Foreign PhD degrees and four had Foreign Masters degrees.

- The BBA and MBA programs for the first time ever, offered remedial courses in English, Math, Accounting and Economics to ensure that all candidates who had been successfully enrolled at IBA were at par with each other and result in a homogenous group of students in the classroom.

- Foreign Languages were offered for the first time at IBA, and a language course was made mandatory for students enrolled in 2009-10 in order to give them an edge in the corporate world. Languages offered are Chinese, Arabic and French.

- Three new Executive MBA (EMBA) programs as well as a MS Economics program were also initiated as part of its community outreach program to develop mid level talent required by corporate and public sectors.

Faculty

Full-Time Faculty

Departments of Faculty of Business Administration	PhD	Master's (Foreign)	Master's (Local)	Total
Accounting & Law	0	4	2	6
Economics & Finance	5	3	6	14
Management	3	5	2	10
Marketing	0	4	7	11
Social Science	4	1	3	8
Total	12	17	20	49

Faculty Members welcomed in 2009-10

The Faculty of Business Administration was proud to welcome the following faculty members to IBA in 2009-10

| Name	Designation	Date of Joining	Department	Qualifications
Rustom B. Kavasji	Assistant Professor	June 9, 2009	Accounting	MBA (Finance & Accounting), Lehigh University, USA; MBA (Marketing), IBA; BBA, IBA
Mohammad Asad Ilyas	Assistant Professor	June 17, 2009	Accounting	CPA, AICPA; BBA, Pace University, USA
Dr. Zeenat Ismail	Professor, Foreign Languages Coordinator	June 24, 2009	Social Sciences	PhD (Clinical Psychology), University of Karachi; MA (Psychology); Post Magisterial Diploma (Clinical Psychology)
Amber Nabi Malik	Teaching Fellow	August 1, 2009	Eco. & Finance	MS (Economics), LUMS; BS (Hons.), LUMS
Shahid Zaki	Program Director EMBA	August 1, 2009	Management	MBA, University of Karachi; MSEE, University of Southern California; BSEE, NED University
Syeda Beena Butool	Lecturer	January 15, 2010	Social Sciences	M.Phil (IR), University of Cambridge, UK; M.A (IR), University of Karachi; BA (Hons.), University of Karachi

Faculty Publications

Journal Articles

Authors	Title	Published in
Dr. Heman Das Lohano and Robert P. King	"A Stochastic Dynamic Programming Analysis of Farmland Investment and Financial Management"	*Canadian Journal of Agricultural Economics, 57(4): 575-600*
Dr. Ishrat Husain	"Pakistan's Experience with the IMF:2000-2004"	*Business Review Vol. 5 No. 1, January-June 2010*
Dr. Ishrat Husain	"The Role of Politics in Pakistan's Economy"	*Journal of International Affairs, Columbia University. Vol. 63 No. 1, Fall/Winter 2009*
Dr. Ishrat Husain	"Pakistan's Economy 1999/2000 - 2007/2008: An Objective Appraisal"	*Business Review, Vol. 4 No. 1, January-June 2010*
Dr. M. Nishat	"Financial Development and Capital Structure Pattern in Pakistan"	*Business Review, Vol. 5(1), 2010, pp. 39-49. 9*
Mohammad Ali and Dr. M. Nishat	"Do Foreign Flows Benefit Poor?"	*The Pakistan Development Review, 48:4, Part II (Winter 2009)*
Zia Abbas and Dr. M. Nishat	"The Impact of Foreign Investment on Employment Opportunities, Panel Data Analysis. An Empirical Evidence from Pakistan, India, and China"	*The Pakistan Development Review, 48:4, Part II (Winter 2009)*
Somia Erum and Dr. M. Nishat	"Sector Level Analysis of FDI-Growth: A Case Study of Pakistan"	*The Pakistan Development Review, 48:4, Part II (Winter 2009)*
Dr. Zeenat Ismail Noor	"Role of Positive Experiences in Teachers' Reflective Engagement: A Case Study of Three Individual Teachers"	*IBA Journal of Business Review Vol. 4 (2). pp. 139-14 July-December 2009*
Dr. Zeenat Ismail Noor	"The Effects of Positive Writing on Emotional Intelligence and Life Satisfaction Among Youth"	*Psychological Studies Journal. Official Publication of the National Academy of Psychology, India Vol 54 (4), pp. 306, December 2009*
Syeda Beena Butool	"Islamic Ethics and Peace"	*International Encyclopedia of Peace published by Oxford University Press (New York), March 2010*

Conference Papers

Authors	Title	Published in
Dr. Ishrat Husain	"Pakistan's Economic Prospects, Challenges and Opportunities"	*Seminar on Pak-China Relations in the 21st Century, Beijing, March 18, 2010*
Dr. Ishrat Husain	"Reviewing Structural Reforms in India and Pakistan"	*SABER/EABER Conference, Australian National University, Canberra. February 11-12, 2010*
Dr. Ishrat Husain	"Impact of the Crisis on Poverty and Access to Finance in Developing Countries"	*KFW Global Financial Symposium, Berlin, December 2-4, 2009*
Dr. M. Nishat	"Financial Liberalization and Stock Market Behavior in an Emerging Market - A Case Study of Pakistan"	*3rd International Conference on Business & Management (ICBM), Bangkok, January 25-28, 2010*
Dr. M. Nishat and Sana Asghar Tauseef	"Does Wealth and Wealth Proxies Matter in Consumption Spending - A Case Study of Pakistan"	*Pan-Pacific Conference XXVII, Bali, Indonesia, May 30 - June 2, 2010*
Dr. M. Nishat and Wali Ullah	"Corporate Finance in Emerging Markets: An Analysis of Dividend Policy Among Public Listed Firms in Pakistan",	*Presented in 3rd International Conference on Business & Management (ICBM), Bangkok, January 25-28, 2010.*
Dr. M. Nishat and M. Asif	"Impairment Losses after Financial Crisis: Impact on Financial Earnings Fundamentals in Pakistan"	*2010 Annual Academic Accounting Association Conference, November 28 - December 1, 2010, Bangkok, Thailand.*
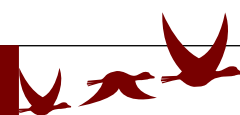
Accreditation

SAQS

AMDISA has evolved the South Asian Quality Assurance System (SAQS), embodying a professional approach and a South Asian perspective. This process began with a national workshop of Deans and Directors of Management Schools, coordinated by AMDISA's Founder-President Dr. Dharni P. Sinha in June, 2000. It is managed by Association of Management Development Institutions (AMDISA). In Pakistan, Lahore University of Management Sciences (LUMS) is the only institute to have this accreditation.

During 2009-10 the self assessment report for SAQS accreditation was completed and sent to AMDISA headquarters. The peer review team from AMDISA was scheduled to visit IBA in the month of July 2010 and the result of the accreditation exercise was scheduled for May 2011.

Student Enrollment

BBA Program

Fall 2009 signaled the start of a new era for IBA. Doing away with its two-campus policy, IBA entered an era of unity by uniting its BBA program with the 'One IBA' policy. The IBA now offers a single BBA degree to students in the BBA program, there are also no longer any restrictions regarding the campuses that a student must choose. Out of a total of 2,343 applicants for the program, 300 students were finally selected through a rigorous admissions process.

Total No. of Applicants	2,343
Applicants Successful	300
Percentage Successful	13%

BBA 2009-10 Admissions Report for Enrolled Candidates

Certificate-wise Breakup		
A-Levels	230	(77%)
Intermediate	70	(23%)
Total	**300**	**(100%)**

Certificate-wise Breakup

(23%)

(77%)

- A-Levels
- Intermediate
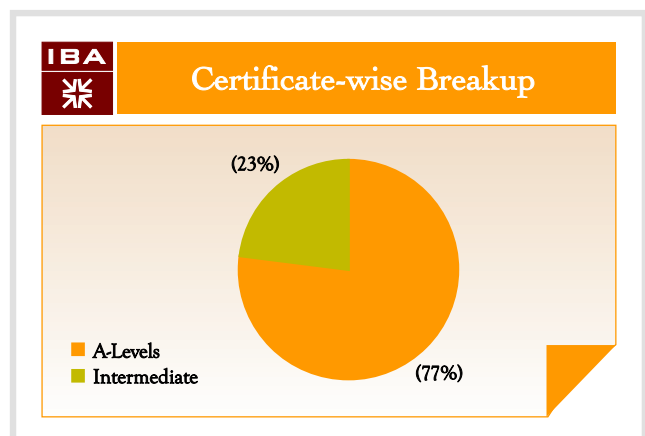
Discipline-wise Breakup

Commerce	159	(53%)
Science	128	(43%)
Arts	11	(4%)
Other	2	(0.7%)
Total	**300**	**(100%)**
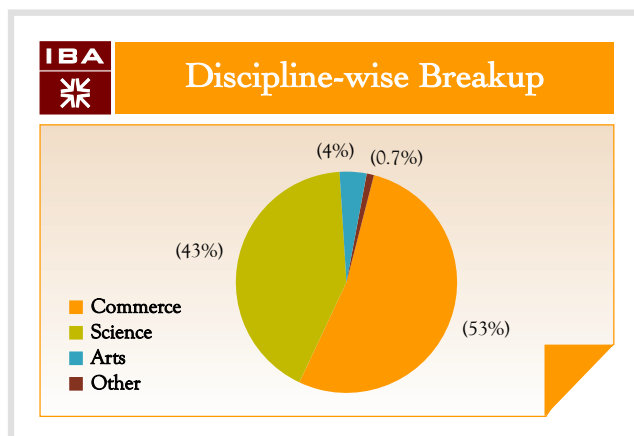
Institute-wise Breakup (A-Levels)

The Lyceum School	65	(28%)
Beacon House School System	35	(15%)
The City School	28	(12%)
Karachi Grammar School	18	(8%)
Foundation Public School	13	(6%)
Others	71	(31%)
Total	**230**	**(100%)**
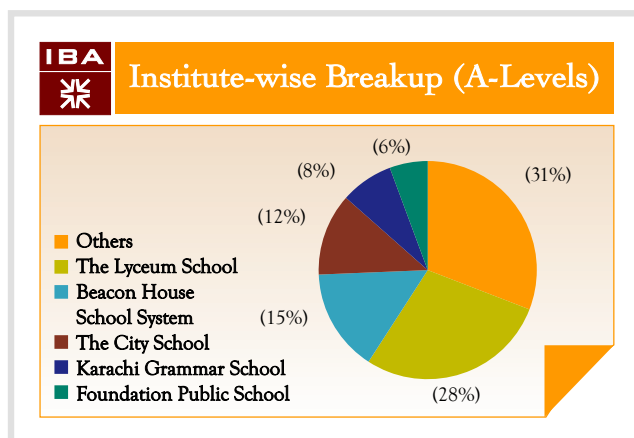
Institute-wise Breakup (Intermediate)

Adamjee Govt. Science College	10	(14%)
Aga Khan Higher Secondary School	10	(14%)
D.J. Sindh Government Science College	10	(14%)
St. Josephs College for Women	4	(6%)
Others	36	(51%)
Total	**70**	**(100%)**

Discipline-wise Breakup

(4%) (0.7%)
(43%)
(53%)

- Commerce
- Science
- Arts
- Other

Institute-wise Breakup (A-Levels)

(6%)
(8%)
(12%)
(31%)
(15%)
(28%)

- Others
- The Lyceum School
- Beacon House School System
- The City School
- Karachi Grammar School
- Foundation Public School

Institute-wise Breakup (Intermediate)

(6%)
(14%)
(51%)
(14%)
(14%)

- Others
- Adamjee Govt. Science College
- Aga Khan Higher Secondary School
- D.J. Sindh Government Science College
- St. Josephs College for Women

MBA Program

In 2009, the last batch of the old MBA program was inducted which did not require a 2-year mandatory work experience, as would be the case for applicants for Fall 2010 onwards. The program provides a rigorous training in fundamental skills as a foundation to help students develop meaningful aspirations. The requirement of work experience will bring to the classroom a diverse array of learning where the student is also a contributor to the classroom. In addition, the case study method which is a standard for top notch business schools, has also been adopted at IBA. An Experiential Learning Project (ELP) that requires the students to work on an actual problem faced by a company would expose them to apply their knowledge to problem solving. These initiatives will allow an MBA graduate from IBA to possess the analytical skills as well as experiential learning tools which makes them a valuable human resource for the corporate world.

In the Fall of 2009, a total of 1,143 applicants applied to the MBA program. Of these, 126 candidates were successful for the full-time MBA (morning) program and 109 were successfully inducted into the evening MBA (part-time) program. In addition, a total of 95 students were inducted to the full-time MBA program through the IBA BBA program. These students would represent the last batch of IBA BBA students who could directly be inducted into the MBA program without the admission test.

Total Number. of Applicants for MBA	1,143
Applicants Successful for MBA morning	126
Applicants Successful for MBA evening	109
Total (Direct) MBA candidates inducted	235
Overall percentage successful	21%
Number of IBA BBA students joining the MBA program	95
Total MBA students inducted	330

Full time MBA 2009-10 Admissions Report for Enrolled Candidates

Degree-wise Breakup		
BBA	45	(36%)
BE	25	(20%)
B.Sc	21	(17%)
BS	19	(14%)
Others	16	(13%)
Total	**126**	**(100%)**

Degree-wise Breakup

Certificate-wise Breakup
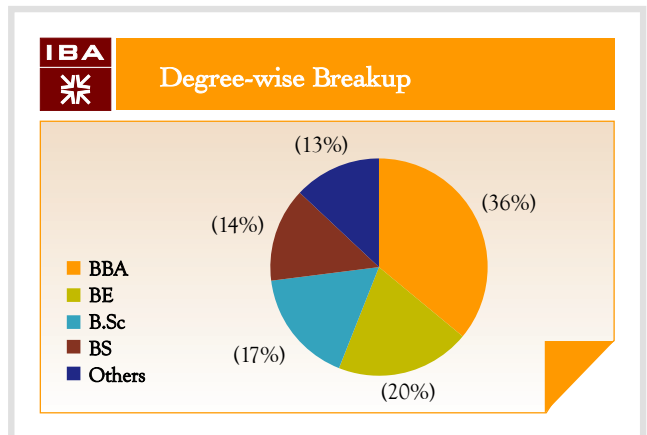
Certificate-wise Breakup		
Intermediate	38	(50%)
A-Levels	34	(45%)
Others	4	(5%)
Total	**76**	**(100%)**

Certificate-wise Breakup

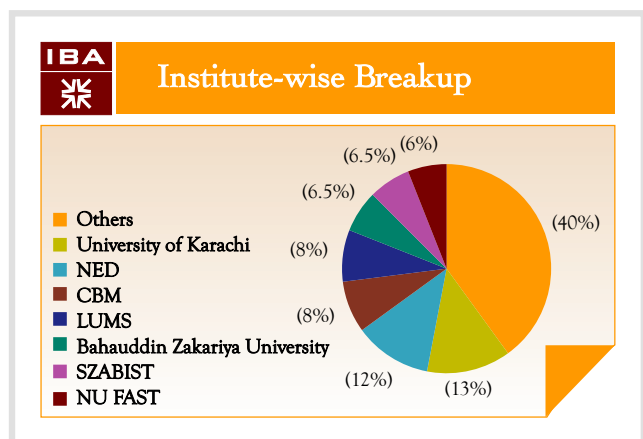## Institute-wise Breakup
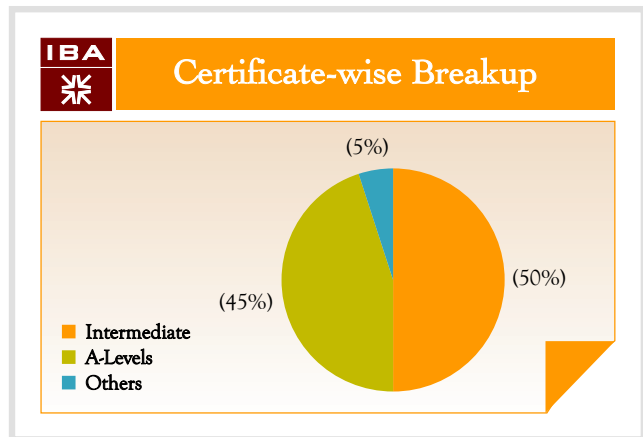
Institute-wise Breakup		
University of Karachi	16	(13%)
NED	15	(12%)
CBM	10	(8%)
LUMS	10	(8%)
Bahauddin Zakariya University	8	(6.5%)
SZABIST	8	(6.5%)
NU FAST	7	(6%)
Others	50	(40%)
Total	**124**	**(100%)**

Institute-wise Breakup

Evening MBA 2009-10 Admissions Report for Enrolled Candidates

Certificate-wise Breakup		
Intermediate	83	(76%)
A-Levels	24	(22%)
Others	2	(2%)
Total	**109**	**(100%)**

Certificate-wise Breakup
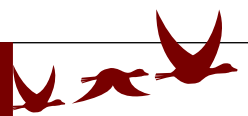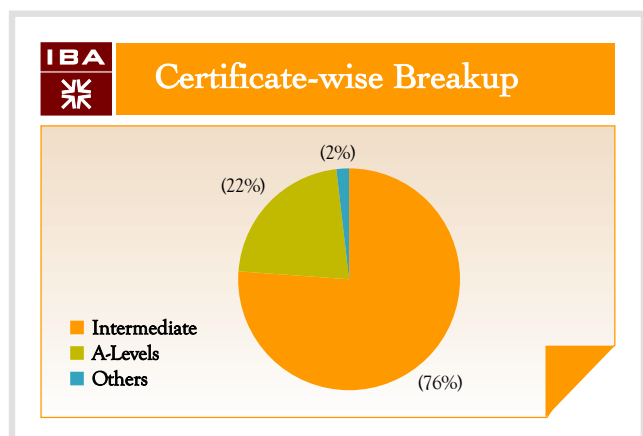
Degree-wise Breakup		
BE	49	(45%)
BS	31	(28%)
BBA	12	(11%)
MBBS	5	(5%)
MSC	4	(4%)
Others	8	(7%)
Total	**109**	**(100%)**

Degree-wise Breakup
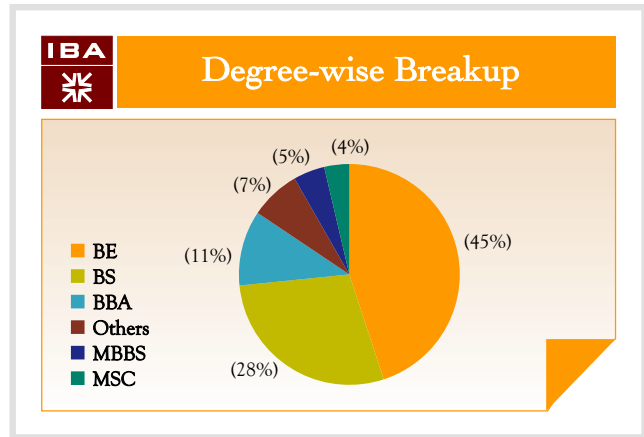
Institute-wise Breakup		
NED	35	(31%)
University of Karachi	14	(11%)
NUST	10	(9%)
SSUET	9	(8%)
GIKI	4	(4%)
NUCES	4	(4%)
Others	37	(33%)
Total	**113**	**(100%)**

Institute-wise Breakup
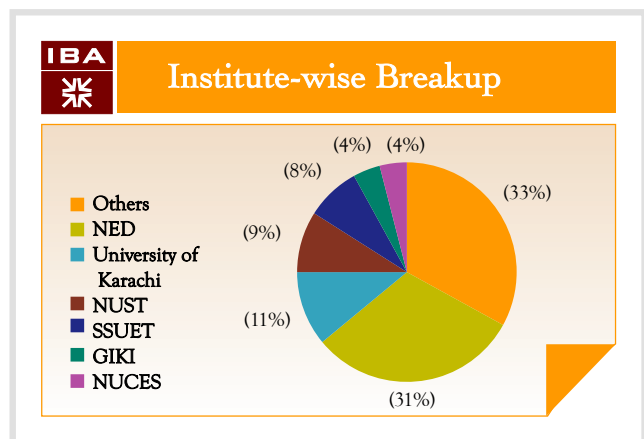
EMBA Program

In October 2009, three new Executive MBA programs were launched catering to the needs of mid career professionals serving in banking, corporate and public sectors. The programs received an encouraging response. The learning sessions were held on weekends steered by the faculty drawn both from IBA and the industry. The course curriculum was designed in consultation with the industry leaders and learned faculty members. An Advisory Board for the Banking and Financial Services program was raised which is providing timely support and guidance. During the 2009-10 period, several batches were inducted in December 2009 and January and April 2010 for EMBA programs in Banking and Financial Services, Corporate Managers, Public Sector Managers and Sindh Government Offices. A total of 314 applicants applied to these EMBA programs out of which 136 were successful.

Overall EMBA Program Enrollment Data

Total No. of Applicants	314
Applicants Successful	136
Percentage Successful	43%

EMBA- Banking and Financial Services

Test Date	Test Center	Total Applicants	Successful Applicants
December 20, 2009	Karachi	47	24
April 18, 2010	Karachi	42	24
		89	**48**

EMBA- Corporate Managers

Test Date	Test Center	Total Applicants	Successful Applicants
December 20, 2009	Karachi	47	22
April 18, 2010	Karachi	55	35
		102	**57**

EMBA- Public Sector Managers

Test Date	Test Center	Total Applicants	Successful Applicants
December 20, 2009	Karachi	15	9
April 18, 2010	Karachi	24	11
		39	**20**

EMBA- Sindh Government

Test Date	Test Center	Total Applicants	Successful Applicants
December 20, 2009	Karachi	46	8
April 18, 2010	Karachi	38	3
		84	**11**

MS Economics Program

In Fall 2009, the first MS program in Economics was launched at IBA with an intake of the first batch of students. This program is designed to provide a solid background in theory, quantitative methods, and applications appropriate to the needs of economists involved in private and public sectors' policy planning, analysis, and forecasting. This program emphasizes on applied economics, and caters to the growing market demand for economic analyst. During 2009-10, two batches were inducted in each of the Fall 2009 and Spring 2010 semesters, with a total intake of 41 students.

Intake for Fall 2009

Total No. of Applicants	31
Applicants Successful	17

Intake for Spring 2010

Total No. of Applicants	66
Applicants Successful	24

MS Economics 2009-10 Admissions Report for Enrolled Candidates

Certificate-wise Breakup	
Intermediate	31 (76%)
A-Levels	10 (24%)
Total	**41 (100%)**

Certificate-wise Breakup
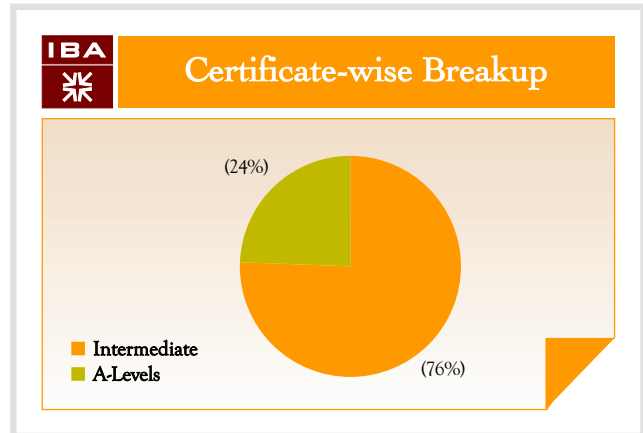
Degree-wise Breakup		
MBA	14	(34%)
BBA	8	(20%)
BS	5	(12%)
MA	3	(7%)
M.Comm	2	(5%)
MSC	2	(5%)
Others	7	(17%)
Total	**41**	**(100%)**

Degree-wise Breakup
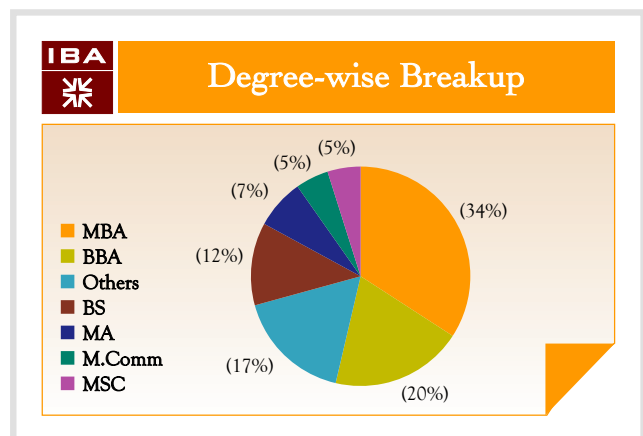
Institute-wise Breakup		
IBA	8	(20%)
University of Karachi	5	(12%)
SZABIST	4	(10%)
Bahria University	3	(7%)
Others	21	(51%)
Total	**41**	**(100%)**

Institute-wise Breakup
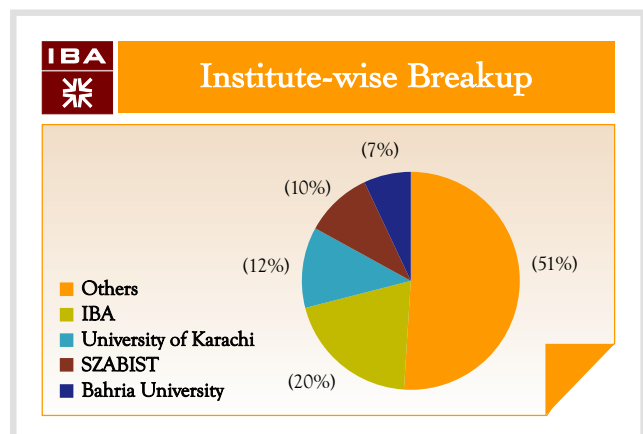
Faculty of Computer Science

Computer Science is the study of computers and computational systems; their theory, design, development, and application. Principal areas within computer science studies include management information systems, artificial intelligence, computer systems and networks, numerical analysis, programming languages, software engineering, and theory of computing.

The Faculty of Computer Science offers learning through a large number of courses supplemented by research in artificial intelligence, software engineering, analysis, computer systems, databases, and wireless and mobile communications.

Highlights

The year 2009-10 witnessed the launch of the MS(CS) program with a healthy intake of students. A number of new courses were introduced as a result of this program including advanced courses on Web Technologies, Human Computer Interaction and Computer Networks. The Faculty was also strengthened with Dr. Shakeel Khoja joining the FCS and bringing his expertise in the area of Human Computer Interaction as well as E-Learning.

Dr. Zaheeruddin Asif was also appointed to the newly created position of Program Director FCS and with his efforts to improve the curriculum, the first ever CEO Forum with Chief Executives and CIOs from leading ICT and software companies was successfully organized in collaboration with PASHA and CIO Pakistan.

On the research front the pioneering efforts of Dr. Sajjad Haider resulted in an attractive Artificial Intelligence website which also hosts the efforts of the AI PhD students with the availability of IBAyes, a probabilistic reasoning tool that allows its users to model uncertain situations and to perform inference using Bayesian networks. The AI Lab also conducted several innovative Robotics workshops for A-level students and Robotics "Sumo Wrestling" competitions conducted primarily by the senior BS(CS) students themselves.

Artificial Intelligence Lab Activities

The AI Lab at IBA organized two robotics workshops for high school students in 2010. The details of the events are provided in the table below.

S. #	Event	Date	Number of Participants	Affiliation (Schools/Colleges) of Participants
1	1st "Robo Workshop using Lego"	January 16-17, 2010	24	Foundation Public School, Karachi Grammar School, Agha Khan High School, The Lyceum, City School (PAF Chapter), BSS Jubilee, Beaconhouse School System
2	2nd "Robo Workshop using Lego"	February 21-22, 2010	18	Adamjee Govt. College, Beaconhouse School System, The Lyceum, Agha Khan High School

First CEO Forum

The first IBA CEO Forum was held on the May 4, 2010 at the IBA Main Campus. It was a very successful attempt at highlighting the Computer Science disciplines at IBA to various corporate CEOs and CIOs. Fourteen CEOs/CIOs attended the first CEO Forum which was a major step for the Faculty of Computer Science at IBA, as exposure to their various activities left many of the CEOs highly satisfied with the strengths of the Computer Science program at IBA. The event also provided an opportunity for the FCS faculty to develop an understanding of the changing needs of the IT and software industry and the emerging technical skills required from their graduates.

CEOs / CIOs from the following companies attended the event:

- Folio 3 ■ Alchemy Technologies ■ TRG Tech ■ IBM Pakistan ■ Habib Bank Limited ■ Access Group
- UBL ■ Muller & Phipps Pakistan ■ Tameer Bank ■ P@SHA ■ CIO Pakistan ■ Credit Chex
- Jamil and Jamil Associates at Law

ICICT 2009

The Third International Conference on Information & Technologies (ICICT) organized by the Institute of Business Administration (IBA) was successfully held on August 15 and 16, 2009 at the Hotel Ramada Plaza. The conference was inaugurated by the Honorable Federal Minister of Finance & Economic Affairs and Senator Mr. Shaukat Tarin on August 15, 2009, and was organized by Dr. Wasim Khan.

ICICT is a broad-based, dynamic and fully reviewed conference that aims to capture the new researches in the field of Information and Communication Technologies. This conference, which was first held in 2005 and is arranged after every two years, is the only forum of its kind that brings together technical and business related issues pertaining to socio-economic uplift of the country. In the two day event, a number of scholars presented their papers. Dr. Sayeed Ghani, Dr. Arshad Siddiqi, Dr. Sajjad Haider and Dr. Zaheeruddin Asif represented IBA.
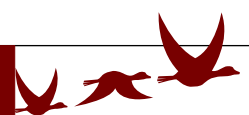
Faculty

Full-Time Faculty

Departments	PhD	Master's (Foreign)	Master's (Local)	Total
Computer Science & MIS	9	4	8	21

Faculty Members welcomed in 2009-10

The Faculty of Computer Science was proud to welcome the following faculty members to IBA in 2009-10:

Name	Designation	Date of Joining	Department	Qualifications
Dr. Shakeel Ahmed Khoja	Professor	August 1, 2009	Computer Science	PhD, University of South Hampton; BE, University of Engineering & Technology Mehran
Raza H. Abedi	Assistant Professor	August 31, 2009	Computer Science	Master in Engineering (Internetworking), Dalhousie University, Halifax NS; BE (Electrical), NED
Dr. Hisham Bin Zubair	Assistant Professor	May 10, 2010	Computer Science	PhD, Delft University of Technology, Netherlands; MCS, KU; M.Sc (Mathematics), University of Karachi; B.Sc(Hons.), KU
Dr. M. Shahid Qureshi	Chairperson of Mathematical Sciences, Assistant Professor	June 30, 2010	Computer Science	PhD (Space & Planetary Astrophysics), University of Karachi; M.Phil & M.Sc (Mathematics), University of Karachi; B.Sc (Hons.), University of Karachi

Faculty Publications

Journal Articles

Authors	Title	Published in
Dr. Shahid Qureshi	"A New Criterion of Earliest Visibility of New Lunar Crescent"	*Sindh Univ. Res. Jour. (Sci. Sec.), 42(1), 1-18, 2010*
Dr. Shahid Qureshi and Naeem Sadiq	"Climatic Variability and Linear Trend Models for Major Cities of Pakistan"	*Journal of Geography and Geology, Canadian Center of Science and Education, for Vol. 2, No. 1, 2010*
Dr. Shakeel Khoja and Q. Memon	"Academic Program Administration via Semantic Web - A Case Study"	*International Journal of Behavioral, Cognitive, Educational and Psychological Sciences, ISSN 2073-0500, Volume 1 Number 4 Autumn 2009, published by World Academy of Science, Engineering and Technology*
Dr. Z. Asif and Klein H.K.	"Open and Free Deliberation: A Prerequisite for Positive Design"	*Information and Organization, 19 (3), pp. 186-197*
Quratulain Rajput	"Semantic Annotation using Ontology and Bayesian Networks"	*Lectures Notes in Computer Science, 6085(2010), 2010, pp. 416-418*
Quratulain Rajput and **Dr. Sajjad Haider**	"A Comparison of Two Ontology based Semantic Annotation Frameworks"	*Advances in Information and Communication Technologies, 33, 2010, pp. 187*
Schuff, D., O. Turetken, and **Dr. Z. Asif**	"Designing Systems that Support the Blogosphere for Deliberative Discourse"	*AIS Transactions on Human-Computer Interaction, (2) 3, pp. 95-111*

Authors affiliated with IBA have been highlighted.

International Conference Papers

Authors	Title	Published at
Asma Larik and Dr. Sajjad Haider	"Efforts to Blend Ontology with Bayesian Networks: An Overview"	*3rd International Conference on Advanced Computer Theory and Engineering, Chengdu, China, 2010*
Dr. Sayeed Ghani	"The Impact of Self Similar Traffic on Wireless LAN"	*International Wireless Communications and Mobile Computing Conference (IWCMC 2010), Caen, France, June 28 - July 2, 2010*
F. Iradat and Dr. Sayeed Ghani	"Limitations of Using Existing Queueing Models for Modeling IEEE 802.11 DCF"	*International Conference on Computer, Electrical, and Systems Science, and Engineering (ICCESSE 2010), Paris, France, June 28-30, 2010*
Imran Khan and Dr. Sajjad Haider	"Automatic Generation of UML Class Diagram from OWL Ontology using OntoUML"	*4th Asia-Pacific Conference on Systems Engineering, Keelung, Taiwan, 2010*
Muhammad Atif Qureshi, Arjumand Younus, Muhammad Saeed and **Dr. Nasir Touheed**	"OOOSIM: Open Source Out-of-Order Core Simulator for Teaching Computer Architecture"	*2nd International Conference on Computer Modelling and Simulation (ICCMS 2010) Sanya, China, January 22 - 24, 2010*
Saleha Raza and Dr. Sajjad Haider	"Modeling First-Order Bayesian Networks (FOBN) - A Comparative Study of BLOG, BLP and MEBN"	*3rd International Conference on Advanced Computer Theory and Engineering, Chengdu, China, 2011*
Syed Irfan Nabi	"Information Security Practices in IT Industry in Pakistan - Benchmarking Study"	*Recent Advances in Information Security (RAIS 2009), Sharjah, UAE: University of Sharjah, UAE.*
Wasim Arain and Dr. Sayeed Ghani	"An instantiation of Way Point Routing for Mobile ad hoc Networks"	*International Conference on Information and Communication Technologies, 2009 (ICICT 2009), Karachi, Pakistan, August 15-16, 2009, Pages: 52 - 56*
Yaseen Ahmed Meenai and Taha Ahmed, Tehsin Arafat and Ilyas Mohammad Ali	"Crime Forecasting System (An exploratory web-based approach)"	*IMSCI-SOIC-2010 Orlando Florida-USA, (pg. 233-236)*

Authors affiliated with IBA have been highlighted.

Accreditation

ABET

Following the NCEAC accreditation that gave FCS IBA the highest rating of 'W', it is now aiming for the world renowned accreditation by ABET (Accreditation Board for Engineering and Technology). This will position FCS as the only computer science school in the country with the highest quality accreditation. *ABET, Inc.*, is the recognized accreditor for college and university programs in applied science, computing, engineering, and technology. Among the most respected accreditation organizations in the U.S., ABET has provided leadership and quality assurance in higher education for over 75 years to 3,100 programs at more than 600 colleges and universities worldwide.

Student Enrollment

BS(CS) Program

In Fall 2009, the BS program continued with the earlier process of having a combined test for both BBA and BS students. However, for Spring 2010 the BS program had a separate test, a pattern which would be continued in the future. The objective of the separate test was to ensure that only students who were keenly interested in the program would take admission. During 2009-10 a total of 36 students were inducted into the BS(CS) program.

Intake for Fall 2009	
Total No. of Applicants	N/A*
Applicants Successful	28

Intake for Spring 2010	
Total No. of Applicants	42
Applicants Successful	8

*In Fall 2009, a combined test for the BS(CS) and BBA was held, and hence the number of applicants is not applicable.

BS Computer Science 2009-10 Admissions Report for Enrolled Candidates

Certificate-wise Breakup		
A-Levels	18	(50%)
Intermediate	15	(42%)
Others	3	(8%)
Total	36	(100%)

Certificate-wise Breakup
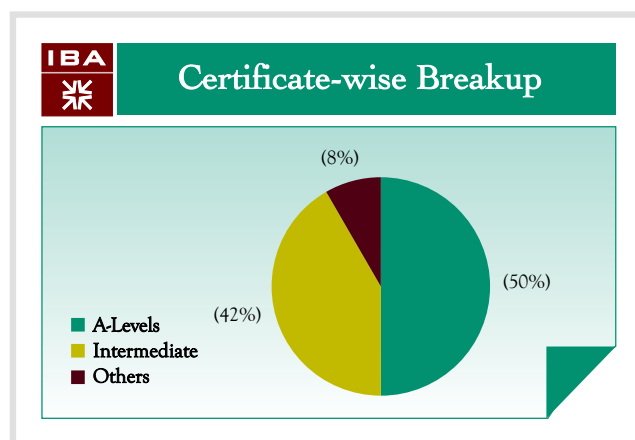
Discipline-wise Breakup		
Science	24	(67%)
Commerce	3	(8%)
Others	9	(25%)
Total	36	(100%)

Discipline-wise Breakup
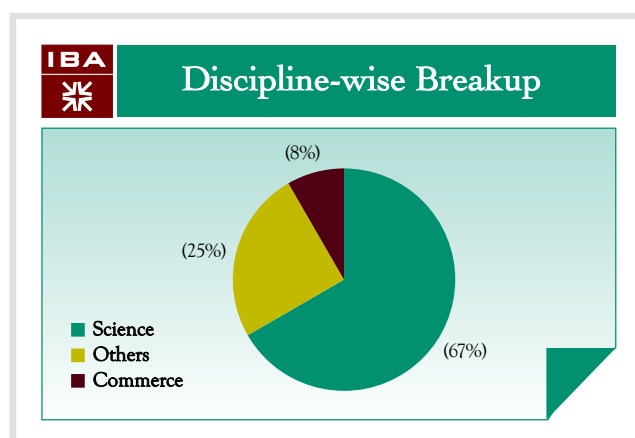
Institute-wise Breakup (A-Levels)	
The Lyceum School	5 (14%)
Aga Khan Higher Sec. School	4 (11%)
PECHS Govt. College for women	3 (8.3%)
D.H.A Degree College	3 (8.3%)
Saint Patrick's High School	3 (8.3%)
Others	18 (50%)
Total	**36 (100%)**
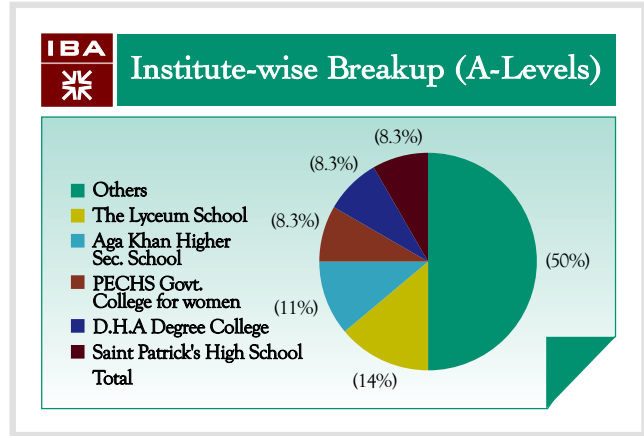
MS(CS) Program

Fall 2009 also saw the launch of the MS(Computer Science) program. During, 2009-10, a total of 28 students were inducted with intakes in both the Fall 2009 and Spring 2010 semesters.

Intake for Fall 2010	
Total No. of Applicants	25
Applicants Successful	13

Intake for Spring 2010	
Total No. of Applicants	34
Applicants Successful	15

MS Computer Science 2009-10 Admissions Report for Enrolled Candidates

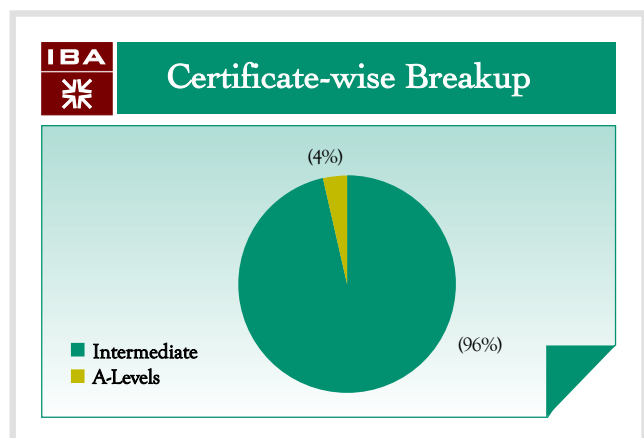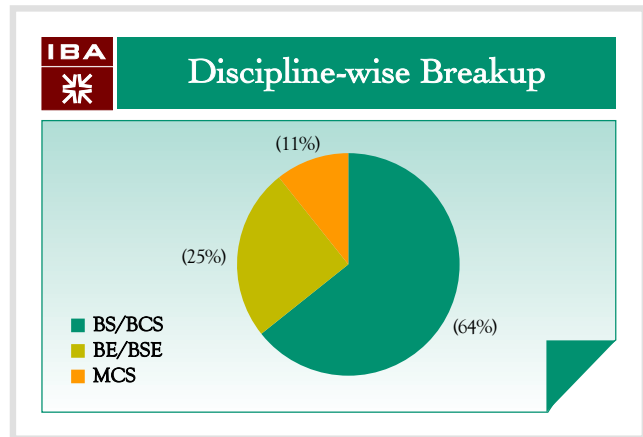| Certificate-wise Breakup	
Intermediate	27 (96%)
A-Levels	1 (4%)
Total	**28 (100%)**

Discipline-wise Breakup		
BS/BCS	18	(64%)
BE/BSE	7	(25%)
MCS	3	(11%)
Total	**28**	**(100%)**

Discipline-wise Breakup

Institute-wise Breakup (A-Levels)		
University of Karachi	8	(29%)
NED University of Engineering and Technology	2	(7%)
Bahria University	2	(7%)
Others	16	(57%)
Total	**28**	**(100%)**

Institute-wise Breakup (A-Levels)
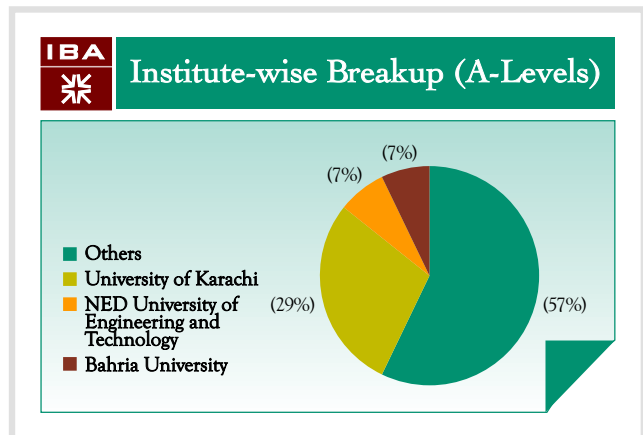
Projects

As per the FCS tradition, a final year project exhibition was organized at IBA City Campus where projects were evaluated by external experts from both industry and academia. Based on their feedback, two projects were short-listed for the gold medal award and were further evaluated during the 2nd round of presentation. The projects were:

1. **SIMAT Virtual Environment** by Syed Ali Ammar and Taahirah Arain
2. **Wi-track Personnel Tracking System** by Taimoor Zubair and Sohaib Masood (Winners of Gold Medal)

In addition, a number of successful projects were undertaken in collaboration with industry partners both at the undergraduate as well as graduate level.

BS(Computer Science) Projects	Collaboration Partner
GPRS based Ambulance Tracking System	Edhi Foundation
Avari's Online Wedding Planner	Avari Hotels International
ORB Threads (textile trading B2B website)	Union Threads, Union Textiles, Feroz Textiles
Complaint Resolution System (Web based help desk system)	IBA

BBA (MIS) / MBA (MIS) Projects
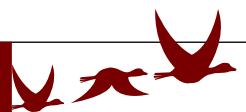
BBA (MIS) / MBA (MIS) Projects	Collaboration Partner
Carbon Tax Initiative	PIA & Shell
B2B Marketplace Initiative for Pakistani Industries	TradeKey
An Automated Clearing House - Implementation Model	NIFT & NCCPL
Mobile Business- Implementation Model	Tameer Micro Finance Bank, UBL, MCB, Telenor
An Office Automation-Implementation Model	KPT & NTC
Integrated Payment System - A Business Model	HSBC, CITIBANK, ATLAS Bank, HBL
The IPTV Implementation Model	PTCL
An ERP Implementation with Legacy Database Integration	National Bank, Meezan Bank
An Implementation of MPLS Technology	Arwentech, PTCL, National Telecom Corporation
BCP-DRP Initiative - Implementation Model	GEO, AlBaraka Bank
E-Dukan- A Business Model	Naheed Super Store, Chase Up, MAKRO, Metro
E-NGO Business Model	

Other CS & MIS Projects

Computer Science Projects

Pool Me (carpooling website)

Pursue Finance (Online Finance Training & Education Portal)

Virtual Environment for Robot Programming using Microsoft Robotics Developer Studio (MRDS)

thefreelanceworld.com - Pakistan's first freelance portal

MIS Projects

OurResponsibility.com: a central online monetary, management and policy resource for social change agents in Pakistan

Mobile Banking

I-Analytics: A data mining tool

Analysis of the internet industry in Pakistan- WIMAX and I-direct

Analysis of E-Marketing strategies of telecom industries

Impact of Online Advertising/Marketing on Businesses

Integrated Payments System: A concept Paper

MIS in the Banking sector

Alliances and Partnerships

Pakistan Microfinance Network (PMN)

The Pakistan Microfinance Network and the Institute of Business Administration (IBA) signed a MoU in January 2010 to initiate the PMN Academic Linkages program at the Institute. Through this collaboration, PMN agrees to share microfinance data and opportunities with IBA students, where they will be informed of projects, internships and job vacancies at all PMN member organizations. IBA will reciprocate by informing PMN of the applicants for jobs and projects and allow microfinance material to be displayed and distributed on the campus.

USAID

The United States Agency for International Development (USAID) and the Institute of Business Administration signed an agreement in February 2010 for the establishment of the Center for Entrepreneurial Development (CED). The IBA Dean and Director, Dr. Ishrat Husain and the US Consul General, Stephen G. Fakan signed a MoU to set the partnership in motion. The partners envision a world-class facility to assist aspiring entrepreneurs in building successful companies. The Center will also support "incubators" that support new businesses at start-up. It will also sponsor workshops to connect private sector venture capitalists with students interested in establishing new enterprises across Pakistan.

Global Business School Network (GBSN)

In November 2009, the IBA was accepted as a member of the Global Business Schools Network (GBSN) with headquarters in Washington D.C. GSBN is in the process of setting up an External Advisory Council for IBA consisting of leading scholars from all over the world.

In addition to GBSN, IBA has also been accepted as a member of **Association of Asian Pacific Business Schools (AAPBS).**

IBA continues to have Alliances & Partnerships with the following international institutions:
SAP Training Alliance, IFC Training Alliance, CFA Partnership Alliance, Agreement with Oracle Academy, Council for Advancement and Support Education, International Association of Universities, Association of Commonwealth Universities and Microsoft.

Faculty Development

The IBA Human Resource department in coordination with the Associate Deans is responsible for the training and development of the IBA faculty members. Their endeavors in 2009-10 resulted in the conduct of a number of seminars, short training courses and other self development activities that the faculty members participated in to ensure growth in their professional career at IBA. In addition faculty members participated in a number of international as well as national conferences where they presented and published their research papers

Faculty Development Exercises in 2009-10

Foreign

Main Category	Number of Faculty Participating
Professional Development (Trainings / Courses / Workshops etc.)	4
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	7
Faculty Research (Conferences / Seminars / Forums)	7
Academic Development	3
Academic Alliance Programs	1
Total Faculty Participation:	**18**

Domestic

Main Category	Number of Faculty Participating
Professional Development (Trainings / Courses / Workshops etc.)	72
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	20
Faculty Research (Conferences / Seminars / Forums)	3
Academic Development	1
Academic Alliance Programs	9
Total Faculty Participation:	**77**

Description

Professional Development Workshops etc)	Short & Long training (Up to 2 weeks or more (Trainings / Courses / than two weeks) including: Courses, Workshops, Programs.
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	Attending Conferences / Seminars /Symposiums / Events / Forums.
Faculty Research (Conferences / Seminars / Forums etc.)	Presenting research papers in conference / Seminars / Forums.
Academic Development	SCHOLARS Pursuing PhD / Masters studies abroad or within Pakistan.
Post-Doctoral Programs	PhD faculty sent abroad on research/fellowship program.
Academic Alliance Programs	**Up to 6 Months Courses:** with universities with whom IBA has a signed MOU such as NUS, BABSON College and Kellogg and as well SAP Academic Alliance Programs.

Conferences and Symposiums

Event	Location	Dates
INCOSE 2009 Symposium	Singapore	July 20-23, 2009
Conference for SAP University Alliance organized by International Association of Science	China	November, 2009
Conference on Corporate Innovation & Entrepreneurship (CCIE 2009)	Karachi, Pakistan	November 13, 2009
Federal Board of Revenue Seminar	Lahore, Pakistan	December 4, 2009
3rd Asia Pacific Conference	Sarwak, Malaysia	December 9-11, 2009
8th Biennial Conference of the Asian Association of Social Psychology, New Delhi, India	New Delhi, India	December 11-14, 2009
CBRC Conference in Lahore	Lahore, Pakistan	December 18, 2009
The 2010 International Conference on Humanities, Historical and Social Sciences (ICHHSS 2010)	Singapore	February 26-28, 2010
International Conference on Business and Economic Research (ICBER)	Kuching, Malaysia	March 15-16, 2010
PAS-AURORA Joint Conference on "Consumers-The New Value Seekers"	Karachi, Pakistan	March 20, 2010
2010 EFMD MBA Conference	Barcelona, Spain	March 28-30, 2010
AAPBS Mid-Year Conference 2010 on "Building Research Bridges: Networking Across Asia-Pacific"	Manila, Philippines	May 27-28, 2010
CFO Conference 2010, Karachi	Karachi, Pakistan	March 11, 2011

Academic Alliance Programs

The IBA Academic Alliances with SAP, Oracle and Microsoft among others, ensures that courses offered in the Faculty of Computer Science are in tune with industry needs and requirements. Faculty are also trained on the latest industry solutions to ensure that lab courses utilize the tools in use by the industry.

> **Academic Alliance Programs:**
>
> "Fundamental of SAP ERP using GBI Dataset" Train the Trainer Workshop on SAP ERP, April 5-8, 2010, Singapore and visit of SAP Shared Services Center, Singapore by Imran Khan.
>
> SAP Workshop conducted by Mr. M. Waseem Azfar for IBA Faculty, Under IBA ERP Academic Alliance (EAAP) from Sep-Dec 2009.

Academic Development

IBA currently has five faculty members who are pursuing their PhD degrees at various foreign universities and LUMS as a part of IBA's academic development program.

Faculty Member	Academic Program	University
Ambarin Asad Khan	Pursuing PhD Studies	University of Manchester, UK
Amir Jahan Khan	Pursuing PhD Studies	University of Warwick, UK
Syed Imran Saqib	Doing PhD, Fulbright Scholarship Program, Masters in Human Resource	George Washington University, USA
Huma Amir	Pursuing PhD Studies	Warwick, UK
Mohammad Kamran Mumtaz	Pursuing PhD Studies	LUMS, Pakistan

In addition, the following six faculty members are pursuing their PhD at the Faculty of Computer Science, IBA:

Faculty Member	Research Area
Imran Khan	System Architecture
Quratulain Rajput	Semantic Annotation
Faisal Iradat	Performance Analysis of Wireless Networks
Waseem Arain	Mobile Adhoc Wireless Networks
Syed Irfan Nabi	Management Information Systems
Raza Abedi	Wireless Sensor Networks

Training Sessions, In-House and Other Events

IBA routinely conducts various training sessions and seminars for its faculty members and staff. Additionally, faculty members and staff members also participate in external courses and events all of which are considered an essential part of their professional development.

Events conducted at IBA

Event	Conducted by	Dates
Managing Individual performance for IBA's Strategic Success	Rahila Narejo	January 26-27, 2010
■ Course Design and Improving Teaching ■ Instructional Strategies and Case Method Teaching	Prof. Dr. Wasim Azhar, Director of Center for Teaching at the Haas School of Business, University of California	January 6-7, 2010
■ Methods of teaching entrepreneurship ■ Syllabus used for entrepreneurship ■ Teaching entrepreneurship at IBA - review current models and methods	Prof. Naeem Zafar from Hass Business School at University of California, Berkeley	January 11-19, 2010
Research Quantitative Skills (Multivariate Statistical Analysis)	Mr. Ahmad Raza in collaboration with IBA	January 20-21, 2010
Training & User Acceptance Testing Program	Institute of Business Management (IBM)	April 5, 2010
Writing Research Paper	AERC, University of Karachi	April 16, 2010
Case Development Method	Prof. Leif M.Sjoblom from the International Institute for Management Development (IMD)	April 20, 2010
Business Strategy & International Marketing	Dr. Wasim Azhar from Haas Business School, University of California, Berkeley, USA	May 23-June 4, 2010
Case Writing Concepts	Dr Ehsanul Haque & Dr Syed Mubashir Ali	June 22-24, 2010

External Events with IBA Participation

Name	Conducted by	Location	Dates
National University of Singapore (NUS) Summer Program for Training on Entrepreneurship	National University of Singapore (NUS)	Singapore	Summer 2009
Integrated marketing Communication	Indian School of Business	Hyderabad, India	August 3-6, 2009
QualNet Workshop	SNT (Scalable Network Technologies), MIT	Los Angles, USA	August 18-20, 2009
How to Write Research Proposals		Karachi, Pakistan	August 18-20, 2009
5th International Workshop on Frontier of Information Technology		Islamabad, Pakistan	August 18-20, 2009
TCP/IP Networking	Resource Centre for Customer Relation	Los Angles, USA	August 24-28, 2009
International Market Research for Better Decision Making	TerraBiz	Karachi, Pakistan	October 5, 2009
Quality Assurance in Higher Education	Professional Development Centre, NUST	Rawalpindi, Pakistan	October 26-27, 2009
Training Program on Marketing Strategy	LUMS	Lahore, Pakistan	November 17-21, 2009
AAPBS Case Teaching Workshop	Hong Kong University of Science and Technology	Hong Kong	January 21-23, 2010
Outcome Based Assessment	University of Management and Technology (UMT)	Lahore, Pakistan	March 1-2, 2010
Pakistan Media Masterclass		Karachi, Pakistan	March 6, 2010

Informative Events with IBA Participation

Event	Location	Dates
NASCON Software Competition	Islamabad, Pakistan	April 17-18, 2010
GENMARK 2010 - The Art of Marketing to Generations	Karachi, Pakistan	February 25, 2010

Career Development Center (CDC)

The ultimate goal of an IBA graduate is to be employed with an employer of choice. The Career Development Center of IBA (CDC) is the gateway through which the employment process for an IBA student begins. Providing linkages between employers and students, allowing each to determine their requirements and who satisfies those requirements. The CDC not only facilitates these linkages but also conducts many events to initiate new employees to what the current market requirements of a new graduate are by holding events, mock interviews, job fairs and other activities which make IBA students the crème de la crème of potential employees. A list of these is provided in Annex 1.

CDC Activities Summary of 2009-10

Organizations CDC interacted with	923
Organizations that visited IBA	45
Job advertisements placed	350
Internship advertisements placed	159
Resumes forwarded	10,450
Mock interviews & test sessions (MBA and BBA students)	300
Organized HR Forum and Career Fair (organizations participated)	38
Graduate directory published and dispatched (organizations)	923

Employment Statistics

Employment statistics for the Class of 2010 showcase the employability of the IBA graduates. This was the first year in which BBA graduates from IBA entered the corporate arena in search of employment due to the mandatory two year work experience requirement. Given this, only 9% of students remain unemployed, as of December 2010, which is an achievement for IBA and goes a long way in strengthening IBA's goal of making its BBA Program a premier undergraduate degree in the country. For the MBA program IBA also achieved an employment rate of about 90% by the end of the year which is again commendable considering the current economic conditions.

BBA Class - 2010 (Total No. of Students 231)

Male	
Employed	101
Seeking Employment	12
Family Business	8
Further Studies	9
Total	**130**

Female	
Employed	70
Seeking Employment	9
Family Business	15
Further Studies	7
Total	**101**

MBA Class - 2010 (Total No. of Students 167)

Male	
Employed	109
Seeking Employment	12
Total	**121**

Female	
Employed	40
Seeking Employment	6
Total	**46**

Average Salary

MBA	PKR 43,518/-

BBA	PKR 33,462/-

Internship Record Class of 2010

Program	Total No. of Internees
BBA VI	295
MBA II	229
BS(CS) VI	16
Total	**540**
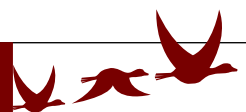
Internship by Industry - Summer 2010

Banking	129	(24%)
FMCG	79	(15%)
Manufacturing	63	(12%)
Fuel and Energy	57	(10%)
Pharmaceutical	51	(9%)
Advertising	23	(4%)
Investment	15	(3%)
IT	15	(3%)
Automobiles	15	(3%)
Media	13	(3%)
Telecom	10	(2%)
Financial Services	8	(2%)
Cement industry	6	(1%)
Education	6	(1%)
Service Sector	5	(1%)
Shipping	4	(1%)
Others	41	(8%)
Total	**540**	**(100%)**
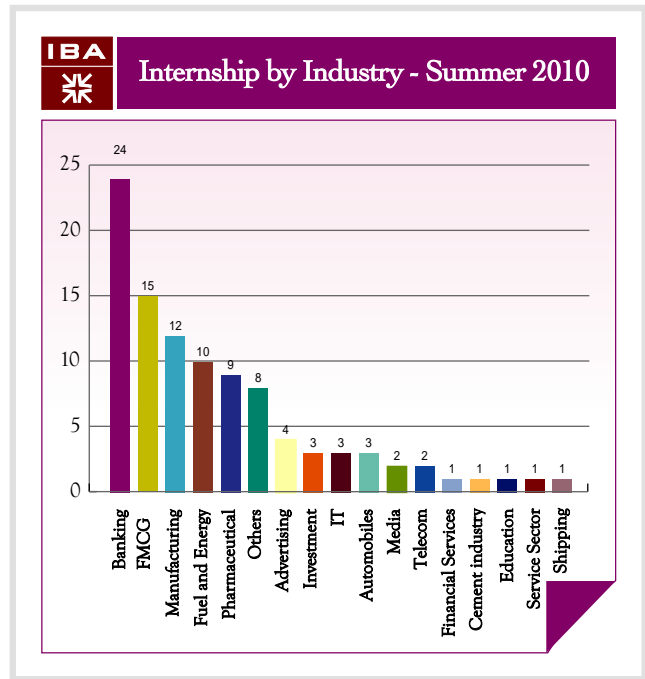
Employment by Industry for MBA class of 2010

Banking	35	(22%)
FMCG	32	(21%)
Utility	18	(12%)
Advertising	9	(6%)
Manufacturing	8	(5%)
Self Employed	7	(4%)
Media	6	(4%)
Pharmaceuticals	6	(4%)
IT	5	(3%)
Logistics	5	(3%)
Marketing Research	5	(3%)
Further Studies	4	(3%)
Automobile	3	(2%)
Telecom	3	(2%)
Other	10	(6%)
Total	**156**	**(100%)**

Internship by Industry - Summer 2010

Employment by Industry for MBA class of 2010
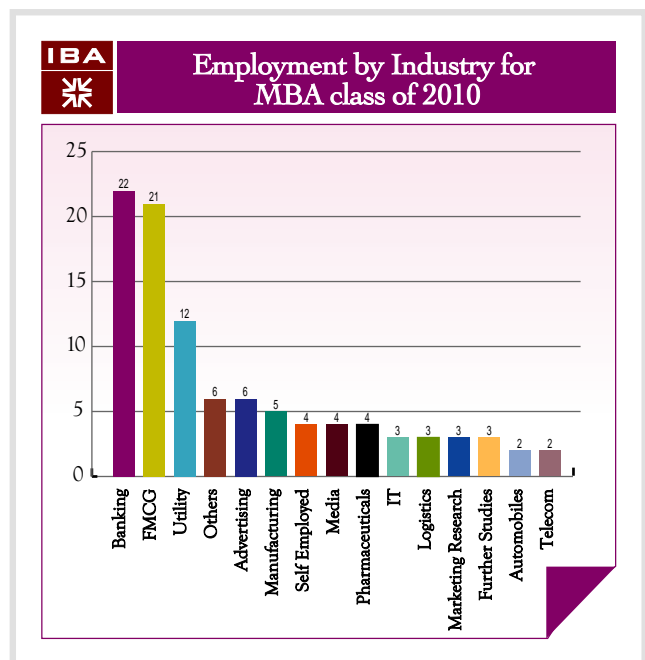
Career Fair

The students of IBA witnessed the first ever Career Fair held at IBA on March 6, 2010. The opportunity to interact first hand with potential employers was appreciated by many students as the high attendance at the event attested to. Potential employers also appreciated the endeavor by the CDC and the Alumni department at IBA which allowed them the opportunity to gauge the talent they could hire from IBA.

The who's who of the corporate world attended the IBA Career Fair and the companies who attended are as follow:
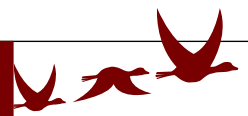
Center for Executive Education (CEE)

The Center for Executive Education imparts executive education through open enrollment workshops and customized management development workshops to individuals from the corporate world. Recently the CEE has embarked on intensifying and revamping customer designed courses and programs for the corporate world. The CEE is a community outreach vehicle for continuous professional education in business and management for those already working in the corporate, non-profit or public sectors. The competitive edge for the individuals comes from taking courses that have a high degree of relevance and application to the business environment; the ultimate results are increased job satisfaction and increased job security.

Collaborations

1. Pakistan Institute for Corporate Governance (PICG)
2. Japan Credit Rating Company (VIS-JCR): For Corporate Risk Rating/Assessment
3. Under process: ICAP, ICMAP, CFA, ICM and Microfinance

Open Enrollment Workshops Summary
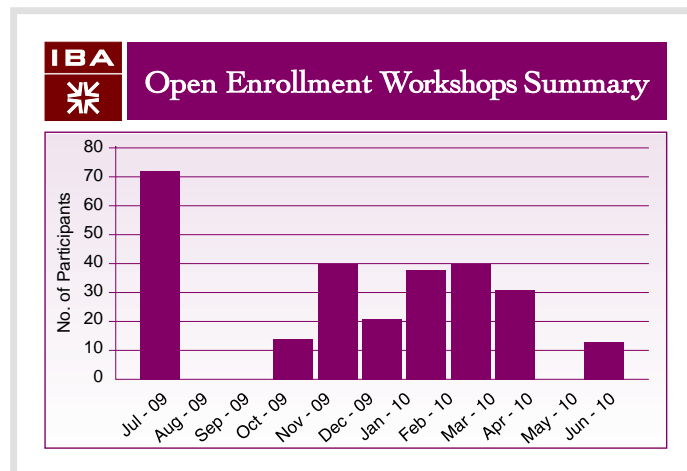
Workshop Statistics

Level of Managers

Level of Managers	
Middle	44 (44%)
Senior	33 (33%)
Experts	10 (10%)
Junior	7 (7%)
Individuals	4 (4%)
CEOs	2 (2%)
Total	**100 (100%)**

Level of Managers

Origin-wise Distribution
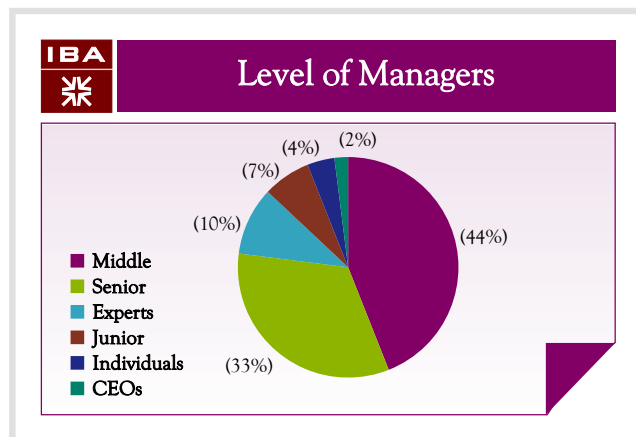
Origin-wise Distribution	
MNC	44 (56%)
National	33 (42%)
Local	2 (2%)
Total	**79 (100%)**

Origin-wise Distribution

Sector-wise Distribution
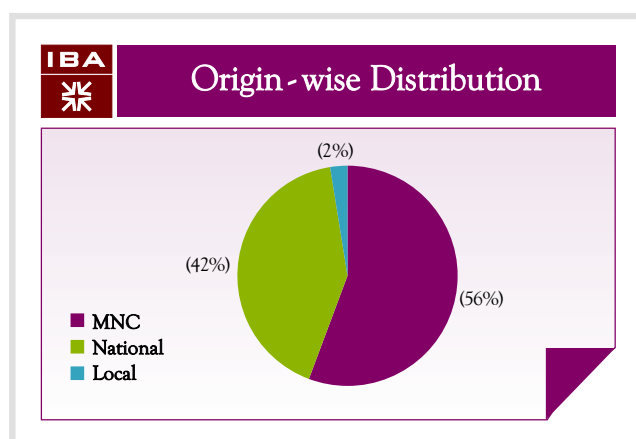
Sector-wise Distribution	
Finance & Banking	26 (27%)
Pharma & Healthcare	18 (18%)
Oil	13 (13%)
Agro	5 (5%)
Engineering	5 (5%)
Textile	4 (4%)
Insurance	3 (3%)
Power	2 (2%)
Chemical	1 (1%)
Others	22 (22%)
Total	**99 (100%)**

Sector-wise Distribution
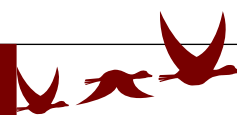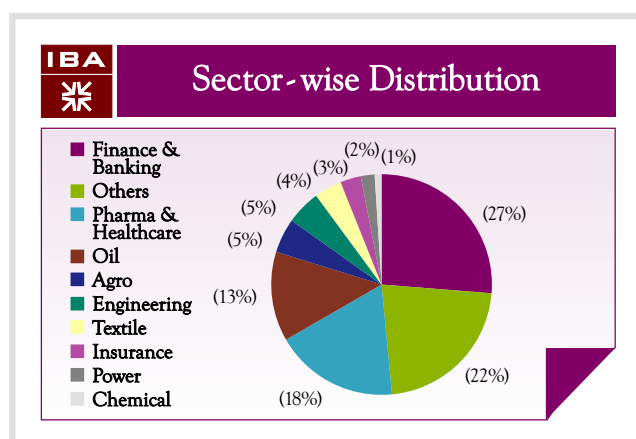
Open Enrollment Workshops

Workshop	Date	Trainer
Workshop on Creativity in Advertising	March 9-10, 2010	Akhtar Mahmud
Workshop on Fundamentals of Supply Chain Management	February 16-20, 2010	M. Hanif Ajari, Mazhar Poonawala, Syed Ameer Rizvi, Shahid Zaki
Workshop on Financial Derivatives	February 2-3, 2010	Arif Irfanullah
Workshop on Financial Modeling (Module 2)	January 22-23, 2010	Isfandiyar Shaheen
Workshop on Fundamentals of Supply Chain Management	December 14-18, 2009	M. Hanif Ajari, Mazhar Poonawala, Syed Ameer Rizvi, Shahid Zaki
Workshop on Risk Management	November 17-18, 2009	Rustom B. Kavasji
Workshop on Financial Modeling (Module 1)	November 13-14, 2009	Isfandiyar Shaheen
Workshop on Branding Pharmaceuticals for Success	October 14-15, 2009	Akhtar Mahmud and Dr. S. A. Rab
Workshop on Financial Modeling (Module 1)	July 30-August 1, 2009	Isfandiyar Shaheen
Workshop on Best Practices in Corporate Governance	July 25, 2009	Abdul Jabbar Kassim
Workshop on Logistics & SCM Fundamentals	July 8-August 16, 2009 (Forty Hours)	Syed Ameer H. Rizvi
Workshop on Analysis of Financial Statements	July 7, 2009	Aman U. Saiyed
Workshop on Media Planning Dynamics	July 1, 2009	Akhtar Mahmud

Open Enrollment Programs conducted by Foreign Trainers

Workshop	Date	Trainer
Workshop on Global Risk	May 19-20, 2010	Ronald Schramm *CEO at China Macro Finance Professor,* *Columbia University in New York Management*
Workshop on Financial Engineering	March 25 - April 3, 2010	Dr. Riaz Ahmed *Riaz Ahmad is full-time director at 7city Learning,* *for all Mathematical and Computational finance* *based courses and trains investment bankers* *In London, New York and Singapore.*
Workshop on Creating a Culture of Innovation in Companies	January 12, 2010	Naeem Zafar *Professor at Haas Business School,* *University of California*

Customized workshops

IBA-Sanofi Aventis Business Administration Certification Program
January 2010 - December 2011
Joint Faculty (IBA & Sanofi Management)
16 module; 2 modules per terms; 8 terms
45 participants (all Field Executives)
Karachi, Lahore/Rawalpindi

IBA-ATLAS Diploma in Business Management
9:00 am - 9:00 pm
Residence at HEJ, Classes at LEJ
30 participants

Abbott Business Excellence
Business Excellence consultancy provided to Abbott Affiliates in Pakistan,
India, Saudi Arabia, Egypt, and Gulf & Levant in year 2009-2010

Workshop on Strategic Deployment and Execution (for the senior Management of Askari Bank Ltd.)
By Arshad Abdullah
August 8-9, 2009
Blue Lagoon (Rawalpindi)
30 participants

External Linkages

Brainstorming Session with PCSIR
March 5, 2010
Mr. Izhar M. Hussain, Director Institute of Executive education arranged an interactive session on relevance of Marketing with R&D in the present times, Dr. Qazi Masood Ahmed, Professor of Economics and Mr. Shahid Zaki, Ex CEO Philips and Director Entrepreneurship were the key personalities from IBA.

Atlas of Innovation Study - Stakeholder Meetings at IBA
December 30, 2009

A meeting was facilitated by Center for Executive Education with Dr. Athar Osama, executives from business world and IBA faculty and students.

International Linkages

Intellectual Talk on "Breakthrough (BT) Management-Concepts in Pakistan"
On October 13, 2009
By Prof. Shoji Shiba
Professor Emeritus, University of Tsukuba, Japan.

Special One-Hour Talk on "Staying in the Helicopter-The Key to Profitable Growth for All Times"
On October 12, 2009
By Roger Harrop
Highly acclaimed International Speaker, keynoted, seminars, workshops and master classes on Staying in the Helicopter ©, Speaker of the Year with the Academy of Chief Executives President of the Professional Speakers Association.

Video Conferencing of IBA-CEE with Queen's School of Business on "Information Technology: Opportunities & Challenges in Pakistan"
May 22, 2010
By Salman A Mufti
PhD (Associate Professor, Queen's School of Business & Visiting Associate Professor, Cornell Johnson School of Management) was facilitating the session from Queens's Business School.

AMDISA Executive Board Meeting and Peer Review Workshop held at IBA
June 15-16, 2010.

National Talent Hunt and Sindh Talent Hunt Programs

National Talent Hunt Program

The IBA launched the National Talent Hunt Program (NTHP) in 2004 with the objective to prepare talented students from the less privileged regions of the country for the IBA aptitude test of BBA/BS degree courses. This program primarily targets students from the backward areas of Balochistan, Punjab, Sindh, Khyber Pakhtunkhawa, FATA and Northern Areas who were unable to apply for admission in IBA due to financial constraints.

NTHP Funding

NTHP is a fully funded program jointly financed by IBA, corporate and public sectors. IBA contributes in this program by bearing the management cost. It covers all overhead costs of class & seminar rooms, library, computer labs, multimedia, materials, transportation, etc.

Sindh Talent Hunt Program

The IBA also launched the Sindh Talent Hunt Program (STHP) in 2009 with a similar objective to the NTHP with focus on talented students from the rural areas of Sindh. This program primarily targets students from the rural areas of Sindh(rural) who were unable to apply for admission in IBA due to financial constraints.

STHP Funding

STHP is a fully funded program jointly financed by IBA and Government of Sindh. IBA contributes in this program by bearing the management cost. It covers all overhead costs of class & seminar rooms, library, computer labs, multimedia, materials, transportation, etc.

Scope and Facilities of Talent Hunt Programs

NTHP/ STHP class consists of approximately 40 students in each program. This class size enables teachers to conduct preparatory sessions as desired and give individual attention to the students. Tutorials, grooming, coaching, counseling and study tips form a part of their day to day life at IBA.

Accommodation facilities are provided in proximity to IBA premises and managed by IBA. Transportation arrangements are also made to pick and drop the students. Girls are provided separate accommodation under the direct supervision of a designated lady staff member. Trainees are also encouraged to arrange extracurricular activities such as sports, cultural events, debating contest, etc to promote team building and interpersonal skills.
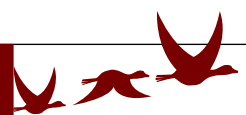
Stories of the STHP and NTHP 2009-10

It was a matter of satisfaction that these students under the Sindh National Talent Hunt Program and the National Talent Hunt Program were able to get admission to BS and BBA programs at IBA. These bright individuals have proven that there is talent in every corner of our country and IBA is playing its part in grooming that talent and providing them with the opportunities they deserve.

Students Enrolled at IBA via NTHP and STHP

Samreen Khan	*BISE Hyderabad*
Syed Muhammad Ali Raza Zaidi	*BISE Karachi*
Lareb Hussain Halepoto	*BISE Hyderabad*

NTHP and STHP data for 2009-10

	NTHP	STHP
Total Number of Applicants	94	57
Applicants selected for interviews	21	21
Applicants selected for Orientation	21	17
Number finally admitted to IBA	2	1
Ratio	BBA:1 BS(CS):1	BBA:1

Physical Infrastructure

IBA Commences Modernization and Expansion Plan

In keeping with its policy of providing top quality education and facilities to its students, faculty and staff, during 2009-10 IBA embarked on an elaborate construction program for supporting its academic plans. The implementation of this program would enable the IBA to provide state of the art facilities to students and faculty alike, within the next three years.

The plan will be completed by the end of 2014 at a total cost of over US $46 Million (over Rs. 3.4 Billion) which includes not only the expansion, refurbishment and modernization of the current facilities such as the auditorium, academic block, classrooms, students' hostels, administration block, libraries but also the construction of completely new facilities including a new multi-storied building, hostel facilities for both boys and girls, an academic block, Center for Entrepreneurship, visiting faculty residences, Student Center and sports facilities and external development works at both campuses.

General: IBA has two campuses spread over an area of 80 acres. These compare in size and splendor to any campus of a world-class institution of higher learning. The facilities are immaculately maintained in line with the IBA tradition of excellence in all facets of its activities. However, these facilities have out-lived their utility as they were built 40 years ago for a much smaller student body and faculty, one-tenth of the current numbers. The congestion, no availability of space and the dilapidated conditions of the buildings and facilities led to the need for a complete overhaul, renovation and up gradation of the existing buildings and facilities. These have to be supplemented by modern new buildings and external development.

In 2008, an extensive development plan was launched to upgrade the existing buildings, facilities and infrastructure at both campuses and bring it in consonance with the growth plan for meeting international standards. The existing classrooms at both campuses have since been renovated under a facility up gradation plan. All classrooms have been provided central air-conditioning and are now fully equipped with the latest multimedia facilities to enhance the overall learning experience.

State-of-the-art video conferencing facilities have been completed at both campuses. Additionally, the two seminar halls, one in each campus, having a capacity for 60 students and one classroom for 45 students, have been provided video conferencing facilities.

The IBA Main Campus, a large complex of buildings spread around lush green sprawling lawns, houses the Administration and Faculty offices, Academic Block, Library and Auditorium Building. Being the principal campus of the Institution, it also includes two residential areas, namely, the Boys' Hostel and the IBA Staff Town, which also houses the Girls' Hostel. The Administration and Instructional spaces include an Admin Block, an Academic Block with 2 Seminar Rooms, 12 classrooms and 8 Break-Out Rooms, an Auditorium with a capacity of 350 persons, library block, video conferencing room, faculty lounge and student lounge.
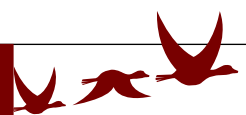
The City Campus, located in the heart of the business district of the city, houses the Administration Block, Academic Block, Faculty of Computer Science Building and Center for Executive Education. The City Campus is also home to the Evening Program, which

is attended mainly by professional managers. Existing facilities include 18 classrooms and 4 IT laboratories. As up gradation and new construction has commenced at the City Campus site, IBA has hired APWA Building space which comprises of 6 class rooms, canteen, offices, presentation rooms, EMBA seminar room, Library, a Computer Laboratory, and a spacious auditorium with a capacity of 350 persons.

A reception center is being built to provide visitors information and assistance and to guide the participants attending the Center for Executive Education, FCS and Evening programs at City Campus. Prayer areas for boys and girls are also under construction at this time.

During the coming 3 years, a series of building and facilities at both the campuses will continue to undergo modernization and new ones will be added. Work on these buildings and facilities is being undertaken by professional architects, consultants and project managers who are engaged on a competitive basis. The overall program is being managed by a team of highly experienced professional engineers of IBA.

Project Updates

| Item	Project	Campus	Estimated Cost (Rs. in Million)	Status
1	Center for Entrepreneurship Development & Incubation Center.	Main Campus	178	Design has been completed. Construction will commence in September 2010.
2	Student Center	Main Campus	92.3	Schematic design has been completed
3	New Boys' Hostel	Main Campus	120	Under tendering stage
4	New Academic Block	Main Campus	185	Design completed. Construction will commence in September 2010
5	Renovation/reconstruction of Library	Main Campus	82	Design completed. Work will commence in December 2010
6	Renovation/reconstruction of Auditorium	Main Campus	30	Work has commenced in January 2010. The Auditorium will be completed by August 2010
7	Renovation and refurbishment of Academic Blocks & Administration Blocks at City Campus	Main Campus	156	The renovation work of Academic Block will be completed by August 2010, while the work at Administration Block will be completed in February 2011.
8	Phase II of the renovation and refurbishment of CCS building	Main Campus	41.5	Phase II of the renovation is in design stage
9	Construction of Visiting Professors' Residences	Main Campus	98.5	The conceptual plan has been approved. Design development is in progress
10	Construction of New Girls' Hostel	Main Campus	81	The conceptual plan has been approved. Design development is in progress
11	Exterior development of both campuses	Main Campus	18.8	Work on designing is in progress
12	Renovation & refurbishment work of Administration Block	Main Campus	95	Work is in the Design Stage
13	Multi-storied Building with two level basements with the help of Aman Foundation	Main Campus	660	Work is in the Design Stage
14	State-of-the-art auditorium with a seating capacity of 400 persons	Main Campus	100	The project is in design stage

ICT Services

Information and Communication Technology department provides ICT services to IBA Main and City campuses, hostels and staff town, serving a total of around 3000 users, on and off campus, and a sizeable number of alumni.

The ICT department is providing essential services to end users, i.e. Internet, email, distance learning (video conferencing), unified communications (VoIP), etc. All these services are dependent on a high performance and robust network, which includes structured cabling and wireless media. The network infrastructure in turn is backed by redundant power supplies (UPS and gen sets). A brief synopsis of the services provided during 2009-10 are as follows:

ICT Services Introduced in 2009-10

Service provided	Description
Centralized backup power (UPS) in every building for IT equipment	A versatile and cost efficient solution for protecting critical IT equipment from going down by providing an incessant power supply in case of a power outage, till such time secondary backup power (generator) comes up
Installation of new servers of ultra high configuration	A virtualization application has been configured to support a large number of servers in a virtual environment. The servers are, in turn, connected to centralized storage to cater for the ever increasing needs of storage of users' data.
Maintenance and operations of student databases	A highly robust storage medium, together with sufficient measures taken for network and data security, and data loss prevention has been installed. Encryption suites that protect against external threats as well as internal threats have also been installed.
Gigabit speed network infrastructure supported by Cat 6 cabling and network devices of latest technology	Backbone connectivity between different segments is being upgraded from copper to fiber which will greatly enhance the speed of traffic between networks and result in improved performance.
Installation of state-of-the-art storage equipment of latest configuration	This is backed by highly reliable SAN and this specific model is being installed for the first time in Pakistan and will cater to the need for centralized storage at IBA.
Wireless connectivity	Now fully available at all locations on campus and for mobile users so that they can utilize IBA ICT services while being off campus as well.
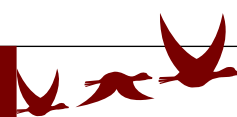
Societies and Clubs

The Student Council and Societies at IBA were reorganized in the Fall of 2009. Now the students are given an option to enroll themselves as members of a maximum of 3 societies for co-curricular, extra-curricular and service activities. About 200 office bearers of the extra-curricular, co curricular and service societies are elected annually and take oath of their offices at a ceremony held annually in the 5th week of the Fall semester. To this end, the year 2009 also saw the successful launching of 4 new societies/clubs, namely: HR Club, Marketing Club, Finance Club, and Economics Club, bringing the total number of societies/clubs in which the students can participate to 27.

The societies and clubs are responsible for organizing activities in addition to planning, mobilizing human and financial resources and evaluating all events on campus. These societies and clubs provide opportunities for students to develop their organizational, communicative, creative problem-solving and social skills to complement their academic curriculum. Students learn teamwork, self-respect, the appreciation and understanding of others, and the importance of a team. These societies also offer students a place to explore interests or talents. Although IBA provides financial support for these societies and clubs, the IBA encourages the office bearers of the respective societies to obtain sponsorships for individual events to enrich the quality of presentations and displays, and provide an opportunity to them for interaction with the public and private sector businesses. During the activities arranged by the student societies and clubs, most of the office bearers showed plenty of initiative and commitment.

Societies and Patrons 2009-10

Society	Patron
Marketing Club	Mr. Jami Moiz
Economics Club	Dr. Khadija Bari
Finance Club	Mr. Shabih Haider
HR Club	Dr. Shahid Mir
Media and Publications Society	Dr. Huma Baqai
Leadership Club	Dr. Nasir Afghan
Iqra Society	Mr. M. Asif Jaffar
Go Green Society	Mirza Sardar Hussain
Alumni Society	Mr. Yaseen Meenai
Music Society	Mr. Humayun Ansari
Literary Society	Ms. Tania Danish
Adventure Club	Ms. Maheen Ghauri
Community Welfare Society	Ms. Saima Husain
Arts Society	Ms. Sana Fatima
Public Speaking Society	Ms. Nadia Sayeed
Entrepreneurship Society	Mr. S. Sultan Raza
Web Society	Mr. Imran Batada
InfoSys Society	Dr. Zaheeruddin Asif
Dramatics Society	Ms. Lalarukh Ejaz
Social Sciences Club	Dr. Tufail Qureshi
Photographic Society	Mr. Ameer RIzvi
Girls' Sports Society	Ms. Salma Mirza
Boys' Indoor Sports Society	Mr. Asad Illyas
Boys' Outdoor Sports Society	Mr. Asad Illyas
Placement Society	Mr. Shahid Zaki
Boys' Hostel Society	Mr. Ziaul Haq
Girls' Hostel Society	Dr. Talat Wizarat

Activities of the Societies and Clubs

The highlights of the Student Clubs and Societies during the period Fall 2009 and Summer 2010 included the following:

- The Leadership Society held a very successful IBA Leadership Conference (IBLC), which was well attended by students and addressed by distinguished personalities from different walks of life.

- The Dramatics Society's event Talentopia, highlighted the students' talent for acting, singing, comedy, etc.

- Students belonging to the Web Society launched their own live Web Radio which can be accessed at radio.iba.edu.pk.

- The IBA Music Society was one of the main organizers of All Pakistan Music Conference held this year in Karachi. The event was a treat for all lovers of classical music in the city and received widespread acclaim from connoisseurs of music as well as the media.

- The Marketing Club organized a very successful and highly attended conference Brandorama at the Marriott Hotel.

- The HR Club & Career Development Society jointly organized the first ever Career Fair at IBA in which 36 companies including several multinationals participated.

- A charity carnival was organized by the Social Welfare Society to help raise funds for Shaukat Khanum Hospital and Zindagi Trust schools. The famous band Strings performed at the carnival.

- MUNIK 10 IBA's first ever Model United Nations Conference held by the Public Speaking Society

- Verve, the main event of Entrepreneurship Society which allowed IBA students to interact with several illustrious entrepreneurs who offered some pearls of wisdom on following dreams and owning your own business to these students.

- Pehchan by the Social Sciences Club was a competition style event which tested students from various universities on how well they could market Pakistan and what makes us different as Pakistanis.

- The Sports Society organized various tournaments including a Karachi College Level Inter-batch Cricket Tournament and our football team participated in the Aga Khan University Inter- University Football Tournament.
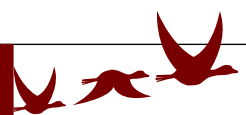
External Events

- An IBA team won the 1st position at the Business Case Study and Inspiring Us competitions at the YLES organized by LUMS.

- An IBA team won the 2nd CFA Pakistan Investment Research Challenge for 2010 and would now participate in the Asia-Pacific Regional Challenge at Manila.

- BBA students' team won the 2nd position at the Battle of Minds competition organized by Pakistan Tobacco Company (PTC).

- An IBA team also won the 2nd position at the Copenhagen Business Case Competition 2010 held in Copenhagen, Denmark.

Student Achievements

YLES

Six students represented IBA at the Young Leaders Entrepreneurs Summit (YLES) 2010 held at LUMS, Lahore. Around 300 teams participated in the mix of the business events, workshop and social events all held in the course of five days from January 19-23, 2010. The team secured first place in the business case study competition, 2nd in the leadership quiz and 4th in the business plan competition based on the theme of sustainability. Overall, the IBA was ranked as second best team in the summit with maximum number of trophies and awards.

Team Members: Zeeshan Channa, Mir Yahya Ismail, Noreen Ahmed, Burhan Allah Saiyed

U.S. Pakistani Student Leaders' Program

The U.S. Embassy in Pakistan and the United States Education Foundation in Pakistan (USEFP) recently selected 25 students from all over Pakistan for the 2010 U.S. Pakistani Student Leaders' Program on Comparative Public Policy held at the University of Massachusetts, Amherst. The program consisted of a series of seminars, lectures, volunteer work, and discussions with the likes of Ms. Ann Stock - assistant to the Secretary of State on Cultural Affairs, Mr. Hussain Haqqani - Ambassador of Pakistan to the U.S.
and Mr. Abdullah Hussain Haroon - Pakistani Ambassador to the U.N.

IBA had the greatest representation in the program - 5 participants.

Team Members: Aimun Baloch, Amena Jafri, Hasan Tahir, Kiran Suria, Fahad Zahid

Transparency International

20 students of IBA did ground-breaking research on corruption, which stretched from January to June 2010. This research was done on behalf of Transparency International, which works under the auspices of Swiss Government and USAID. The research was titled National Corruption Perception Survey 2010 and was led by faculty advisor: Mr. Shabih Haider. The research endeavored to find the attitude and perception of the people of Pakistan towards corruption. The research included data collection from Sindh and data analysis of whole Pakistan. The compiled research can be found on Transparency International's website.

Team Members: Farid Madhani, Faizan Zuberi, Fahad Javed, Danish Raza, Danish Jamil, Zaid Habib, M Akhlas Agha, Ahmed Anjum, S Jawwad Ali, Hassan Riaz, Bilal Basit, Hashim Akber, Mir Yayha Ismail, Danish Jehangir, Walidad Khan, Jehangir Hansotia and Bilal Asad Chugtai.

World Business Dialogue - Cologne, Germany, March 17-18, 2010

The World Business Dialogue is the world's largest student-run business convention. Here, 60 top-class personalities from economy, science and politics enter a discussion about economically and socially relevant, future-oriented topics with 300 international students and just as many executives, notably from German companies. For 25 years, Cologne University is converted into a convention centre for the economic elite for two days. IBA was proud to have five students attend the 2010 session, namely: Anita Moosa Rajan, Farid Madhani, Junaid Ahmed, Rohail Naqvi, Syed Ali Vaqas
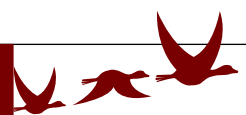
Convocation 2009 - Position Holders and Award Recipients

Award Winners

Overall Best Student: Graduate Programs

Name: Saniya Abdul Razzaq
Class: MBA FALL 2007 Batch
CGPA: 3.81

Overall Best Student: Undergraduate Programs

Name: Saba Hanif Janoo
Class: BBA-MIS FALL 2005
CGPA: 3.86

Overall Best Student: FBR Tax Management Program

Name: Arooj Mehwish Rizvi
Class: MBA Spring 2008 Batch
CGPA: 3.62

Overall Marketing Gold

Name: Kashif Hanif
Class: MBA Direct Fall 2007 Batch (City Campus)
Percentage: 96.50%

Overall Finance Gold

Name: Saniya Abdul Razzaq
Class: MBA Fall 2007 Batch (City Campus)
Percentage: 96.50%

Gold Medal Research Methodology

Name: Saniya Abdul Razzaq
Class: MBA Fall 2007

Best BS/MIS Project Gold Medal

Name: Osama Kamran Khan
Class: BS(CS) Fall 2005

Name: Maria Hussain
Class: BS(CS) Fall 2005

Winners of Shields & Certificates
Overall Class Positions

BBA-Fall 2005 Batch

Position	Name	GPA	Campus
First	Mariam Abid	3.81	Main Campus
Second	Rafia Iqbal Hashmi	3.70	Main Campus
Third	Sijal Batool Ismail	3.69	Main Campus

BBA-Fall 2005 Batch

Position	Name	GPA	Campus
First	Tina Tejwaney	3.70	City Campus
Second	Dania Siddiqui	3.65	City Campus
Third	Farhana Muhammad Hussain	3.62	City Campus

BBA-MIS Fall 2005 Batch

Position	Name	GPA	Campus
First	Saba Hanif Janoo	3.86	NA
Second	Aamir	3.77	NA
Third	Jibran Arshad Chughtai	3.63	NA

MBA-Fall 2007 Batch

Position	Name	GPA	Campus
First	Zohaib Ali Khan	3.74	Main Campus
Second	Hira Azam Modan	3.72	Main Campus
Third	Salman Najeeb Khan	3.56	Main Campus

MBA-Fall 2007 Batch

Position	Name	GPA	Campus
First	Saniya Abdul Razzaq	3.85	City Campus
Second	Madeeha Akhtar Yousuf	3.67	City Campus
Third	Sumayya Larik	3.52	City Campus
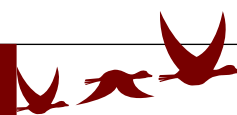
MBA-MIS Fall 2007 Batch

Position	Name	GPA	Campus
First	Sana Khurshid	3.56	NA

MBA (Evening) 2008 Batch

Position	Name	GPA	Campus
First	Sybtain Raza Badami	3.83	NA
Second	S. Omair Rehman	3.70	NA
Third	M. Haider Alam Khan	3.62	NA

FBR - MBA Tax Management Spring 2008 Batch

Position	Name	GPA	Campus
First	Arooj Mehwish Rizvi	3.62	NA
Second	Modassar A. Tirmizi	3.56	NA
Third	Mukhtar Ahmad Shah	3.54	NA

IBA Dean's List of Distinguished Students

Fall 2009

BBA 1

Name	CGPA
Sadia Shahid	3.89
M. Emad Hassan	3.83
Sidra Modan	3.78
Syed Asad Hussain	3.72
Urooj Hashmi	3.72
Sabina Khalid	3.67
Sehrish Yunus	3.67
Maheen Arif Moten	3.67
Sohaib Bin Shahid	3.61
Ayesha Suhail	3.61
Durriya Azmat	3.61
Ehab Tamiz Ansari	3.56
M. Haseeb Siddiqui	3.56
Vishal Kella	3.56
Maha Munawar	3.50

BBA 3

Name	CGPA
Aatira Mushtaq	3.97
M. Usman Hasan	3.82
Samiya Moin	3.80
Faariya Ahmed	3.78
Maha Malik	3.75
Sana Ahmed	3.74
Haadiya Ismail	3.72
Nayma Iqbal Farooqi	3.72
M. Ovais Saleem Dada	3.83
Maryam Akhund	3.67
Zehra Abdulla	3.63

BBA 5

Name	CGPA
Hira Ejaz	3.88

BBA 5

Name	CGPA
Hanif Wafa	3.83
Javeria Nisar Patel	3.74
Nida Fareed	3.74
Mahvish Azad	3.73
Hira Anis	3.71
Anam Manzar	3.70
Asmaa S. Malik	3.69
Seemab Shahzad	3.67
Anam Hanif Palla	3.66
Namesh Nazar	3.64
Uzba Anwer	3.62
Mina Azhar	3.61

BBA 7

Name	CGPA
Sehrish Lalani	3.64
Rabeea Jawed	3.65
Ruqaiya Ramzan	3.66
Bushra Ali	3.77
Sarah Paracha	3.83
Maimoona Tariq	3.86
Azka Waqar	3.81
Aiman Waqar	3.8
Insia Mohammad Ali	3.79
Amna Atiq	3.64

BBA (MIS) 3

Name	CGPA
Rabia Siddiqui	3.75
M. Hammad Hameed Bawani	3.72

BBA (MIS) 5

Name	CGPA
Mahad Asim Hamza	3.55
Sadaf Ejaz	3.53

BBA (MIS) 7

Name	CGPA
Munim Ahmed	3.62
Aisha Kudiya	3.61

BS 1

Name	CGPA
Mirza Husnain Sikander	3.59

BS 5

Name	CGPA
Mohammad Zohaib Khan	3.74

BS 7

Name	CGPA
Taimur Zubair	3.61

MBA 1

Name	CGPA
Faizan Karim	3.89
Muhammad Salman Tahir	3.89
Zainub Umar	3.83
Tariq Bin Aijaz	3.8
Sajjad Ahmed	3.73
Banin Akif	3.72
Piyar Ali Lakho	3.72

MBA 3

Name	CGPA
Kanza Shahnawaz	3.88
Madiha Saeed Sheikh	3.85
Yamna Sultan Bari	3.80
Mahrukh Shakeel	3.80
Faiza Altaf	3.68
Beenish Asif	3.67
Rizwan Zaheer Zuberi	3.65

MBA (MIS) 3

Name	CGPA
Sana Ashraf Ansari	3.84
Syed Muhammad Hasan	3.79

Spring 2010

BBA 2

Name	CGPA
Mohammad Emad Hassan	3.78
Saadia Shahid	3.78
Sidra Azam Modan	3.78
Maheen Arif Moten	3.75
Sabina Khalid	3.75
Asad Hussain	3.72
Ayesha Suhail	3.72
Urooj Hashmi	3.72
Maha Munawar	3.67
Tayyaba Munir	3.64
Aena Rizvi	3.64
Muhammad Saad	3.64
Syed Hamza Wasim	3.64

BBA 4

Name	CGPA
Saniya Moin	3.83
Faria Ahmed	3.83
M. Ovais Saleem	3.83
Muhammad Usman Hasan	3.78
Maha Malik	3.78
Nayma Iqbal	3.74
Sana Ahmed	3.74
Mariyam Akhund	3.72
Zehra Abdullah	3.68
Sanniya Sadaqat	3.63

BBA 6

Name	CGPA
Hira Ejaz	3.85
Wafa Hanif	3.82
Javeria Nisar	3.77
Mahvish Azad	3.75
Nida Fareed	3.74

BBA 6

Name	CGPA
Hira Anis	3.73
Anam Manzar	3.70
Asmaa Saleem Malik	3.70
Namesh Nazar	3.66
Uzba Anwer	3.66
Mina Azhar	3.61
Sehrish Virani	3.60

BBA 8

Name	CGPA
Maimoona Tariq	3.85
Aimen Waqar	3.82
Azka Waqar	3.82
Insia Muhammad Ali	3.81
Sarah Pracha	3.82
Bushra Ali	3.78
Sehrish Lalani	3.70
Ruqaiya Ramzan	3.65
Saba Salim	3.64

BBA (MIS) 4

Name	CGPA
Rabia Siddiqui	3.76
M. Hammad Hameed Bawani	3.71

BBA (MIS) 6

Name	CGPA
Sadaf Ejaz	3.56
Mahad Asim Hamza	3.54

BBA (MIS) 8

Name	CGPA
Munim Ahmed (Ms)	3.61
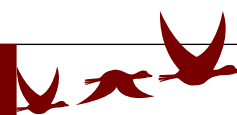
BS 6

Name	CGPA
Mohammad Zohaib Khan	3.74

BS 8

Name	CGPA
Taimur Zubair	3.61

MBA 2

Name	CGPA
Saba Hanif	3.89
Sahar Afzal Siddiqui	3.84
Shahzaib Hassan	3.75
Marriam Cassim	3.75
Hira Javed	3.73
Anoosha Naseem	3.72
Gulsanga Afridi	3.72
Butool Rizvi	3.72
Erim Arif	3.72
Faiza Karim	3.72
Bushra Matloob	3.67

MBA 4

Name	CGPA
Kinza Shahnawaz	3.87
Mahrukh Shakil	3.83
Madeeha Saeed Sheikh	3.72
Rizwan Zaheer Zuberi	3.65
Yamna Sultan	3.65
Beenish Asif	3.63
Adeel Pervaiz	3.57

MBA (MIS) 4

Name	CGPA
Sana Ashraf Ansari	3.87
Syed Muhammad Hasan	3.83

IBA Alumni in 2010

An important element of IBA's legacy is the network of well placed IBA graduates (the Alumni) both nationally and internationally. The IBA management considers the alumni an integral part of its community and wishes to involve as many of them in assisting and supporting various activities. The first task was to update all records of alumni, establish contact with them and request their help in organizing Alumni Associations and Chapters. The summary of the activities presented below shows that a modest beginning has been made, however there is still a long way to go.

International Alumni Events

The Second IBA Alumni reunion was held in November 2009 in London. It was hosted by Mr. Shaukat Aziz and Dr. Ishrat Husain was the Chief Guest. This was a follow up to the first reunion that was held on November 1, 2008, at the Royal Overseas League, London.

IBA launched its first International Alumni Chapter in Dubai in July 2010. Through this chapter, about 400 IBA alumni living in or near Dubai and the Gulf area will be able to stay involved with the IBA community, as well as guide the IBA by participating in faculty recruitment and student mentoring activities.

Alumni Reunions

The Alumni Reunion for 2009 was held by the members of the IBA Alumni Society, at IBA Main Campus on January 31, 2010. It was a theme event in which the gathering focused on alumni members graduating in the years which ended with a 9; i.e. 1959, 1989, etc. It included speeches and a musical program by Salman Alvi, who is also an IBA alumnus.

On the 1st of May 2010, a large number of alumni returned to their old residences in the IBA Hostel, flying in from many places like Dubai, Lahore and Islamabad. Alumni from France, Hong Kong, London, Canada and the USA were also connected to the event via video-conferencing. The Chief Guest for the evening was Mr. Itrat Rizvi, CEO NAMCO.

Planting at IBA

"Planting IBA Green" is IBA's new initiative to encourage alumni to plant a tree at IBA. IBA recognizes the need for taking responsibility for the environment as a stake holder of society. The first ceremony was held on the February 13, 2010 and was followed by another on the March 6, 2010. A total of 500 saplings have since been planted.

Mentoring Sessions

Mentoring sessions for the graduating batches have been held in coordination with the alumni department. These mentoring dinners include alumni who have distinguished themselves in their respective fields. Alumni Mentors included:

> Mr. Imran Hashmi, CFO of Unilever Pakistan Ltd. • Mr. Asad Umar, CFO of Engro Group Ms. Ayesha Aziz, MD of the Pak Brunei Investment Company • Mr. Asha'ar Saeed, GM Human Resources at Reckitt Benckiser • Mr. Fawad Ijaz Khan, CEO of Ideal (Pvt.) Ltd • Mr. Raihan Merchant from Media & PR

IBA Alumnus Awarded MRS Fellowship

Hafiz Aftab Ahmed, an alumnus of the 1973 batch has been recently awarded the Fellowship of the Marketing Research Society. Dr. Aftab Ahmed is one of only seven scholars around the world to be given this honor in 2009.

Honored Visitors

2009

December

Mr. Shahid Ansari, Provost and Dean of Babson College visited IBA as a follow up visit to explore possibilities of IBA becoming a partner along with MIT in the setting up of the Center for Entrepreneurship Development (CED) at IBA.

Dr. Wasim Azhar, Director of the Center for Teaching at University of California, Berkeley visited IBA, taught the MBA classes and held workshops for the faculty.

Dr. Ishrat-ul-Ebad Khan, Governor Sindh and Patron IBA, was the chief guest at the IBA Convocation.

November

Mr. Abrar Hasan, Chairman National Foods delivered a lecture on Transformation of Family Business to Professional Business, as part of the DLS.

October

Mr. Daniel Jouanneau, the French Ambassador to Pakistan accompanied by Mr. Pierre Sellian, the Consul General visited IBA and addressed MBA students and had an interactive session with them.

Mr. Guy Pfefferman, Executive Director Global Business School Network (GBSN) Washington, D.C. met with the Executive Committee and the Academic Committee.

Mr. Clifford May, Head of the US Foundation for the Defense of Democracy addressed IBA students.

Mr. A. Razzak Dawood, Chairman, Pakistan Business Council and former Minister of Commerce delivered a lecture on Entrepreneurship as part of the DLS.

Mr. Irfan Mustafa, VP & MD, Yum! Restaurants (Middle East, South Africa, Pakistan & Turkey) delivered a lecture on Yeh Tera Pakistan Hai, Yeh Mera Pakistan Hai as part of the DLS.

September

Mr. Ahsan Saleem, Director of the Citizens Foundation (TCF) and the CEO, Crescent Steel delivered a lecture as part of the Distinguished Lecture Series (DLS).

July - August

Mr. Shaukat Tarin, advisor on Finance inaugurated a seminar on 'Economy of Pakistan and the role of IMF.'

Mr. Shaukat Tarin, Federal Minister for Finance inaugurated the 3rd Annual Conference on Information and Communication Technology organized by the IBA and held at Hotel Ramada, Karachi.

Mr. Raza Haroon, Provincial Minister for Information Technology, Govt. of Sindh presided on the closing session of the International Conference on Information and Communication Technology (ICICT 2009).

Mr. Aslam Raisani, Chief Minister of Balochistan accompanied by the Minister of Finance and several other cabinet members as well as the Chief Secretary called on the Dean and Director.
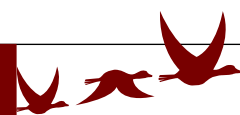
2010

January
Prof. Naeem Zafar of the University of California, Berkeley visited IBA and conducted a series of faculty development workshops.

February
Mr. Asad Umar, Chief Executive Officer of Engro Corporation and alumnus delivered a lecture on Value Based Leadership as part of the DLS.

Governor Sind's Monitoring Team headed by Dr. S.M. Qureshi inspected the progress of various development works.

Mr. Stephen G. Fakan, the Consul General of USA participated in the signing ceremony at which the USAID entered into an agreement with IBA to provide a grant of $ 5 million for financing the CED.

March
Mr. Amir Adnan, a distinguished alumnus and a leading entrepreneur delivered a lecture for the DLS.

April
Mr. Hussain Dawood, Chairman Dawood Group delivered a lecture for the DLS. Prof. Leif Sjoblom from the International Institute for Management Development, Lausanne, Switzerland visited IBA and conducted a workshop with the faculty on case method.

Prof. Ron Schramm of the Columbia Business School conducted various workshops on topics related to finance and risk management.

May
Mr. Asif Jooma, Managing Director, Abott Laboratories Pakistan Ltd. delivered a lecture on leadership as part of the DLS.

June
29 delegates from Bangladesh, Bhutan, India and Pakistan visited IBA to attend the South Asian Quality Assurance System (SAQS) Peer Reviewer Workshop and 51st Executive Board Meeting of the Association of Management Development Institutions in South Asia (AMDISA) hosted by IBA from June 15 - 16, 2010.

Mr. Imran Khan, former Pakistani cricket team captain and leader of the political party "Pakistan Tehrik-e-Insaf" visited IBA to deliver a lecture on Building Brand Pakistan-Leading the change through youth.

Dr. Mubashir and **Dr. Ehsan** from LUMS jointly conducted a three- day workshop on case study writing.

Financials

Financial Resources

Summary of Last 2 Years Financial Results

(Rs. in '000)

Year	FY 2008-09	FY 2009-10
Sources		
Tuition Fee	219,954	347,769
Return on Investment	193,432	168,838
Government Grants	74,796	105,555
Scholarship Grants	18,175	28,978
Other Income	7,855	22,352
Gross Operating Receipts	**514,212**	**673,492**
Utilization		
Salaries	229,100	295,944
Depreciation/Amortization	26,172	44,092
Utilities	12,221	25,222
Transportation	13,957	17,975
Repairs and Maintenance	11,830	16,948
Communication	5,909	12,455
Printing and stationery	5,566	11,014
Premises Rent	1,265	7,623
Convocation/Seminars	3,442	6,338
Advertisements	5,355	5,941
Insurance	2,223	4,515
Scholarships	27,611	50,958
Legal & Professional	2,489	2,916
Center for Executive Education	3,328	18,665
MBA (Banking, Public and Corporate)	2,151	11,218
Center for Entrepreneurial Development	3,047	8,359
Center for Business and Economic Research	-	545
Other Expenses	4,825	6,343
Assets/HEC Grant written off	13,844	18,738
Total Cost - Direct & Indirect	**374,335**	**565,809**
Net Surplus	**139,877**	**107,683**

Year-wise Sources & Utilization (Rs. in '000)		
	FY 2008-9	FY 2009-10
Sources	514,212	673,492
Utilization	374,335	565,809

Year-wise Sources & Utilization (Rs. in '000)
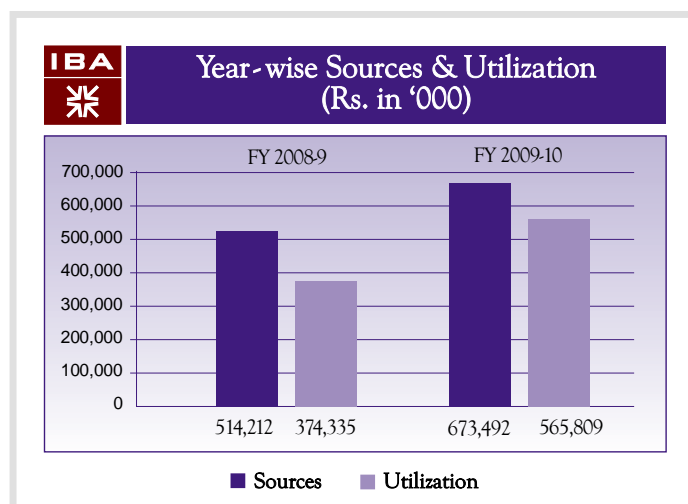
Operating Revenues 2009-10	
Tuition Fee	52%
Return on Investment	25%
Government Grants	16%
Scholarship Grants	4%
Other Income	3%
Total	100%

Operating Revenues 2009-10
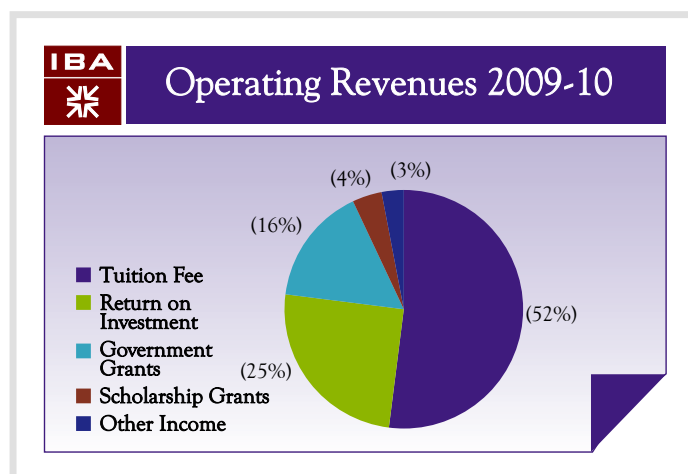
Operating Expenses 2009-10	
Salaries	52%
Scholarship	9%
Depreciation	8%
Utilities	5%
Repairs and Maintenance	3%
Transport	3%
Communication	2%
Others	18%
Total	100%

Operating Expenses 2009-10
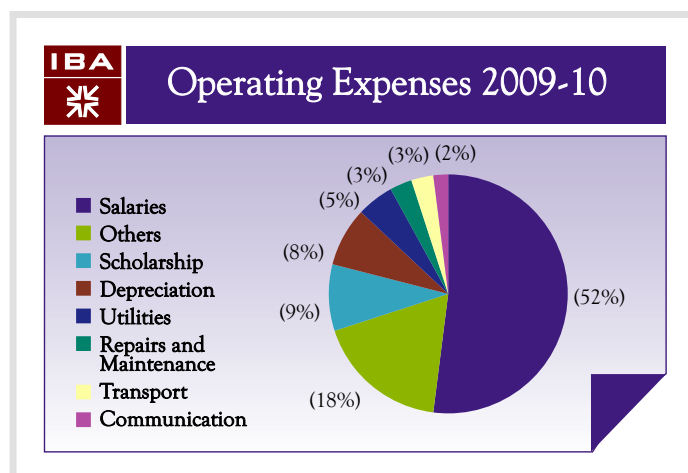
Scholarships

The IBA offers financial assistance to deserving students in the form of scholarships and loans. No applicant who clears the admissions test and fulfils other requirements is refused admission because of their inability to afford the cost of the programs at the institute. A financial aid committee scrutinizes the applications of students seeking financial aid and sanctions assistance for those who demonstrate the need. In the academic sessions 2009-2010, as many as 374 students received scholarships amounting to Rs. 46 million. IBA gratefully acknowledges the long-term support and generous contributions made by the following organizations, companies and individuals.

S. No.	Name of Scholarships	No. of Students	Awarded Scholarship (Rs. in '000)
1	HEC - Jica Need Based Scholarship	19	1,717
2	HEC - USIAD Scholarship	37	5,606
3	Sindh Endowment Scholarship	41	6,642
4	UBL Scholarship	4	239
5	Mubashira Hafeez Scholarship	1	157
6	A. W. K. Scholarship	3	325
7	HBL Endowment Fund Scholarship	2	230
8	Aftab Associates Scholarship	7	463
9	Habib Metropolitan Bank Ltd.	5	457
1 0	Al Amin Scholarship	5	500
1 1	PSO Endowment Fund Scholarship	2	373
1 2	KPT Scholarship	2	373
1 3	The Sapphire Endowment Fund Scholarship	2	150
1 4	Oxford & Cambridge Scholarship	8	400
1 5	Shell Pakistan Scholarship	7	1,276
1 6	Muhammad Riaz Scholarship	2	140
1 7	HBL - Dr. Ishrat Husain Scholarship	3	373
1 8	Abdul Fatah Memon Scholarship	1	93
1 9	G.M. Qureshi Scholarship	1	93
2 0	Lucky Cement/Abdul Razzak Tabba Scholarship	13	2,383
2 1	Barclays Scholarship	2	373
2 2	Bhai Mian Foundation	2	381
2 3	Infaq Foundation	1	167
2 4	SSGC Scholarship	2	457
2 5	IBA Faculty Scholarship	2	233
	Sub Total	**174**	**23,601**
2 6	IBA Scholarship		
(a)	Merit Based Scholarship	47	4,455
(b)	Need Based Scholarship	153	14,122
(c)	IBA - HEC Scholarship	-	3,963
	Sub Total	**200**	**22,540**
2 7	Talent Hunt Program		
(a)	Sindh Talent Hunt Program	6	2,259
(b)	National Talent Hunt Program	8	2,558
	Sub Total	**14**	**4,817**
	Total Scholarship Funding	**388**	**50,958**

Capital Expenditure	2008-2009	2009-2010
Physical Infrastructure Projects	107,810	326,508
Office Equipments	14,325	12,880
Computer & Peripherals	9,196	248,261
Furniture & Fixture	3,423	19,595
Vehicles	12,506	14,396
Library Books	3,697	4,847
Sports Goods	-	48
Total Capital Expenditures	**150,957**	**626,535**
Financed by		
Operating Surplus	139,877	107,683
Donors	-	28,091
HEC Grants (PSDP)	100	2,000
Sub Total	**139,977**	**137,774**
Net (Deficit) for the year *	**(10,980)**	**(488,761)**

* The shortfall is financed from IBA Reserves

Donors 2009-10

The following companies/individuals have stepped forward to support IBA for major renovation and refurbishment of building structure, allied facilities and for the Faculty Development Program.

1. Development Fund

(Rs. in Million)

S. No.	Name of Donors	Amount Committed	Amount Disbursed	Purpose
1	The Aman Foundation	905.00	-	Technology up gradation and building construction
	Aman Foundation will disburse Rs. 105 million for Technology up gradation and construct two buildings on turnkey basis - Multistoried building at the City Campus and the Center for Entrepreneurship Development at the Main Campus at an estimated Cost of Rs. 800 million. These buildings will be handed over to IBA upon completion in 2011-12.			
2	The Tabba Foundation	150.00	-	Academic building at the Main Campus
	Tabba Foundation will construct the Academic building on a turnkey basis and hand it over to IBA upon completion.			
3	The Mahvash and Jahangir Siddiqui Foundation	100.00	-	Auditorium building at the Main Campus
	Mahvash and Jahangir Siddiqui Foundation will construct the new Auditorium on a turnkey basis and hand it over to IBA upon completion.			
4	Adamjee Foundation	100.00	20.00	Students/ Faculty Building
	Renovation and Refurbishment of the Students and Faculty Building situated at the Main Campus.			
5	United Bank Limited	5.00	5.00	Building Fund
	Sub Total	**1,260.00**	**25.00**	

2. (a) Endowed Chair Fund

(Rs. in Million)

S. No.	Name of Donors	Amount Committed	Amount Disbursed	Purpose
1	Bank Al-Habib Limited	50.00	50.00	Hamid D. Habib Chair - MBA Financial Service
2	Faysal Bank Limited	50.00	10.00	EMBA - Banking & Financial Service
3	International Industries Limited	30.00	30.00	Amir Sultan Chinoy Chair
	Sub Total	**130.00**	**90.00**	

2. (b) General Endowment Fund

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	National Bank of Pakistan	50.00	50.00
2	Askari Bank Ltd	50.00	18.00
3	Habib Bank Limited	50.00	17.00
4	Standard Chartered Bank	40.00	26.00
5	Bank Alfalah Limited	33.00	11.00
6	Allied Bank Limited	30.00	20.00
7	International Textile Limited	20.00	20.00
8	Abdullah Foundation (Sapphire)	20.00	4.00
9	Govt. of Sindh	5.00	5.00
10	Soneri Bank	3.00	3.00
11	Deutsche Bank AG	1.25	1.25
	Sub Total	**302.25**	**175.25**

3. Faculty Development Fund

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Indus Motors	15.00	7.00
2	English Biscuit Manufacturers (Private) Limited	10.00	10.00
3	National Foods Limited	2.50	2.50
4	Central Depository Company of Pakistan Limited	2.00	2.00
5	Barclays Bank PLC, Pakistan	5.00	1.00
	Sub Total	**34.50**	**22.50**

4. Talent Hunt Programs

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Al-Ahsan Charitable Trust (Meezan Bank Limited)	11.13	0.28
2	Govt. of Sindh	15.00	6.00
	Sub Total	**26.13**	**6.28**

5. Endowment Fund for Scholarship

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	HBL- Endowment Scholarship	2.50	2.50
2	PSO Endowment Scholarship	2.00	2.00
3	The Sapphire Endowment Scholarship	1.00	1.00
4	Aftab Associates Endowment	0.20	0.20
5	Syed Mumtaz Saeed Scholarship	3.00	2.04
6	Feroze Textile Mills Limited	5.25	5.25
	Sub Total	**13.95**	**12.99**

6. Alumni Fund

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Library	-	0.015
2	Technology Upgrading	-	0.005
3	Center for Entrepreneurial Development- CED	-	0.010
4	Plant a Tree	-	0.145
	Sub Total	**-**	**0.175**
	Grand Total	**1,766.83**	**332.19**
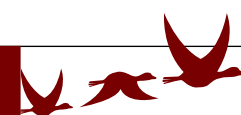
Annex 1. CDC Placement Events

Placement Events

Date	Event
February 2, 2010	Mock Interviews for MBA Program
February 3, 2010	Mock Interviews for BBA Program
February 4, 2010	Mock Interviews for BBA Program
February 7, 2010	Workshop on "Cracking Corporate Entry-Tests"
February 8, 2010	Unilever MT & Internship Test 2010
February 11, 2010	P&G Diversity Work Shop
February 12, 2010	Procter & Gamble Pakistan's Internship Session
February 13, 2010	Procter & Gamble (P&G) Pakistan Internship Test
February 17, 2010	Pakistan Tobacco Company - Battle of Minds 2010
February 18, 2010	IBA HR Forum
February 19, 2010	Reckitt Benckiser Recruitment Drive 2010
February 24, 2010	GlaxoSmithKline Pakistan Ltd.'s Recruitment Drive 2010
March 5, 2010	PTC Preliminary Round
March 6, 2010	IBA Career Fair
March 9 & 10, 2010	Unilever Assessment Centre
March 18, 2010	Recruitment Drive of Sanofi-Aventis
March 19, 2010	Reckitt Benckiser Recruitment Drive
March 20, 2010	ICI's Recruitment Drive 2010 + Test
March 24, 2010	KESC MT Test 2010
March 24, 2010	Lakson Assessment Centre
March 26, 2010	TRG Recruitment Drive 2010
March 31, 2010	KESC MT Test 2010
April 2, 2010	Abudawood Recruitment Drive 2010
April 7, 2010	Bank Alfalah's Recruitment Drive

IBA Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

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